COVER PAGE

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION ALTOONA, PENNSYLVANIA

Single Audit Reporting Package

June 30, 2015

## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SINGLE AUDIT REPORTING PACKAGE JUNE 30, 2015

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SOUTHERN ALLEGHENIES PLANNING 8 DEVELOPMENT COMMISSION

# Management's Discussion and Analysis (MD&A) Year Ended June 30, 2015

Southern Alleghenies Planning and Development Commission (*The Commission*) management offers readers of *The Commission*'s financial statements the following narrative overview and analysis of the financial activities of *The Commission* for the fiscal year ended June 30, 2015. Readers are encouraged to consider the information presented in conjunction with additional information found within the audit.

## FINANCIAL HIGHLIGHTS

- The Commission's total net assets increased by \$207,269
- Cash decreased \$214,805
- Total assets decreased \$778,299
- Notes and other liabilities decreased \$985,568
- Operating revenues increased \$1,034,394
- Operating expenses increased \$878,723

#### **OVERVIEW OF FINANCIAL STATEMENTS**

This discussion and analysis is intended to serve as an introduction to *The Commission*'s basic financial statements. This annual report consists of three parts: management's discussion and analysis (this section), the basic financial statements, and required supplementary information. The basic financial statements include two kinds of statements that present different views of *The Commission*:

- Government-wide financial statements are designed to provide readers with a broad overview of *The Commission*'s finances in a manner similar to a private-sector business.
- Fund financial statements are designed to focus on individual parts of *The Commission*, reporting on operations in more detail than the governmental-wide statements.
- The Commission has the following types of funds:
  - Governmental funds. Most of *The Commission*'s basic services are included in governmental funds which focus on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year-end that are available for spending. These funds provide a detailed short-term view of operations. Included in these financial statements are the General fund, the Workforce Investment Act grant fund, the Welfare (EARN) grant fund, and the Travel and Tourism fund. The income received and expenses incurred directly relate to the delivery of regional economic, community and workforce development services. In the vast

majority, this income consists of federal and state grants received on cost reimbursement type contracts. As a general rule, the funding arrangements *The Commission* has with federal and state agencies do not allow for profit. The balance of the Commission's revenue is derived mostly from supporting member County Governments for the general operations of *The Commission*.

- Proprietary funds. These offer short and long-term financial information about the activities the government operates like a business. Included in these financial statements are the revolving loan funds. *The Commission*, through grants and loans, offer low interest financing to facilitate economic development and job creation in small to medium-sized companies. The income received is generally earned from customer fees, interest income on outstanding loans and bank balances and late fees. Expenses generally include interest and bad debt expense, grant matching funds, and legal and other filing fees.
- Fiduciary funds. These provide information about the financial relationships in which *The Commission* acts solely as a trustee or agent for the benefit of others to whom the resources in question belong. *The Commission* is responsible for ensuring that the assets reported in these funds are used for their intended purposes. These activities are excluded from *The Commission*'s government-wide financial statements because *The Commission* cannot use these assets to finance its operations. *The Commission* acts as a trustee for the financial operations of the Southern Alleghenies Region five (5) Pennsylvania CareerLink Centers.

The financial statements also contain notes and required supplementary information that explain some of the information in the financial statements as well as more detailed data. While detailed sub-fund information is not presented, separate accounts are maintained for each program to control and manage money for particular purposes or to demonstrate that *The Commission* is properly using specific appropriations and grants.

#### **REPORTING THE COMMISSION AS A WHOLE**

One of the most important questions asked about *The Commission* is as follows: "Is *The Commission* as a whole better off or worse off as a result of the year's activities?" The Statement of Net Assets and the Statement of Activities report information about *The Commission* as a whole and about its activities in a way that helps answer this question. These statements are prepared on the accrual basis of accounting, and include all assets and liabilities. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

Net assets may serve over time as a useful indicator of a government's financial position. In the case of *The Commission's* governmental fund, assets exceeded liabilities by \$731,180 and the business type activities assets exceeded liabilities by \$7,642,038 as of June 30, 2015.

The largest portion of *The Commission*'s total assets reflects receivables from its revolving loan customers and federal and state grantor agencies. In regard to certain revolving loan customers, *The Commission* is required to utilize payments received to pay down related debt and fund additional loans to customers.

In the Statement of Net Assets and the Statement of Activities, The *Commission* is divided between two kinds of activities:

Governmental activities. The Commission's basic services are reported here, including economic, community and workforce development services, general and administrative activities, and tourism activities.

