#### **COVER PAGE**

## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION ALTOONA, PENNSYLVANIA

Single Audit Reporting Package

June 30, 2014

### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SINGLE AUDIT REPORTING PACKAGE JUNE 30, 2014

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SOUTHERN
ALLEGHENIES
PLANNING S
DEVELOPMENT
COMMISSION

#### Management's Discussion and Analysis (MD&A) Year Ended June 30, 2014

Southern Alleghenies Planning and Development Commission (*The Commission*) management offers readers of *The Commission*'s financial statements the following narrative overview and analysis of the financial activities of *The Commission* for the fiscal year ended June 30, 2014. Readers are encouraged to consider the information presented in conjunction with additional information found within the audit.

#### **FINANCIAL HIGHLIGHTS**

- The Commission's total net assets increased by \$52,747
- Cash decreased \$90,033
- Total assets decreased \$981,042
- Notes and other liabilities decreased \$1,033,789
- Operating revenues decreased approximately \$856,987
- Operating expenses decreased \$829,859

#### **OVERVIEW OF FINANCIAL STATEMENTS**

This discussion and analysis is intended to serve as an introduction to *The Commission*'s basic financial statements. This annual report consists of three parts: management's discussion and analysis (this section), the basic financial statements, and required supplementary information. The basic financial statements include two kinds of statements that present different views of *The Commission*:

- Government-wide financial statements are designed to provide readers with a broad overview of *The Commission*'s finances in a manner similar to a private-sector business.
- Fund financial statements are designed to focus on individual parts of *The Commission*, reporting on operations in more detail than the governmental-wide statements.
- The Commission has the following types of funds:
  - Governmental funds. Most of *The Commission*'s basic services are included in governmental funds which focus on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year end that are available for spending. These funds provide a detailed short-term view of operations. Included in these financial statements are the General fund, the Workforce Investment Act grant fund, the Welfare (EARN) grant fund, and the Travel and Tourism fund. The income received and expenses incurred directly relate to the delivery of regional economic, community and workforce development services. The income is representative of approximately 99.1% federal and state grants received on cost reimbursement type contracts. As a general rule, the funding arrangements *The Commission*

has with federal and state agencies do not allow for profit. The balance of the Commission's revenue is derived mostly from supporting member County Governments for the general operations of *The Commission*.

- Proprietary funds. These offer short and long-term financial information about the activities the government operates like a business. Included in these financial statements are the revolving loan funds. The Commission, through grants and loans, offer low interest financing to facilitate economic development and job creation in small to medium-sized companies. The income received is generally earned from customer fees, interest income on outstanding loans and bank balances and late fees. Expenses generally include interest and bad debt expense, grant matching funds, and legal and other filing fees.
- o Fiduciary funds. These provide information about the financial relationships in which *The Commission* acts solely as a trustee or agent for the benefit of others to whom the resources in question belong. *The Commission* is responsible for ensuring that the assets reported in these funds are used for their intended purposes. These activities are excluded from *The Commission*'s government-wide financial statements because *The Commission* cannot use these assets to finance its operations. *The Commission* acts as a trustee for the financial operations of the Southern Alleghenies Region five (5) Pennsylvania CareerLink Centers.

The financial statements also contain notes and required supplementary information that explain some of the information in the financial statements as well as more detailed data. While detailed sub-fund information is not presented, separate accounts are maintained for each program to control and manage money for particular purposes or to demonstrate that *The Commission* is properly using specific appropriations and grants.

#### REPORTING THE COMMISSION AS A WHOLE

One of the most important questions asked about *The Commission* is as follows: "Is *The Commission* as a whole better off or worse off as a result of the year's activities?" The Statement of Net Assets and the Statement of Activities report information about *The Commission* as a whole and about its activities in a way that helps answer this question. These statements are prepared on the accrual basis of accounting, and include all assets and liabilities. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

Net assets may serve over time as a useful indicator of a government's financial position. In the Case of *The Commission's* governmental fund, assets exceeded liabilities by \$708,037 and the business type activities assets exceeded liabilities by \$7,457,912 as of June 30, 2014.

The largest portion of *The Commission*'s total assets reflects receivables from its revolving loan customers and federal and state grantor agencies. In regard to certain revolving loan customers, *The Commission* is required to utilize payments received to pay down related debt and fund additional loans to customers.

In the Statement of Net Assets and the Statement of Activities, The *Commission* is divided between two kinds of activities:

- Governmental activities. The Commission's basic services are reported here, including economic, community and workforce development services, general and administrative activities, and tourism activities.
- Business-type activities. Included are the revolving loan funds. *The Commission* charges a fee to customers to help it cover some of the costs of certain services provided.

#### REPORTING THE COMMISSION'S MOST SIGNIFICANT FUNDS

The Commission established several funds to help control and manage money for particular purposes (such as The Alleghenies Tourism Council fund) or to show that it is meeting legal responsibilities for using certain grants (such as the Workforce Investment Act fund, the Welfare (EARN) fund, and the Revolving Loan funds). The Commission operates three kinds of funds: governmental, proprietary, and fiduciary.

- ❖ Governmental funds. Most of *The Commission*'s basic services are reported in governmental funds, which focus on how money flows into and out of those funds and the balances left at year-end that are available for spending. These funds are reported using the accrual basis of accounting. The governmental fund statements provide a detailed short-term view of *The Commission*'s general government operations and the basic services it provides. Governmental fund information helps one determine whether there are more or fewer financial resources that can be spent in the near future to finance *The Commission*'s programs. The relationship (or difference) is described between governmental activities (reported in the Statement of Net Assets and the Statement of Activities) and governmental funds in reconciliation at the bottom of the fund financial statements.
- Proprietary funds. When The Commission charges customers for the services it provides, these services are generally reported in proprietary funds. These funds are reported using the accrual basis of accounting. Proprietary funds like Governmental funds provide a short-term view of The Commission's business-type activities.
- Fiduciary funds. The Commission is the trustee, or fiduciary, for the local Pennsylvania CareerLink funds. The Commission is responsible for ensuring that the assets reported in these funds are used for their intended purposes. All of The Commission's fiduciary activities are reported in separate Statements of Fiduciary Net Assets and Changes in Fiduciary Net Assets. These activities are excluded from The Commission's other financial statements because The Commission cannot use these assets to finance its operations.

#### FINANCIAL ANALYSIS OF THE COMMISSION AS A WHOLE

The Commission's financial position is the product of several financial transactions, including the net results of the activities, the acquisition and payment of debt, the acquisition and disposal of capital assets, and the depreciation of capital assets.

The Commission's combined net assets were \$8,165,949 at June 30, 2014. The combined total assets of *The Commission* decreased \$981,042, while total liabilities decreased \$1,033,789 during fiscal year 2014. The most significant changes in the Commission's combined assets and liabilities can be seen in the Commission's Proprietary Funds. Notes receivable decreased \$895,268, as we experienced significant paydown/payoffs in our loan program. On the positive side, the Commission's amount due to other governments saw a corresponding decrease of \$1,011,957.

Operating Governmental Activities grant revenue decreased \$899,345 while expenses decreased by \$983,507. As stated previously, the majority of *The Commission's* revenues are derived from cost reimbursement type contracts. Therefore, as revenue decreases, corresponding grant expenses also decrease. The decreases in revenues and expenses in the Governmental Activities were experienced in most areas of our business and are attributable to a number of factors ranging from loss of funding in the General Grants, a move to more performance based contracting within the Welfare Grant, and sequestration throughout all of our Federal revenue sources. Looking forward into fiscal year 2015, we are already seeing a change in this trend, as funding for certain programs has remained stable or begun to increase again.

The general fund continues its tradition of providing value-added services to the region's businesses, communities, and local governments. Services include procurement, export, tourism, economic development planning and infrastructure, broadband expansion, energy conservation and capital investment, and transportation planning.

The Commission's grants supporting direct business development services provide for various and distinct outputs and outcomes, and in Fiscal Year 2014 most goals were met. SAP&DC's efforts to assist the region's businesses resulted in \$67 million of new sales, 531 new jobs and 1,652 jobs retained. Furthermore, SAP&DC has continued to enjoy very favorable customer satisfaction survey ratings from its customers, as well as from governmental agencies that provide this organization with funds. *The Commission* also functioned as the coordinating agency for the region-wide PREP (Partnership for Regional Economic Performance), a network of 11 economic development agencies that assisted 770 business clients during the fiscal year.

Supported in the Commission's general fund is the Planning and Community Development Division. This division worked throughout the region with major projects related to infrastructure development to include the extension of sewer and water service and improved roadway access to businesses and healthcare facilities. Other activities included transportation planning and programming, energy efficiency and conservation assistance to businesses, nonprofits and local government clients, and securing state and federal grants, which, in turn, leveraged other public and private funds. The result is significant long-term private investment with the potential for creating substantial numbers of new private sector jobs. SAP&DC continued the process of updating the Southern Alleghenies Comprehensive Economic Development Strategy (CEDS) which serves as a roadmap for economic development activities in the region. This two-year planning process will conclude in Fiscal Year 2015.

The Tourism Program shifted it's focus during fiscal year 2014. The first half of the year focused on attracting tourists who travel in groups. This activity was funded in part from \$38,332 from its participating Convention & Visitor's Bureaus and local tourism partners. The assets of the region were packaged and promoted through paid advertising, web sites, social media, participation in trade shows, and public relations efforts to inspire media attention on the region. In January the focus of the program was realigned to provide one-on-one technical assistance to tourism businesses through the creation of the Tourism Technical Assistance Program designed to assist small and medium-sized for-profit tourism businesses to develop their marketing and public relations efforts to increase sales and employment. This adjustment was made in concert with the funding agencies and the Convention & Visitor's Bureaus. The Commonwealth of PA greatly reduced their commitment to marketing Pennylvania as a tourism destination, by changing allocated financial resources from more than \$40 million to less than \$4 million annually. Thus, the resources necessary to market the region as a destination were no longer available. However, *The Commission* had the resources and expertise to assist businesses on an individual basis, aligning the tourism effort to other business technical assistance programs like international trade and government contracting.

The Southern Alleghenies Employment, Advancement, and Retention Network (EARN) Program has continued to serve the area's "hardest to serve," and provided services for an average of 148 clients per month over the past year. All EARN participants are referred by the County Assistance Office and are recipients of Temporary Assistance for Needy Families (TANF). Typical clients have multiple barriers such as limited transportation, low educational levels, domestic violence, mental health issues, substance abuse, and/or criminal history. EARN staff works with these individuals to provide work experience, job seeking assistance, employability (job keeping) skills, and job skills such as customer service and general office skills. The Southern Alleghenies EARN program received \$171,531 in performance based funds for meeting the goals of job placement, job retention, and increased work hours. 311 job placements were recorded, and 90 have thus far completed their 26-week job retention phase.

The Southern Alleghenies Workforce Investment Board (SAWIB) continues to ensure that the region's residents have access to a wide variety of workforce services. Roughly 55% of the WIA funds received by the Commission were used to support of the region's five PA CareerLinks®, one satellite site, eleven access points and the significant number of staff in these facilities who work with the region's jobseekers and employers. WIA funds were also used for the required quality assurance and monitoring functions, to underwrite core workshops for employers and job seekers, and for participation in the Industry Cluster Research Consortium. Despite their costliness, PA CareerLink® workforce centers remain important to the counties they serve; tens of thousands of residents, including many of the region's long-term unemployed, utilized PA CareerLink® services over the past year. In addition to supporting the one-stop sites, roughly \$750,000 (or approximately 18%) of the SAWIB's budget was earmarked to support training for jobseekers. Nearly 100 individuals received assistance with the cost of pursuing post-secondary education or on-the-job training (OJT). Awards of up to \$6,000 per person were given to these eligible individuals to help defray the cost of their schooling. The SAWIB was also successful in capturing additional funding to support training opportunities for the unemployed. In all, nearly \$600,000 in federal national emergency grant funding was secured and utilized; 70 participated in the National Emergency Grant-On-the-Job Training (NEG-OJT), which concluded on June 30, 2014. To date 20 individuals received classroom training or OJT support through the National Emergency Grant for Dislocated Worker Training (NEG-DWT). This grant will expire on June 30, 2015, but it is anticipated that the funding will be exhausted well before that date.

In regard to business-related activities, any change was due primarily to a significant change in notes receivable, notes payable, and amounts due to other governments. Despite the continued challenging economy, *The Commission* once again experienced an increase in net assets of \$26,199 for the year. *The Commission* closed 14 loans at a value of \$1.88 million with a leverage of \$3.64 million in public and private funds; projected 18 jobs created and projected 240 jobs retained in the region we serve. *The Commission* borrowed approximately \$500,000 in Commonwealth of Pennsylvania Small Business First and First Industries Funds. These funds were then lent to qualified lenders and converted to notes receivable. At June 30, 2014, *The Commission* had \$3,417,500 in loans committed. Barring another economic crisis, management sees signs of an improved economy going into fiscal year 2015.

#### **CAPITAL ASSETS AND DEBT ADMINISTRATION**

At the end of fiscal year 2014, *The Commission* had \$43,296 invested in a broad range of capital assets, including computer related equipment, software and other office equipment.

#### CONTACTING THE COMMISSION'S FINANCIAL MANAGEMENT

The financial report is designed to provide the customers, clients, citizens and creditors in the Southern Alleghenies Region with a general overview of *The Commission's* finances and to demonstrate *The Commission's* accountability for the appropriations and grants that it receives.

If questions should arise about this report or additional financial information is needed, contact Steven K. Howsare, Executive Director, SAP&DC, 3 Sheraton Drive, Altoona, PA 16601-9343 or visit the Commission's website at: www.sapdc.org





#### INDEPENDENT AUDITOR'S REPORT

November 06, 2014

The Board of Directors Southern Alleghenies Planning and Development Commission Altoona, Pennsylvania

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Southern Alleghenies Planning and Development Commission, as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Southern Alleghenies Planning and Development Commission, as of June 30, 2014, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages I-V be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Southern Alleghenies Planning and Development Commission's basic financial statements. The introductory section, combining and individual nonmajor fund financial statements, and statistical section, are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of* States, *Local Governments, and Non-Profit Organizations,* and is also not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the basic financial statements and the schedule of expenditures of federal awards are fairly stated in all material respects in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 06, 2014, on our consideration of the Southern Alleghenies Planning and Development Commission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Southern Alleghenies Planning and Development Commission's internal control over financial reporting and compliance.

WESSEL & COMPANY
Certified Public Accountants

Wesseld Company

### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION GOVERNMENT-WIDE STATEMENT OF NET POSITION JUNE 30, 2014

		Primary Governme	nt
	Governmental	Business-type	
	Activities	Activities	Total
ASSETS AND DEFE	RRED OUTFLOV	vs	
Current Assets:		<del></del>	
Cash (Note 2)	\$ 640,577	\$ 2,764,160	\$ 3,404,737
Accounts Receivable	615,884	-	615,884
Notes Receivable (Note 3)		2,680,522	2,680,522
Total Current Assets	1,256,461	5,444,682	6,701,143
Non Comment Access			
Non-Current Assets:		0.450.517	0.450.517
Notes Receivable (Note 3) Capital Assets, Net (Note 4)	42 206	9,459,517	9,459,517
Total Non-Current Assets	<u>43,296</u> 43,296	9,459,517	<u>43,296</u> 9,502,813
Total Non-Current Assets	43,290	9,409,017	9,502,613
Deferred Outflows:			
Prepaid Expenses	74,315	_	74,315
Total Deferred Outflows	74,315		74,315
Total Assets and Deferred Outflows	\$ 1,374,072	\$ 14,904,199	\$ 16,278,271
LIABILITIES, DEFERRED INF	LOWS, AND NET	T POSITION	
Current Liabilities:			
Accounts Payable	\$ 262,609	\$ 357	\$ 262,966
Interfund Receivable/(Payable)	3,498	1,336	4,834
Accrued Liabilities	100,096	-	100,096
Accrued Vacation	38,049	-	38,049
Notes Payable (Note 5)		55,381	55,381
Total Current Liabilities	404,252	57,074	461,326
Non Compant Linkilling			
Non-Current Liabilities:		0.705.404	0.705.404
Due to Other Governments (Note 7)	-	6,795,134	6,795,134
Notes Payable (Note 5)		594,079	594,079
Total Non-Current Liabilities		7,389,213	7,389,213
Total Liabilities	404,252	7,446,287	7,850,539
Defermed by flavore			
Deferred Inflows:	004 700		004 700
Unearned Revenue	261,783		261,783
Total Deferred Inflows	261,783		261,783
Net Position:			
Net investments in capital assets	43,296	-	43,296
Restricted	-	5,831,206	5,831,206
Unrestricted	664,741	1,626,706	2,291,447
Total Net Position	708,037	7,457,912	8,165,949
	· · · · · · · · · · · · · · · · · · ·	<u> </u>	<u> </u>
Total Liabilities, Deferred Inflows, and Net Position	\$ 1,374,072	\$ 14,904,199	\$ 16,278,271

SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION GOVERNMENT-WIDE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2014

Overnmental Business-type Activities Activities Tota 47,836 \$ - \$ Tota (10,598) (11,037) - (171,494) - 4,377 - 8,873 - 102,337 - 102,337 - 102,337 - 20,198 - 20,198 - 20,198 - 20,198 - 26,201 - 20,198 - 26,201 - 20,198 - 20,198 - 26,49 - 348 - 6,001 - \$ 8 6,001 - \$ 8 8,0001 - \$ 8 6,001 - \$ 8 8,0001 - \$ 8 6,0001 - \$ 8 7,431,713 - \$ 8 7,457,912 \$ 8				Program Revenues	S	Net (Expens	Net (Expenses) Revenues and Changes in Net Position	Changes ir	Net Position ו
S							Primary Gover	nment	
## 1.666.407	Functions/Programs	Expenses	Charges for Services	Operating Grants and Contribution	Capital Grants and Contributions	Governmental Activities	Business-type Activities		Total
\$ 180,240	Governmental Activities: General Grants Welfare Grants Workforce Investment Act Grants Travel Development Unallocated Depreciation Expense	3,1			ω		↔	€	47,836 - (10,598) (11,037)
shift of the state	otal Governmental Activities	5,636,043		5,662,244		26,201			26,201
strate         8,957         -         -         8,873           5,056         5,346         -         -         -         290           gram         1,767         108,813         -         -         102,337           gram         2,396         -         -         102,337           gram         2,396         -         -         102,337           gram         3,256         24,673         -         -         24,597           gram         3,256         24,673         -         -         21,417           gram         199,703         219,453         \$ 5,662,692         \$         -         -         24,597           gram         199,703         219,453         \$ 5,662,692         \$         -         -         20,198         \$           gram         199,703         \$ 5,662,692         \$         -         -         20,198         \$           gram         199,703         \$ 5,835,746         \$ 5,662,692         \$         -         -         -         20,198         \$           gram         199,703         \$ 5,835,746         \$ 5,0198         \$         -         -         -         -	Business-type Activities: Loan Programs Health and Human Services EDA Flood	180,240	8,746	- 4 844			(171,494) 777,4		(171,494)
5,056     5,346     -     -     290       gram     1,767     16,242     -     -     102,337       gram     2,395     18,621     -     -     16,226       gram     3,256     24,673     -     -     24,597       gram     199,703     219,453     448     -     -     20,198       gram     199,703     219,453     \$ 5,662,692     \$     -     -     20,198       gram     199,703     \$ 219,453     \$ 5,662,692     \$     -     -     20,198       gram     General Revenues:     \$ 5,662,692     \$ -     \$ 26,201     \$ 20,198       General Revenues:     \$ 5,662,692     \$ -     \$ 26,001     \$ -     \$ 5,001       Other Revenue     Total General Revenues and Transfers     \$ 6,001     \$ 6,001       Ordange in Net Position - End of Year     \$ 7,457,912     \$ 7,457,912	Local Economic Development	84	8,957		1	ı	8,873		8,873
6,476     108,813     -     -     102,337       gram     2,395     18,621     -     -     13,575       gram     3,256     24,673     -     -     24,597       gram     3,256     24,673     -     -     24,597       gram     199,703     219,453     \$ 5,662,692     \$     -     -     20,198       \$ 5,835,746     \$ 219,453     \$ 5,662,692     \$ -     \$ 26,201     \$ 20,198     \$       Ceneral Revenues:     Other Revenues:     \$ 26,201     \$ 20,198     \$       Other Revenue     \$ 5,662,692     \$ -     \$ 26,201     \$ 20,198       Other Revenue     \$ 5,662,692     \$ -     \$ 26,001       Other Revenue     \$ 5,662,692     \$ -     \$ 6,001       Other Revenue     \$ 6,001     \$ 6,001       Other Position - Beginning of Year     \$ 7,431,713       Net Position - End of Year     \$ 7,431,713       Net Position - End of Year     \$ 7,457,912	Small Business First	2,056	5,346		•	•	290		290
gram 2,325 18,621 - 16,537	Economic Development	6,476	108,813	•		1	102,337		102,337
gram         3,256         24,673         -         -         24,597           gram         3,256         24,673         -         -         21,417           \$ 5,835,746         \$ 219,453         \$ 5,662,692         \$ -         \$ 26,201         \$ 20,198           General Revenues:	Intermediary Relending Program	2,395	18,621				16,226		16,226
gram         3,256         24,673         -         -         -         21,417           199,703         219,453         \$ 5,662,692         \$         -         -         -         20,198         \$           General Revenues:	ARC/PCLF,	429	25,026	ı	ı	1	24,597		24,597
\$ 5,835,746         \$ 219,453         \$ 5,662,692         \$ -         -         -         20,198         \$           General Revenues:	Intermediary Relending Program	3,256	24,673		1	1	21,417		21,417
5,835,746         \$ 219,453         \$ 5,662,692         \$ -         \$ 26,201         \$ 20,198         \$           General Revenues:             Other Revenue	otal Business-type Activities	199,703	219,453	448	•		20,198		20,198
\$ - \$ - \$ - \$ 5.001 348 6,001 26,549 26,199 681,488 7,431,713 \$ 708,037 \$ 7,457,912 \$			2				↔	11	46,399
26,549 26,199 681,488 7,431,713 \$ 708,037 \$ 7,457,912 \$			<b>General Reven</b> Other Revenue Unrestricted In	ues:  vestment Earnings			€	l I	6,349
26,549 26,199 f Year 681,488 7,431,713 \$ 708,037 \$ 7,457,912 \$			Total General F	evenues and Trar	ısfers	348			6,349
\$ 7,457,912 \$			Change in Net F Net Position - B	osition eginning of Year		26,549 681,488	7,4		52,748 8,113,201
			Net Position - E	nd of Year		\$ 708,037	\$ 7,457,912	\$	8,165,949

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUND TYPES TO THE STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2014

Amounts reported for governmental activities in the statement of activities are different because:

are amerem secause.	
Net change in fund balance - total government funds (page 6).	\$ 11,086
The net effect of various transactions involving capital assets, (i.e., purchases, disposals, depreciation expense, etc.) is to decrease net income.	 15,463
Change in net position of government activities (page 4).	\$ 26,549

### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION BALANCE SHEET - GOVERNMENTAL FUNDS (INCLUDING THE RECONCILIATION OF TOTAL GOVERNMENTAL

(INCLUDING THE RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCE TO NET POSITION OF GOVERNMENTAL ACTIVITIES)

JUNE 30, 2014

			Government	al Fu	und Types			
		General Grant Fund	Welfare Grant Fund	Ir	Vorkforce nvestment Act Grant Fund	Travel elopment Fund	(Me	Totals emorandum Only)
			<u>ASSETS</u>					
Cash Accounts Receivable Interfund Receivables Prepaid Expenses	\$	368,085 375,894 122,017 74,314	\$ 233,366 28,192 - -	\$	23,307 211,798 - -	\$ 15,819 - 342 -	\$	640,577 615,884 122,359 74,314
Total Assets	\$	940,310	\$ 261,558	\$	235,105	\$ 16,161	\$	1,453,134
		LIABILITIE	S AND FUND	BAL	ANCE			
Liabilities Accounts Payable Interfund Payables Accrued Liabilities Deferred Revenue Accrued Vacation	\$	74,768 - 100,096 78,769 38,049	\$ 36,218 42,326 - 183,014	\$	151,575 83,530 - - -	\$ 48 - - - -	\$	262,609 125,856 100,096 261,783 38,049
Total Liabilities		291,682	261,558		235,105	48		788,393
Fund Balance Assigned Unassigned		648,628			<u>-</u>	16,113		16,113 648,628
Total Liabilities and Fund Balance	\$	940,310	\$ 261,558	\$	235,105	\$ 16,161		
Amounts reported for governmental position are different due to the f			tatement of net					
Capital assets used in resources and the					cial			43,296
Net Position of Govern	ment	al Activities					\$	708,037

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUND TYPES FOR THE FISCAL YEAR ENDED JUNE 30, 2014

			C	Sovernmenta	al Fu	ınd Types				
					1	Workforce				
		General		Welfare	- 1	nvestment		Travel		Totals
		Grant		Grant		Act Grant	Dev	velopment	(M	emorandum
		Fund		Fund		Fund		Fund	`	Only)
Revenues										7,
Federal and State Grants	\$	1,626,369	\$	752,002	\$	3,195,999	\$	-	\$	5,574,370
Local Sources		87,874	•	, -		-	·	-	·	87,874
Interest Income		348		-		-		-		348
Participation Fees		-		_		_		_		-
Total Revenues		1,714,591		752,002		3,195,999		_		5,662,592
		· · · · · ·		· · · · · ·		· · · ·				
Expenditures										
Administration		1,692,907		370,572		160,819		-		2,224,298
Program		-		381,430		3,035,180		10,598		3,427,208
				·						
Total Expenditures		1,692,907		752,002		3,195,999		10,598		5,651,506
Excess (Deficit) of Revenues										
Over (Under) Expenditures		21,684		-		-		(10,598)		11,086
Fund Balance - Beginning of Year		626,944						26,711		653,655
Fund Balance - End of Year	\$	648,628	\$	_	\$	_	\$	16,113	\$	664,741
Tana Balanco Ena or Tour	Ψ_	0.0,020	Ψ_		Ψ		Ψ	10,110	Ψ	00 1,7 7 1

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENTS OF FUND NET POSITION PROPRIETARY FUNDS JUNE 30, 2014

		Health and Human Services		EDA Flood		Local Economic evelopment Fund	Small Business and First ndustries Fund
<u>ASSETS</u>							
Cash Accounts Receivable Due from Other Funds	\$	151,053 - -	\$	111,509 - -	\$	1,178,297 - -	\$ 280,709
Notes Receivable		187,528		85,400		203,819	6,884,305
TOTAL ASSETS	\$	338,581	\$	196,909	\$	1,382,116	\$ 7,165,014
LIABILITIES AND NET POSI  Liabilities  Accounts Payable	<u>TIOI</u>	<u>\</u>	\$	_	\$	_	\$ 273
Due to Other Funds Due to Other Goverments Loans Payable		- - -	_	- - -	_	125,012 - -	 5 6,795,134
Total Liabilities				-		125,012	6,795,412
Net Position Restricted Unrestricted		338,581 -		196,909		- 1,257,104	 - 369,602
Total Liabilities and Net Position	\$	338,581	\$	196,909	\$	1,382,116	\$ 7,165,014

Economic evelopment Loan	R	ermediary Relending Program	R	ermediary delending Program	 ARC/ PCLF	R	ermediary delending Program	(N	Totals lemorandum Only)
\$ 464,473 - - 2,966,223	\$	344,111 - 7 234,404	\$	48,096 - - - 494,505	\$ 55,369 - 126,250 573,983	\$	130,543 - - - 509,872	\$	2,764,160 - 126,257 12,140,039
\$ 3,430,696	\$	578,522	\$	542,601	\$ 755,602	\$	640,415	\$	15,030,456
\$ 2,576 - -	\$	- - - 138,084	\$	- - - 212,833	\$ 84 - -	\$	- - - 298,543	\$	357 127,593 6,795,134 649,460
2,576		138,084		212,833	84		298,543		7,572,544
3,428,120		440,438	_	329,768	755,518 -		341,872		5,831,206 1,626,706
\$ 3,430,696	\$	578,522	\$	542,601	\$ 755,602	\$	640,415	\$	15,030,456

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION PROPRIETARY FUNDS FOR THE FISCAL YEAR ENDED JUNE 30, 2014

	Health and Human Services	EDA Flood	Local Economic Development Fund	Small Business and First Industries Fund
Operating Revenues Loan Interest Loan Fees	\$ 7,192 1,554	\$ 3,929 	\$ 8,824 133	\$ 3,957 1,389
Total Operating Revenues	8,746	3,929	8,957	5,346
Operating Expenses Administration Bad Debt Expense Interest Expense	46 180,145 49	- - -	84 - -	5,056 - -
Total Operating Expenses	180,240		84	5,056
Operating Income	(171,494)	3,929	8,873	290
Non-Operating Revenues/(Expenses) Other Revenue/(Expenses) Interest Income	- 277	(211) 168	2,048	- 552
Total Non-Operating Revenue/(Expenses)	277	(43)	2,048	552
Other Financing Sources/(Uses): Operating Transfers In Operating Transfers Out	<u> </u>	<u> </u>	<u>-</u>	<u>-</u>
Net Operating Transfers				
Increase (Decrease) in Net Position	(171,217)	3,886	10,921	842
Net Position - Beginning of Year	509,798	193,023	1,246,183	368,760
Net Position - End of Year	\$ 338,581	\$ 196,909	\$ 1,257,104	\$ 369,602

Economic evelopment Loan	R	ermediary elending Program	R	ermediary elending Program	 ARC/ PCLF	R	ermediary elending rogram	(M	Totals emorandum Only)
\$ 92,932 15,881	\$	8,717 6,625	\$	14,696 3,925	\$ 22,555 2,471	\$	21,480 3,193	\$	184,282 35,171
 108,813		15,342		18,621	 25,026		24,673		219,453
 6,476 - -		196 - 1,571		84 - 2,311	429 - -		97 - 3,159		12,468 180,145 7,090
6,476		1,767		2,395	429		3,256		199,703
 102,337		13,575		16,226	24,597		21,417		19,750
 - 1,645		- 582		- 224	 659 285		- 220		448 6,001
 1,645		582		224	944		220		6,449
 - -		<u>-</u>		<u>-</u>	<u>-</u>		<u>-</u>		- -
 					 _				
 103,982		14,157		16,450	25,541		21,637		26,199
3,324,138		426,281		313,318	729,977		320,235		7,431,713
\$ 3,428,120	\$	440,438	\$	329,768	\$ 755,518	\$	341,872	\$	7,457,912

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENT OF CASH FLOWS PROPRIETARY FUND TYPES FOR THE FISCAL YEAR ENDED JUNE 30, 2014

Cash Flows From Operating Activities  Cash Received from Users  Cash Payments to Vendors for Services  Cash Payments for Other Operating Expenses	\$ 219,453 (12,111) (7,090)	
Net Cash Provided By Operating Activites		\$ 200,252
Cash Flows From Non-Capital and Related Financing Activities  Net Disbursements to Other Governments  Net Receipts from Borrowers  Principal Payments on Debt	(1,011,957) 715,123 (64,654)	
Net Cash Used In Non-Capital and Related Financing Activites		(361,488)
Cash Flows From Investing Activities Other Revenue Interest Income	1,782 6,001	
Net Cash Provided By Investing Activites		7,783
Net Decrease in Cash and Cash Equivalents		(153,453)
Cash and Cash Equivalents - Beginning of Year		2,917,612
Cash and Cash Equivalents - End of Year		\$ 2,764,159
Reconciliation of operating income to net cash provided by operating activities:  Operating Income  Adjustments to reconcile operating income to net cash provided by operating activities:		\$ 19,750
Decrease in Loans Receivable  Decrease in Accounts Payable	180,145 357	
Total Adjustments		180,502
Net Cash Provided By Operating Activities		\$ 200,252

#### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENT OF FIDUCIARY NET POSITION FIDUCIARY FUND JUNE 30, 2014

	Agency Funds
<u>ASSETS</u>	
Accounts Receivable Due from Other Funds	\$ 168,987 4,834
Total Assets	\$ 173,821
LIABILITIES AND NET POSITION	
Liabilities Accounts Payable	 173,821
Total Liabilities	 173,821
Net Position Held in Trust	 
Total Liabilities and Net Position	\$ 173,821

#### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION NOTES TO FINANCIAL STATEMENTS JUNE 30, 2014

#### NOTE 1 – SUMMARY OF ACCOUNTING POLICIES

Southern Alleghenies Planning and Development Commission (The Commission) was incorporated on July 28, 1967 as a response of the region's business and political leadership to federal initiatives encouraging planning for community and economic growth on a multi-county basis. The driving force of the Commission is to promote progress through regional cooperation.

The Commission serves Bedford, Blair, Cambria, Fulton, Huntingdon, and Somerset Counties. Its governing board is comprised of nineteen (19) individuals, two (2) County Commissioners from each participant county, as well as seven (7) at large members representing the private sector. Valuable guidance is also provided by numerous other public and private sector representatives who serve on The Commission's various advisory committees.

The business and community development services of The Commission include partnerships and designations of various federal and state agencies, e.g.;

- Local Development District (Appalachia Regional Commission)
- Economic Development District (Economic Development Administration)
- Workforce Investment Area (PA Department of Labor and Industry)
- Area Loan Organization (PA Department of Community and Economic Development)
- Regional Export Network (PA Department of Community and Economic Development)
- Partners for Regional Economic Performance (PA Department of Community and Economic Development)
- Regional Planning Organization for Rural Transportation (PA Department of Transportation)
- Regional Project Review Clearinghouse (PA Department of Community and Economic Development)
- The Alleghenies Tourism Council

#### A. Reporting Entity

The Commission, for financial purposes, includes all of the funds and account groups relevant to its operations. The financial statements presented herein do not include agencies which have been formed under applicable state laws or separate and distinct units of government apart from The Commission. The Commission does not serve as an oversight unit over any other governmental unit and, therefore, the reporting entity consists of only The Commission.

#### B. Basis of Presentation

The Commission's basic financial statements consist of government-wide statements, including a statement of net position and a statement of activities, and fund financial statements which provide a more detailed level of financial information.

In the current year, the Comission has implemented GASB Statement No. 63, "Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources and Net Position." GASB defines two new elements of financial statements: (1) deferred outflows of resources and (2) deferred inflows of resources as dictated by GASB Statement No. 53, "Accounting and Financial Reporting for Derivative Instruments." GASB Statement No. 63 also amends GASB Statement No. 34, "Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments" that reference statements of net assets. Statement of net assets has been replaced with the statement of net position. The Commission had no transactions that qualified as deferred outflows or inflows as defined by GASB 63.

#### **GOVERNMENT-WIDE FINANCIAL STATEMENTS**

The statement of net position and the statement of activities display information about The Commission as a whole. These statements include the financial activities of the primary government, except for fiduciary funds. The statements distinguish between those activities of The Commission that are governmental and those that are considered business-type activities.

The statement of net position presents the financial condition of the governmental and business-type activities of The Commission at year-end. The statement of activities presents a comparison between direct expenses and program revenues for each program or function of The Commission's governmental activities and for the business-type activities. Direct expenses are those that are specifically associated with a service, program or department and therefore clearly identifiable to a particular function. Program revenues include charges paid by the recipient of the goods or services offered by the program, grants and contributions that are restricted to meeting the operational or capital requirements of a particular program and interest earned on grants that is required to be used to support a particular program. Revenues which are not classified as program revenues are presented as general revenues of The Commission, with certain limited exceptions. The comparison of direct expenses with program revenues identifies the extent to which each business segment or governmental function is self-financing or draws from the general revenues of The Commission.

#### **BASIC FINANCIAL STATEMENTS – FUND FINANCIAL STATEMENTS**

During the year, The Commission segregates transactions related to certain Commission functions or activities in separate funds in order to aid financial management and to demonstrate legal compliance. Fund financial statements are designed to present financial information of The Commission at this more detailed level. The focus of governmental and enterprise fund financial statements is on major funds. Each major fund is presented in a separate column. The Commission's only fiduciary fund is reported as an agency fund.

#### C. Fund Accounting

The accounts of The Commission are organized on the basis of funds and account groups, each of which is considered a separate accounting entity. The operations of each fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, fund equity, revenues, and expenditures, or expenses, as appropriate. Commission resources are allocated to and accounted for in individual funds based upon the purpose for which they are to be spent and the means by which spending activities are controlled. The various funds are reported

by generic classifications within the financial statements. The following fund types are used by The Commission:

#### **GOVERNMENTAL FUNDS**

Governmental funds are those through which most governmental functions typically are financed. Governmental fund reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Current liabilities are assigned to the fund from which they will be paid. The difference between governmental fund assets and liabilities is reported as fund balance. The following are The Commission's major governmental funds:

General Fund - the general fund is the general operating fund of The Commission. It is used to account for all financial resources not accounted for and reported in another fund.

#### **PROPRIETARY FUNDS**

Proprietary funds focus on the determination of changes in net assets, financial position and cash flows and are classified as either enterprise or internal service.

Enterprise Fund -- The Commission's enterprise fund is its loan fund, which is used to account for all revenues and expenses pertaining to revolving loans. An enterprise fund accounts for operations that are financed and operated in a manner similar to private business enterprises where the stated intent is the cost of providing goods and services to the participants on a continuing basis, which are financed or recovered through user charges.

In applying the provisions of Governmental Accounting Standards Board (GASB) Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds*, the Commission applies all GASB pronouncements and all Financial Accounting Standards Board pronouncements, Accounting Principle Board Opinions, and Accounting Research Bulletins issued on or before November 30, 1989, which do not conflict with or contradict GASB pronouncements.

#### FIDUCIARY FUNDS

The Commission's only fiduciary fund is an agency fund. Agency funds are custodial in nature (assets equal liabilities) and do not involve measurement of results of operations.

The Commission's Agency Fund is used to account for expenses related to the Blair, Bedford, Cambria, Somerset and Huntingdon CareerLink Sites and for pass thru funds where the Commission acts solely as an escrow agent for the Commonwealth of Pennsylvania.

#### D. Measurement Focus

#### **GOVERNMENT-WIDE FINANCIAL STATEMENTS**

The government-wide financial statements are prepared using the economic resources measurement focus. All assets and all liabilities associated with the operation of The Commission are included on the statement of net position.

#### **FUND FINANCIAL STATEMENTS**

All governmental funds are accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets and current liabilities generally are included on the balance sheet. The statement of revenues, expenditures and changes in fund balances reports on the sources (i.e., revenues and other financing sources) and uses (i.e., expenditures and other financing uses) of current financial resources. This approach differs from the manner in which the governmental activities of the government-wide financial statements are prepared. Governmental fund financial statements therefore include a reconciliation with brief explanations to better identify the relationship between the government-wide statements and the statements for governmental funds.

Like the government-wide statements, all proprietary funds are accounted for on a flow of economic resources measurement focus. All assets and all liabilities associated with the operation of these funds are included on the statement of net position. The statement of changes in fund net position presents increases (i.e., revenues) and decreases (i.e., expenses) in net total assets. Operating revenues include interest and fees received on outstanding loans. Non-operating revenues include revenues from other sources that are not directly attributable to the outstanding loans. The statement of cash flows provides information about how The Commission finances and meets the cash flow needs of its proprietary activities.

#### E. Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Government-wide financial statements are prepared using the accrual basis of accounting. Governmental funds use the modified accrual basis of accounting. Proprietary and fiduciary funds use the accrual basis of accounting.

**Revenues – Exchange and Non-Exchange Transactions** – Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place.

Revenue from grants, entitlements and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the year when use is first permitted, matching requirements, in which The Commission must provide local resources to be used for a specified purpose, and expenditure requirements, in which the resources are provided to The Commission on a reimbursement basis.

**Unearned Revenue** – Unearned revenue arises when assets are recognized before revenue recognition criteria have been satisfied.

Grant and entitlements received before the eligibility requiremeths are met are also recorded as unearned revenue.

On governmental fund financial statements, receivables that will not be collected within the available period have also been reported as unearned revenue.

**Expenses/Expenditures** – On the accrual basis of accounting, expenses are recognized at the time they are incurred.

The measurement focus of governmental fund accounting is on decreases in net financial resources (expenditures) rather than expenses. Expenditures are generally recognized in the accounting period in which the related fund liability is incurred, if measurable.

#### F. Budgetary Data

Administrative budgets are prepared, however they are not legally required and therefore are not presented. Each grant budget is prepared on a fiscal year basis that corresponds to the fiscal year of the individual grant or activity. Budgets are adopted on a basis consistent with generally accepted accounting principles. The Commission's Board of Directors approves all budgets and revisions. The level of budgetary responsibility varies, i.e. some on an object basis (salaries, fringes, etc.), some on a functional basis (training, administration, etc.), and some in total. Unused appropriations lapse at the end of the contract.

The Commission's primary funding source is federal and state grants, which have grant periods that may or may not coincide with the Commission's fiscal year. These grants normally are for a twelve-month period; however, they can be awarded for periods shorter or longer than twelve months.

Because of the Commission's dependency on federal and state grant revenues, revenue estimates are based upon the best available information as to potential sources of funding.

The Commission's annual budget differs from that of most local governments in two respects: (1) the uncertain nature of grant awards from other entities and (2) conversion of grant budgets to a fiscal year basis.

The resulting annual budget is subject to constant change within the fiscal year due to:

- Increases/decreases in actual grant awards from those estimated;
- Changes in grant periods;
- Unanticipated grant awards not included in the budget; and
- Expected grant awards, which fail to materialize.

The Board of Directors formally approves the annual budget but, greater emphasis is placed on complying with the individual grant budget, terms and conditions on a grant-by-grant basis. These terms and conditions usually specify the period during which costs may be incurred and outline budget restrictions or allowances.

#### G. Encumbrances

Encumbrance accounting, under which purchase orders, contracts, and other commitments for the expenditure of monies are recorded in order to reserve that portion of the applicable appropriation, is employed as an extension of formal budgetary integration in the budgetary funds. Generally accepted accounting principles (GAAP) require encumbrances outstanding at year end to be reported as reservations of fund balances since they do not constitute expenditures or liabilities.

#### H. Cash and Investments

Cash includes amounts in demand deposits, as well as short-term investments with a maturity date within three months of the date acquired by the Commission.

Statues authorize The Commission to invest in U.S. treasury bills, short-term obligations of the United States Government or its agencies or instrumentalities, deposits in savings accounts or time deposits of institutions insured by the Federal Deposit Insurance Corporation or Federal Savings and Loan Insurance Corporation. The Commission's cash investment accounts are insured or insured collateralized as provided by law by the depository with obligations from the United States of America, Commonwealth of Pennsylvania, or any of its agencies or instrumentalities backed by the full faith and credit of the Commonwealth of Pennsylvania or any of its agencies or instrumentalities backed by the full faith and credit of the political subdivision.

#### I. Short-Term Interfund Receivables/Payables

During the course of operations, numerous transactions occur between individual funds for goods provided or services rendered. Internal activity is eliminated within the Government-Wide Financial Statements.

#### J. Accumulated Compensated Absences

The Commission reports compensated absences in accordance with the provisions of GASB No. 16, "Accounting for Compensated Absences". Accumulated compensated absences for paid time off are accrued as a liability as the benefits are earned if the employees' rights to receive compensation are attributable to services already rendered and it is probable that the employer will compensate the employees for the benefits through paid time off or some other means.

The entire compensated absence liability is reported on the government-wide financial statements.

It is The Commission's policy to permit employees to carry over into the next calendar year no more than 70 hours (10 days). Upon separation from Commission employment and regardless of reason, employees will be reimbursed no more than 35 accrued PTO hours. However, if two weeks notice is not provided by any employee when leaving the Commission's employ, then the reimbursement of 35 PTO hours will be forfeited. No PTO use will be allowed during the last two weeks (ten workdays) of an employee's employment.

#### K. Accounts Receivable

Accounts receivable are considered by management to be fully collectible and accordingly no allowance for doubtful accounts is considered necessary.

#### L. Capital Assets

General capital assets are those assets not specifically related to activities reported in the proprietary funds. These assets generally result from expenditures in the governmental funds. These assets are reported in the governmental activities column of the government-wide statement of net assets but are not reported in the fund financial statements.

All capital assets are capitalized at cost (or estimated historical cost) and updated for additions and retirements during the year. Donated fixed assets are recorded at their fair market values as of the date received. The Commission maintains a capitalization threshold of \$5,000. The Commission does not possess any infrastructure. Improvements are capitalized; the costs of normal maintenance and repairs that do not add to the value of the asset or materially extend an asset's life are not.

All reported capital assets are depreciated. Improvements are depreciated over the remaining useful lives of the related capital assets. Depreciation is computed using the straight-line method over the following useful lives:

<u>Description</u>	Governmental Description Estimated Lives	Business-Type Activities Estimated Lives
Furniture, Computers/Software		
and Equipment	3 – 10 Years	N/A
Vehicles	5 Years	N/A

#### M. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

#### N. Income Taxes

The Commission is exempt from Federal Income Tax under Section 501(c)(4) of the Internal Revenue Code; therefore, no provision for income taxes has been made.

The Commission previously adopted FASB Interpretation No. 48 (FIN 48) the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Commission has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. The Commission believes that income tax tiling positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Commission's financial condition, results of operations or cash flows. Accordingly, the Commission has not recorded any reserves, or related accruals tor interest and penalties for uncertain income tax positions at November 06, 2014.

The Commission is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Commission believes it is no longer subject to income tax examinations for years prior to June 30, 2011.

The Commission's policy is to classify income tax related interest and penalties in interest expense and other expenses, respectively.

#### O. Net Position

Net position represents the difference between assets and liabilities. Net assets invested in capital assets, net of related debt consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowings used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Commission or through external restrictions imposed by creditors, grantors, or laws, or other regulations of other governments. The Commission's policy is to first apply restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position is available.

#### P. Fund Balance

The Commission previously implemented GASB Statement No. 54, "Fund Balance Reporting and Governmental Fund Type Definitions." This statement required the governmental funds' fund balances to be reclassified into the following five categories.

Nonspendable fund balance – fund balance permanently restricted and unavailable for current operations

Restricted fund balance – fund balance temporarily restricted for specified purposes stipulated by constitution, external resource providers, or through enabling legislation

Committed fund balance – fund balance temporarily restricted for specified purposes established by a formal action by the Board of Directors. Formal action by the Board of Directors is also necessary to modify or rescind a fund balance commitment.

Assigned fund balance – fund balance intended for a specific purpose that does not meet the criteria to be classified as restricted or committed. The Board of Directors has authorized the Executive Director as the official authorized to assign fund balance to a specific purpose.

Unassigned fund balance – fund balance available for operations without any restriction.

The Board of Directors will spend the most restricted dollars before less restricted in the order as defined above.

The Commission reports the following fund balance classifications:

#### **General Grant Fund**

Unassigned \$ 648,628

This represents funds for future programs.

#### **Travel Development Fund**

Assigned \$ 16,113

This represents funds for future programs within the Travel Development Program.

#### Q. Governmental Financial Assistance

Southern Alleghenies Planning and Development Commission receives nearly all of its support under grants and contracts with various governmental agencies. A significant reduction in the level of this support, if such was to occur, would have a significant effect on the Commission's programs and activities.

#### R. Unearned Revenue

Unearned revenue arises when potential revenue does not meet both the "measurable" and "available" criteria for recognition in the current year. Unearned revenue also arises when the Commission receives resources before it has legal claim to them. This occurs when grant monies are received prior to the incurrence of qualifying expenditures. In subsequent periods, when both revenue recognition criteria are met, or when the Commission has a legal claim to the resources, the liability is removed from the Fund's balance sheet and revenue is recognized.

#### S. New GASB Pronouncement

During the fiscal year, the Organization implemented GASB Statement 65, "Items Previously Reported as Assets and Liabilities", which clarifies the use of deferred outflows of resources and deferred inflows of resources to ensure consistency in financial reporting. This statement requires certain items which were previously reported as assets and liabilities to be reported as deferred outflows of resources, deferred inflows of resources and as revenues or expenditures. As a result of this implementing this statement, the Organization changed the classification of certain assets to deferred outflows and certain liabilities to deferred inflows.

#### NOTE 2 - CASH AND INVESTMENTS

The Organization has a policy that requires all deposits and investments, other than U.S. government obligations, to be covered by Federal insurance or to be fully collateralized by the financial institution issuing the investment or acquiring the deposit. Deposits that are not insured by the Federal Deposit Insurance Corporation are collateralized using the pooled asset method to 100% of value as required by Pennsylvania Law.

The securities pledged as collateral are held by the trust department of a financial institution or by its agents in the financial institution's name. When certificates of deposit are purchased, the Organization or its agent either holds the actual certificate of deposit or receives a safekeeping certificate as its proof of ownership.

Cash and investments as of June 30, 2014 are classified in the accompanying financial statements as follows:

Statement of net assets:

Cash and Investments \$3,404,587

Fiduciary funds:

Cash and investments \_\_\_\_\_\_

Cash and investments as of June 30, 2014 consist of the following:

Cash on hand \$ 150 Deposits with financial institutions 3,404,587

Total Cash and Investments \$3,404,737

#### NOTE 3 - NOTES RECEIVABLE

Notes receivable reflect revolving loans to area businesses to encourage industrial growth and development. The Commission's notes receivable activity for the year ended June 30, 2014 was as follows:

	Balance at June 30, 2013	Additions	Reductions	Balance at June 30, 2014
Economic Development Administration/Service Revolving Loan Fund	\$ 109,819	\$	(\$ 24,420)	\$ 85,399
Economic Development Administration	2,478,833	1,085,000	( 597,610)	2,966,223
Health and Human Services	423,798		( 236,269)	187,529
Small Business and Industries First Fund	7,909,629	500,000	( 1,525,324)	6,884,305
Local Economic Development	274,063		( 70,244)	203,819
Intermediary Relending Program	1,267,876	202,500	( 231,595)	1,238,781
Appalachian Regional Commission PA Capital Loan Fund	<u>571,291</u>	94,500	( 91,808)	573,983
Total Notes Receivable	\$ <u>13,035,309</u>	\$ <u>1,882,000</u>	(\$ <u>2,777,270)</u>	\$ <u>12,140,039</u>

The above notes receivable have terms ranging from three (3) to fifteen (15) years and interest rates ranging from 1.5% to 5.5%. Further, the notes receivable, with the exception of the Intermediary Relending Program, which has a \$14,955 allowance for doubtful accounts at June 30, 2014, utilized the direct write-off method for uncollectible notes. The Health and Human Services Loan Fund directly wrote-off \$180,145 during the fiscal year 2014.

Total Notes Receivable	\$ 12,140,039
Amount Receivable in One Year	<u>2,680,522</u>
Amount Receivable in Excess of One Year	\$ 9,459,517

NOTE 4 – CAPITAL ASSETS

The Commission's capital asset activity for the year ended June 30, 2014, was as follows:

	Balance at June 30, 2013	<u>Additions</u>	Disposals	Balance at June 30, 2014
Office Equipment	\$ 49,256	\$	\$	\$ 49,256
Computer Equipment	107,251		( 18,628)	88,623
Computer Software	5,205			5,205
Vehicles	20,958	26,500	( 20,958)	26,500
Other Equipment	68,599			68,599
Total Capital Assets, at historical cost	\$ <u>251,269</u> \$	26,500	(\$ <u>39,586</u> )	\$ <u>238,183</u>
Less accumulated				
Office Equipment	(\$ 33,649)	\$ (2,194)	\$	(\$ 35,843)
Computer Equipment	( 101,593)	(5,662)	18,628	( 88,627)
Computer Software	( 5,204)			( 5,204)
Vehicles	( 20,957)	(1,325)	20,958	( 1,324)
Other Equipment	( 62,033)	(1,856)		( <u>63,889</u> )
Total Accumulated Depreciation	(\$_223,436)	\$ <u>(11,037)</u>	\$ <u>39,586</u>	(\$ 194,887)
Governmental activities Capital assets, net	\$ <u>27,833</u>	\$ <u>15,463</u>	\$ <u></u>	\$ <u>43,296</u>

#### NOTE 5 – NOTES PAYABLE

The Commission's long-term debt is segregated between the amounts to be repaid from governmental activities and amounts to be repaid from business-type activities.

#### **Governmental Activities:**

As of June 30, 2014, there were no long term notes payable under governmental activities.

#### **Business-Type Activities:**

As of June 30, 2014, the long-term debt payable from proprietary fund resources consisted of the following:

Loans payable to the U.S. Department of Agriculture, Farmers Home Administration were previously administered by the Department of Health and Human Services in the amount of \$500,000. The Commission uses these funds to finance loans to various businesses. Terms of the loan provide, among other things, for repayment in semi-annual installments of \$10,000 plus interest commencing June 30, 1989. The loan terms are as follows:

<u>Rate</u>	Period	
1.00%	01/01/89 to 03/31/92	
1.00%	04/01/92 to 03/31/97	
1.00%	04/01/97 to 12/31/13	\$

Loans payable to the U.S. Department of Agriculture, Farmers Home Administration are in the amount of \$500,000. The Commission uses these funds to finance loans to third parties for certain purposes. Terms of the loan provide, among other things, for repayment of principal and interest in twenty-eight (28) equal, annual amortized installments commencing October 24, 1993 with any remaining balance due and payable on October 24, 2020. Interest only was paid annually for the first two years. Interest will accrue on the unpaid principal balance at the rate of 1% per annum.

138,084

Loans payable to the U.S. Department of Agriculture, Farmers Home Administration are in the amount \$500,000. The Commission uses these funds to finance loans to third parties for certain purposes. Terms of the loan provide, among other things, for repayment of principal and interest in twenty-eight (28) equal, annual amortized installments commencing March 23, 1998 with any remaining balance due and payable on March 23, 2025. Interest only was paid annually for the first two years. Interest will accrue on the unpaid principal balance at the rate of 1% per annum.

212,833

Loans payable to the U.S. Department of Agriculture are in the amount of \$262,500. The Commission uses these funds to finance loans to third parties for certain purposes. Terms of the loan provide, among other things, for repayment of principal and interest in twenty-eight (28) equal, annual amortized installments commencing May 25, 2003 with any remaining balance due and payable on May 25, 2030. Interest only will be paid annually for the first two years. Interest will accrue on the unpaid principal balance at the rate of 1% per annum.

298,543

\$ 649,460

#### **Long-Term Liability Activity**

Long-term liability activity for the year ended June 30, 2014 was as follows:

#### **Business-type Activities Payable from Restricted Net Assets:**

Loans Payable:		Additions	Reductions	Balance at June 30, 2014	Amount Due Within One Year
Health & Human Services	\$ 10,000 \$		(\$ 10,000)	\$ -	\$ -
Intermediary Relending Program	157,078		( 18,994)	138,084	19,371
Intermediary Relending Program	231,088		( 18,255)	212,833	18,430
Intermediary Relending Program	315,949		( <u>17,406</u> )	298,543	17,580
Business-type activities long-term liabilities	\$ <u>714,115</u> \$_		\$ <u>(64,655</u> )	\$ <u>649,460</u>	\$ <u>55,381</u>

#### **Debt Maturity**

#### **Business-type Activities**

Principal and interest payments due on The Commission's loans payable outstanding at June 30, 2014 are as follows:

	<u>Principal</u>	<u>Interest</u>
2015 2016	\$55,381 55,934	\$6,308 5,755
2017	56,494	5,196
2018	57,058	4,631
2019	57,629	4,061
2020-24	232,141	12,782
2025-30	<u>134,823</u>	<u>3,973</u>
Total	\$ <u>649,460</u>	\$ <u>42,706</u>

#### NOTE 6 - LINE OF CREDIT

The Commission has a line of credit in the amount of \$500,000. The line of credit is secured by the Commission's real property, personal property, and promissory notes and bears interest at a fluctuating rate of .50% under Wall Street Journal National Prime Rate. As of June 30, 2014, the balance on the line of credit was \$0 with an interest rate of 4.00%.

#### NOTE 7 - DUE TO OTHER GOVERNMENTS

Due to other governments relates to various loans from the Pennsylvania Small Business and First Industries Fund obtained under a master loan agreement, dated January 27, 1983 and subsequently amended July 1, 2005, between the Pennsylvania Department of Commerce and the Southern Alleghenies Planning and Development Commission. The Commission uses these funds to finance loans to various businesses. Repayments are used to offset associated commission debt. Interest rates range from 3% - 5%. The balance outstanding at June 30, 2014 amounted to \$6,795,134.

#### NOTE 8 – DEFERRED COMPENSATION PLAN

On January 1, 1999, The Commission established a deferred compensation plan which was adopted under the provisions of the Internal Revenue Code Section 457 (Deferred Compensation Plan with Respect to Service for State and Local Governments). A third-party administers the plan under an annuity contract agreement.

For purposes of employer matching contributions, the plan covers all employees of The Commission that meet the two (2) eligibility requirements, which are defined as follows:

- 1. Completion of one year of service before entry date, and
- 2. Twenty-one (21) years of age or older.

The employee amount of contributions shall be equal to any percentage greater than three percent (3%) of compensation for the pay period. The employer will match one hundred percent (100%) of the employee's contribution up to a maximum of five percent (5%). The 2014 fiscal year contributions for the employee by the employer amounted to \$55,662.

However, employees are eligible to make salary deferral contributions upon hire. All amounts of compensation deferred under the Plan and all income attributed to those amounts (until paid or made available to the employee or beneficiary) are the fiduciary responsibility of The Commission and are restricted for employees that participate in the plan. The Commission must exercise due care as required of any ordinary prudent investor.

Plan activity for the year ended June 30, 2014 was as follows:

Fair market value at July 1, 2013	\$ 1,723,383
Contributions	189,183
Investment income and appreciation	
of plan net assets	244,914
Withdrawals*	( <u>580,044)</u>
Fair market value at June 30, 2014	\$ 1.577.436

<sup>\*</sup> Includes refunds, terminations, and cash retirement withdrawals.

#### NOTE 9 – OPERATING LEASES

During 2010, the Commission entered into a ten (10) year operating lease for office space covering the period October 1, 2010 to September 30, 2020. The agreement provides for monthly payments of \$7,063 for the first five (5) years of the lease term and monthly payments of \$7,769 for the last five (5) years of the lease. The term of the lease may be extended or renewed at the option of the Commission, for two (2) additional terms of five (5) years each.

The Commission entered into a one (1) year operating lease agreement in May 2014 for office space. Lease payments began in July 2014 at \$1,400 per month.

The Commission entered into a one (1) year operating lease agreement in July 2014 for office space. Lease payments began in July 2014 at \$1,654 per month.

The Commission entered into a five (5) year operating lease agreement in January 2011 for a mail machine. Lease payments began in November 2011 at \$203 per month. After twelve monthly payments, the monthly lease payment increased to \$443 per month.

The Commission entered into a three (3) year operating lease agreement for a copier. Lease payments began in August 2014 at \$677 per month.

Rent expense amounted to \$171,893 for the fiscal year ended June 30, 2014.

Future minimum lease payments on the leases are as follows:

#### Year Ended June 30

2015	\$	165,666
2016		135,164
2017		132,852
2018		127,434
2019		124,725
2020-2021	_	155,906

841,747

#### NOTE 10 - RELATED PARTY TRANSACTIONS

During May 2002, the Commission loaned Southern Alleghenies Community Development Corporation (a non-profit corporation) \$50,000. This is a non interest bearing loan. Throughout the current year, \$1,300 in principal was paid, leaving a balance outstanding of \$20,203 as of June 30, 2014. Management is of the opinion that the loan is collectible.

#### NOTE 11 - COMMITMENTS AND CONTINGENCIES

#### **Grant Programs**

The Commission participates in state and federally assisted grant programs. These programs are subject to program compliance audits by the grantors or their representatives. The Commission is potentially liable for any expenditure which may be disallowed pursuant to the terms of these grant programs. In the opinion of management, liabilities resulting from disallowed expenditures, if any, would not be material to the accompanying financial statements at June 30, 2014.

#### NOTE 12 - SUBSEQUENT EVENTS

Subsequent to June 30, 2014, the SAP&DC, on behalf of the SAWIB and PREP Partners, applied for and received a grant through the PA Departments of Labor and Industry and Community and Economic Development in the amount of \$500,000. Funding will be used to: support the deployment and analysis of a needs assessment to the region's employers; provide stipends to college students who intern with appropriate employers identified through the survey process; and cover 75% of the cost of the incumbent worker training needs also identified through the assessment. All grant activities must be completed by June 30, 2015.

Subsequent events were considered through November 06, 2014, which is the date that financial statements were available to be issued.

## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION GENERAL GRANT FUND SCHEDULE OF GRANT EXPENDITURES FOR THE FISCAL YEAR ENDED JUNE 30, 2014

AGENCY	GRANT NUMBER	SALARIES	FRINGE BENEFITS
APPALACHIAN REG. COMMISSION	PA-0708F-C41	\$ 24,987	\$ 8,476
APPALACHIAN REG. COMMISSION	PA-0708F-C42	22,558	8,977
APPALACHIAN REG. COMMISSION	PA-17267-2012	-	-
APPALACHIAN REG. COMMISSION	PA-17707-13	16,593	8,109
ECONOMIC DEVELOPMENT ADMINISTRATION	01-83-14349	20,216	6,860
ECONOMIC DEVELOPMENT ADMINISTRATION / RLF	01-79-07376.2	3,584	1,242
APPALACHIAN REGIONAL COMMISSION ENTERPRISE	PA-8304-C31-12	10,494	4,203
APPALACHIAN REGIONAL COMMISSION ENTERPRISE	PA-8304-C32-13	209,090	79,952
DEPARTMENT OF DEFENSE DEFENSE LOGISTICS AGENCY	SP4800-13-2-1379	45,632	20,982
DEPT. OF TRANSPORTATION	520916 WORK ORDER #4	32,730	15,549
DEPT. OF TRANSPORTATION	520916 WORK ORDER #5	73,427	30,385
EXPORT PROGRAM	C000045388	4,098	1,392
EXPORT PROGRAM	C000055813	163,325	56,623
EXPORT PROGRAM	C000053735	19,644	7,347
EXPORT STEP	4300348850	-	-
ONLINE BUSINESS & TECHNOLOGY TRA	IN C000052397	16,403	5,388
GREENWAY	BRC-SR-18-135	-	-
ENERGY YEAR 6	PA-15726-C5-2012	6,248	2,777
WPP-SUSTAINABLE ENERGY FUND	WPPSEF	-	-
PENELEC-SUSTAINABLE ENERGY	PENELECSEF	1,682	831
NCAC-SUSTAINABLE ENERGY FUND	NCACSEF	110	-
TOTALS		\$ 670,821	\$ 259,093

SUPPLIES	CONSULTANT AND CONTRACTED SERVICES	TRAVEL COSTS	OTHER DIRECT & ALLOCATED EXPENSES	EXPENDITURES (MEMORANDUM ONLY)
\$ 2,543 \$	-	\$ 200	\$ 14,175	\$ 50,381
76	-	3,084	10,265	44,960
-	-	-	47,232	47,232
-	-	137	8,752	33,591
-	249	4,403	12,935	44,663
-	-	-	2,073	6,899
596	3,332	-	4,965	23,590
1,362	3,829	-	104,027	398,260
_	109,000	6,089	23,520	205,223
	103,000	0,000	20,020	200,220
115	634	5,296	16,138	70,462
224	7,858	2,447	35,839	150,180
-	4,028	354	(4,663)	5,209
700	74,899	16,588	73,363	385,498
-	(658)	6,055	14,471	46,859
-	-	-	1,757	1,757
-	-	-	7,863	29,654
-	21,021	-	-	21,021
189	69,598	127	2,984	81,923
-	5,000	-	-	5,000
-	-	-	810	3,323
-	-	-	335	445
\$ 5,805 \$	298,790	\$ 44,780	\$ 376,841	\$ 1,656,130

### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF MATCHING AWARDS FOR THE FISCAL YEAR ENDED JUNE 30, 2014

FEDERAL/STATE GRANTOR AGENCY	CFDA #	GRANT NUMBER	GRANT PERIOD
APPALACHIAN REGIONAL COMMISSION (ARC Core)	23.009	PA-0708F-C41	1/1/2013 TO 12/31/2013
APPALACHIAN REGIONAL COMMISSION (ARC Core)	23.009	PA-0708F-C42	1/1/2014 TO 12/31/2014
APPALACHIAN REGIONAL COMMISSION (ARC PREP)	23.011	PA-8304-C31-12	7/1/2012 TO 9/30/2013
APPALACHIAN REGIONAL COMMISSION (ARC PREP)	23.011	PA-8304-C32-13	7/1/2013 TO 6/30/2014
APPALACHIAN REGIONAL COMMISSION (ARC Energy)	23.001	PA-15726-C5	10/1/2012 TO 9/30/2013
APPALACHIAN REGIONAL COMMISSION (ARC Energy)	23.001	PA-17707-13	10/1/2013 TO 9/30/2015
U.S. DEPARTMENT OF DEFENSE DEFENSE LOGISTICS AGENCY (SCAA)	12.002	SP4800-13-2-1379	2/1/2013 TO 12/31/2013
U.S. DEPARTMENT OF DEFENSE DEFENSE LOGISTICS AGENCY (SCAA)	12.002	SP4800-14-2-1479	1/1/2014 TO 12/31/2014
ECONOMIC DEVELOPMENT ADMINISTRATION (EDA Core)	11.302	01-83-08910-02	7/1/2013 TO 6/30/2014
COMMONWEALTH OF PA RURAL TRANSPORTATION THRU PA DEPT. OF TRANSPORTATION	20.205	520916 Work Order #4	7/1/2012 TO 6/30/2013
COMMONWEALTH OF PA RURAL TRANSPORTATION THRU PA DEPT. OF TRANSPORTATION	20.205	520916 Work Order #5	7/1/2013 TO 6/30/2014

<sup>(</sup>A) IN-KIND REPRESENTS MEETING AND TRAVEL TIME DONATED BY VARIOUS COMMITTEE MEMBERS OF THE COMMISSION.

33 See Independent

 GRANT AWARD	REQUIRED MATCH	FEDERAL	STATE	LOCAL	(A) IN-KIND	TOTAL
\$ 98,013	100%	16,930	3,932	6,258	5,502	32,622
\$ 103,136	100%	24,654	11,926	3,817	3,907	44,304
\$ 400,000	100%	-	2,296	-	-	2,296
\$ 400,000	100%	108,856	273,690	10,139	10,000	402,685
\$ 300,000	104%	-	50,198	-	-	50,198
\$ 90,000	100%	-	38,244	1,176	-	39,420
\$ 196,957	100%	-	97,622	-	-	97,622
\$ 212,281	100%	-	104,181	-	-	104,181
	100%	-	38,710	-	10,000	48,710
	5%	-	-	-	-	-
	5%	-	-	14,095	-	14,095

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# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2014

Grantor Program Title	Federal CFDA Number	Pass Through Grantor's Number	Grant Period	Cash Received	Program or Award Amount	Local Match Required	Accrued or (Deferred) Revenue at 6/30/13	Revenue Recognized	Federal Expenditures	Accrued or (Deferred) Revenue at 6/30/14
U.S. DEPARTMENT OF AGRICULTURE										
Passed Through the Commonwealth of Pennsylvania Department of Labor and Industry Federal Food Stamp Program Federal Food Stamp Program	or and Indu 10.561 10.561	0060659	7/1/12-6/30/13 7/1/13-6/30/14 Total CFDA #10.561	\$ 1,238 3 3,033 4,271	\$ 1,238 3,033 4,271	N N N A	\$ 1,238	\$ 1,509 1,509	\$ 1,509 1,509	\$ (1,524) (1,524)
TOTAL U.S. DEPARTMENT OF AGRICULTURE				\$ 4,271	\$ 4,271		\$ 1,238	\$ 1,509	\$ 1,509	\$ (1,524)
U.S. DEPARTMENT OF COMMERCE										
Direct Federal Funding Economic Development Support for Planning Organizations	11.303	01-83-14349	7/1/13-6/30/14 Total CFDA #11.303	52,000	52,000	50.00%		44,663	44,663	(7,337)
<i>Direct Federal Funding</i> EDA Revolving Loan Fund EDA Revolving Loan Fund	11.307	01-79-07376.2 01-1958002	N/A N/A Total CFDA #11.307 <sup>–</sup>		N/A N/A	N/N N/A		2,749,738 132,070 2,881,808	2,749,738 132,070 2,881,808	
TOTAL U.S. DEPARTMENT OF COMMERCE				\$ 52,000	\$ 52,000		\$	\$ 2,926,471	\$ 2,926,471	\$ (7,337)
U.S. DEPARTMENT OF DEFENSE										
Passed Through the Northern Tier Regional Planning and Development Commission Procurement Technical Assistance For Business Firms 12.002 S Procurement Technical Assistance For Business Firms	<b>commissior</b> 12.002 12.002	3P4800-13-2-137 3P4800-12-2-127	n SP4800-13-2-1379 02/1/13-12/31/13 SP4800-12-2-1279 02/1/12-01/31/13 Total CFDA #12.002	\$ 216,543 : (135) 216,408	\$ 185,773 200,000 385,773	25.00% 50.00%	\$ 52,584 (135) 52,449	\$ 205,223	\$ 205,223	\$ 41,264
TOTAL U.S. DEPARTMENT OF DEFENSE				\$ 216,408	\$ 385,773		\$ 52,449	\$ 205,223	\$ 205,223	\$ 41,264
U.S. DEPARTMENT OF LABOR										
Passed Through the Commonwealth of Pennsylvania Department of Labor and Industry WIA Adult Program 17.258 1001 WIA Adult Program 17.258 1001 WIA Adult Program 17.258 1001	or and Indu 17.258 17.258 17.258 17.258	23011 23013 33001 33011	10/1/12-6/30/14 10/1/12-6/30/14 7/1/13-6/30/14 Total CFDA #17.258 **	209,458 30,000 26,083 595,901 861,442	982,316 30,000 26,083 944,994 1,983,393	4 4 4 4 Z Z Z Z	43,391	166,067 30,000 26,083 645,655 867,805	166,067 30,000 26,083 645,655 867,805	49,754 49,754

## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2014

## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2014

Grantor Program Title	Federal CFDA Number	Pass Through Grantor's Number	Grant Period	Cash Received	Program or Award Amount	Local Match Required	Accrued or (Deferred) Revenue at 6/30/13	Revenue Recognized	Federal Expenditures	Accrued or (Deferred) Revenue at 6/30/14
APPALACHIAN REGIONAL COMMISSION (Continued)										
Direct Federal Funding Appalachian Local Development District Assistance Appalachian Local Development District Assistance Appalachian Local Development District Assistance	23.009 23.009 23.009	PA-0708-F-C42 PA-0708F-C40 PA-0708F-C41	1/1/14-12/31/14 1/1/12 - 12/31/12 1/1/13 - 12/31/13 Total CFDA #23.009	51,568 (4,889) 44,524 91,203	103,136 100,857 98,013 302,006	50.00% 50.00% 50.00%	(4,889) (5,857) (10,746)	44,960 - 50,381 95,341	44,960 - 50,381 95,341	(6,608)
Direct Federal Funding Appalachian Research, Technical Assistance, and Demonstration Projects Appalachian Research, Technical Assistance, and Demonstration Projects	23.011	PA-8304-C32-13 PA-8304-C31-12	7/1/13 - 6/30/14 7/1/12 - 9/30/13 Total CFDA #23.011	348,891 40,000 388,891	400,000 400,000 800,000	50.00%	- 16,410 16,410	398,260 23,590 421,850	398,260 23,590 421,850	49,369
TOTAL APPALACHIAN REGIONAL COMMISSION				\$ 633,258	\$ 1,542,006	1 1	\$ 13,091	\$ 679,937	\$ 679,937	\$ 59,770
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES										
Passed Through the Commonwealth of Pennsylvania Department of Labor and Industry Temporary Assistance for Needy Families TOTAL U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES  TOTAL EDERAL FINANCIAL ASSISTANCE	or and Indu 93.558 93.558 93.558 93.558 93.558	2060659 2060659 2060659 203361 33361	7/1/12-6/30/13 7/1/13-6/30/14 7/1/13-6/30/14 7/1/13-6/30/14 7/1/12-6/30/14 7/1/12-6/30/14	94,247 683,777 183,785 24,421 11,441 285,486 1,283,157 <b>\$1,283,157</b>	712,817 - 383,825 - 300,000 285,486 1,682,128 \$ 1,682,128 \$ 1,682,128		94,247 (18,312) 11,441 87,376 <b>8</b> 87,376 <b>\$</b> 87,376	672,471 60,655 15,857 294,180 1,043,163 \$ 1,043,163 \$ 7,994,484	672,471 60,655 15,857 294,180 1,043,163 \$ 1,043,163 \$ 7,994,484	(11,306) (141,442) (141,442) (8,564) (152,618) (152,618) \$ (152,618) \$ (152,618)

<sup>\*\*</sup> Major Program

## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS JUNE 30, 2014

#### NOTE 1 – BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Southern Alleghenies Planning and Development Commission and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

#### NOTE 2 – EDA REVOLVING LOAN FUND

Southern Alleghenies Planning and Development Commission administers two EDA Revolving Loan Funds (CFDA No. 11.307) funded by the U.S. Department of Commerce. At June 30, 2014, the Federal Awards Expended under each program was calculated as follows:

anounted do follows.	#01-79-07376.2	<u>#01-1958002</u>
Balance of RLF loans outstanding @ 6/30/14	\$ 2,966,223	\$85,400
Cash and investment balance in RLF @ 6/30/14	464,473	111,510
Administrative expenses paid out of RLF income during FYE 6/30/14	6,476	210
Unpaid principal of all loans written off during FYE 6/30/14		
	\$ <u>3,437,172</u>	\$ <u>197,120</u>
Original federal grant	\$ 1,705,000	\$ 100,000
Total amount loaned with local match	2,129,001	150,000
Federal share of RLF	80%	<u>67</u> %
Total Federal Awards Expended	\$ <u>2,749,738</u>	\$ <u>132,070</u>

#### NOTE 3 – SUBRECIPIENTS OF FEDERAL FUNDS

Southern Alleghenies Planning and Development Commission has the following subrecipients who receive federal funding:

Cambria County	\$ 5,430
Cambria Library Assosiation	11,269
Center for Community Action	152,643
Goodwill Industries of the Conemaugh Valley	686,683
Holidaysburg Area YMCA	8,733
Huntingdon Employment & Training, Inc.	639,583
North Central Regional Planning	55,062
Northeastern PA Alliance	8,429
Northern Tier Regional Planning	59,583
Northwest PA Regional Planning	18,582
Private Industry Council of Centre County	861,262
Rockwood Borough	6,046
SEDA-COG	20,701
Southewestern PA Commission	18,674
Tableland Services, Inc.	414,130

Total Federal Pass-Through Funds \$2,966,810

#### NOTE 4 - FEDERAL CASH RECEIVED

Southern Alleghenies Planning and Development Commission has reported cash that was returned to the granting agencies on the Schedule of Federal Awards as a negative cash receipt.



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## INDEPENDENT AUDITOR'S REPORT ON APPLYING "AGREED-UPON PROCEDURES" FOR COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF PUBLIC WELFARE FUNDED FINANCIAL ASSISTANCE PROGRAM SCHEDULES AND EXHIBITS

November 06, 2014

The Board of Directors Southern Alleghenies Planning and Development Commission Altoona, Pennsylvania 16602

We have performed the procedures enumerated below, which were agreed to by the Commonwealth of Pennsylvania, Department of Public Welfare (DPW) and the Southern Alleghenies Planning and Development Commission solely to assist you with respect to the financial schedules and exhibits required by the DPW Single Audit Supplement. This engagement to apply agreed-upon procedures was performed in accordance with standards established by the American Institute of Certified Public Accountants. The sufficiency of the procedures is solely the responsibility of the DPW. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures and associated findings are as follows:

a. We have verified by comparison of the amounts and classifications that the supplemental financial schedules listed below, which summarize amounts reported to DPW for the fiscal year ended June 30, 2014, have been accurately compiled and reflect the audited books and records of the Southern Alleghenies Planning and Development Commission. We have also verified by comparison to the example schedules that these schedules are presented, at a minimum, at the level of detail and in the format required by the DPW Single Audit Supplement pertaining to this period.

Program Name Exhibit Number Referenced Schedule/Exhibit

Earn Grant Agreement Schedule of Revenue, Expenses,
Contract #4100060659 Schedule III and Comparison with Budget

b. We have inquired of management regarding adjustments to reported revenues or expenditures which were not reflected on the reports submitted to DPW for the period in question.

We were not engaged to, and did not, perform an audit, the objective of which would be the expression of an opinion on the specified elements, accounts, or items. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Pennsylvania Department of Public Welfare and should not be used by those who have not agreed to the procedures, and taken responsibility for they of the procedures for their purposes. However, this report is a matter of public record and its distribution is not limited.

WESSEL & COMPANY Certified Public Accountants

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#### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION EARN GRANT AGREEMENT CONTRACT NUMBER 4100060659 SCHEDULE OF REVENUE, EXPENSES AND COMPARISON WITH BUDGET YEAR ENDED JUNE 30, 2014

	Budget	Actual	(Over)/Under Actual
REVENUE			
Pennsylvania Department of Public Welfare	\$712,817	\$675,490	\$37,327
TOTAL REVENUE	712,817	675,490	37,327
ADMINISTRATION COSTS Personnel			
Staff Salaries	73,830	66,209	7,621
Staff Fringe Benets	16,562	8,696	7,866
Total Salaries/Fringe Benefits	90,392	74,905	15,487
Equipment and Supplies	280	241	39
Operating Expenses	18,992	18,613	379
TOTAL ADMINISTRATION COSTS	109,664	93,759	15,905
DIRECT TRAINING COSTS Personnel			
Staff Salaries	212,854	209,396	3,458
Staff Fringe Benets	118,696	111,101	7,595
Total Salaries/Fringe Benefits	331,550	320,497	11,053
Equipment and Supplies	6,544	5,861	683
Operating Expenses	92,496	84,755	7,741
Other Program Expenses	1,500	1,250	250
TOTAL DIRECT TRAINING COSTS	432,090	412,363	19,727
TOTAL SUBCONTRACTED EXPENSES	171,063	169,368	1,695
TOTAL EXPENSES	712,817	675,490	37,327
EXCESS OF REVENUE	Φ0	Ф.О.	Φ0
OVER (UNDER) EXPENSES	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>





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#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

November 06, 2014

The Board of Directors Southern Alleghenies Planning and Development Commission Altoona, Pennsylvania 16602

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Southern Alleghenies Planning and Development Commission, as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise Southern Alleghenies Planning and Development Commission's basic financial statements, and have issued our report thereon dated June 30, 2014.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Southern Alleghenies Planning and Development Commission's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Southern Alleghenies Planning and Development Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of Southern Alleghenies Planning and Development Commission's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Southern Alleghenies Planning and Development Commission's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

WESSEL & COMPANY
Certified Public Accountants

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### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133

November 06, 2014

The Board of Directors Southern Alleghenies Planning and Development Commission Altoona, Pennsylvania 16602

#### Report on Compliance for Each Major Federal Program

We have audited Southern Alleghenies Planning and Development Commission's compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of Southern Alleghenies Planning and Development Commission's major federal programs for the year ended June 30, 2014. Southern Alleghenies Planning and Development Commission's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Southern Alleghenies Planning and Development Commission's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations.* Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Southern Alleghenies Planning and Development Commission's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Southern Alleghenies Planning and Development Commission's compliance.

#### Opinion on Each Major Federal Program

In our opinion, Southern Alleghenies Planning and Development Commission complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2014.

#### **Report on Internal Control over Compliance**

Management of Southern Alleghenies Planning and Development Commission is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Southern Alleghenies Planning and Development Commission's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Southern Alleghenies Planning and Development Commission's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

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Certified Public Accountants

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## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF FINDINGS AND QUESTIONED COSTS JUNE 30, 2014

#### **SUMMARY OF AUDIT RESULTS**

- 1. Type of report the auditor issued on the general-purpose financial statements of the auditee: Unqualified Opinion.
- 2. No significant deficiencies in internal control were disclosed by the audit of the financial statements.
- 3. No instances of noncompliance material to the financial statements of Southern Alleghenies Planning and Development Commission were disclosed during the audit.
- 4. No significant deficencies in internal control over major federal award programs were disclosed during the audit.
- 5. Type of report the auditor issued on compliance for each major federal award program: Unqualified Opinion.
- 6. No audit findings are required to be reported in accordance with Section 510(a) of OMB Circular A-133 is reported in this Schedule.
- 7. Identification of major programs:
  - US Department of Labor and Industry Workforce Investment Act Cluster #17.258, #17.259, and #17.278
  - National Emergency Grants #17.277
- 8. The dollar threshold used to distinguish between Type A and Type B Programs was \$300,000.
- 9. The Commission does qualify as a low-risk auditee.

#### FINDINGS - FINANCIAL STATEMENT AUDIT

None Noted

#### FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS AUDIT

None Noted

## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS JUNE 30, 2014

**NOT APPLICABLE** 

#### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION CORRECTIVE ACTION PLAN JUNE 30, 2014

NONE NECESSARY