Business-type activities. Included are the revolving loan funds. The Commission charges a fee to customers to help it cover some of the costs of certain services provided.

#### **REPORTING THE COMMISSION'S MOST SIGNIFICANT FUNDS**

*The Commission* established several funds to help control and manage money for particular purposes (such as The Alleghenies Tourism Council fund) or to show that it is meeting legal responsibilities for using certain grants (such as the Workforce Investment Act fund, the Welfare (EARN) fund, and the Revolving Loan funds). *The Commission* operates three kinds of funds: governmental, proprietary, and fiduciary.

- Governmental funds. Most of *The Commission*'s basic services are reported in governmental funds, which focus on how money flows into and out of those funds and the balances left at year-end that are available for spending. These funds are reported using the accrual basis of accounting. The governmental fund statements provide a detailed short-term view of *The Commission*'s general government operations and the basic services it provides. Governmental fund information helps one determine whether there are more or fewer financial resources that can be spent in the near future to finance *The Commission*'s programs. The relationship (or difference) is described between governmental activities (reported in the Statement of Net Assets and the Statement of Activities) and governmental funds in reconciliation at the bottom of the fund financial statements.
- Proprietary funds. When The Commission charges customers for the services it provides, these services are generally reported in proprietary funds. These funds are reported using the accrual basis of accounting. Proprietary funds like Governmental funds provide a short-term view of The Commission's business-type activities.
- Fiduciary funds. The Commission is the trustee, or fiduciary, for the local Pennsylvania CareerLink funds. The Commission is responsible for ensuring that the assets reported in these funds are used for their intended purposes. All of The Commission's fiduciary activities are reported in separate Statements of Fiduciary Net Assets and Changes in Fiduciary Net Assets. These activities are excluded from The Commission's other financial statements because The Commission cannot use these assets to finance its operations.

#### FINANCIAL ANALYSIS OF THE COMMISSION AS A WHOLE

The Commission's financial position is the product of several financial transactions, including the net results of the activities, the acquisition and payment of debt, the acquisition and disposal of capital assets, and the depreciation of capital assets.

*The Commission*'s combined net assets were \$8,373,218 at June 30, 2015. The combined total assets of *The Commission* decreased \$778,299, while total liabilities and deferred outflows decreased \$985,568 during fiscal year 2015. The most significant changes in the Commission's combined assets and liabilities can be seen in the Commission's Proprietary Funds. Notes receivable decreased \$493,926, as we experienced paydowns/payoffs in our loan program. On the positive side, the Commission's amount due to other governments saw a corresponding decrease of \$1,473,081.

Operating Governmental Activities grant revenue increased \$1,049,598 while expenses increased by \$878,723. As stated previously, the majority of *The Commission's* revenues are derived from cost reimbursement type contracts. Therefore, as revenue decreases, corresponding grant expenses also decrease. The largest portion of

these increases occurred in the Workforce sector of our programs. Looking forward into fiscal year 2016, we are seeing a slight change in this trend, as funding for certain programs has remained stable or begun to slightly decrease.

The general fund continues its tradition of providing value-added services to the region's businesses, communities, and local governments. Services include procurement, export, tourism, economic development planning and infrastructure, capital investment, and transportation planning and programming.

The Commission's grants supporting direct business development services provide for various and distinct outputs and outcomes, and in Fiscal Year 2015 most goals were met. SAP&DC's efforts to assist the region's businesses resulted in \$32.7 million of new sales, 187 new jobs and 1,136 jobs retained. Furthermore, SAP&DC has continued to enjoy very favorable customer satisfaction survey ratings from its customers, as well as from governmental agencies that provide this organization with funds. *The Commission* also functioned as the coordinating agency for the region-wide PREP (Partnership for Regional Economic Performance), a network of 11 economic development agencies that assisted 814 business clients during the fiscal year.

The Planning and Community Development (P&CD) Division worked throughout the region with major projects related to infrastructure development to include the extension of sewer and water service and improved roadway access to businesses and healthcare facilities. Of special note in FY 2015, P&CD staff worked with Bedford, Fulton, Huntingdon, and Blair Counties to secure federal funding to support the regionalization of emergency services in those counties. Other activities included funding to support trail and recreation efforts, transportation planning and programming, and securing state and federal grants, which in turn, leveraged other public and private funds. The result is significant long-term private investment with the potential for creating substantial numbers of new private sector jobs. Specifically in FY 2015, the Planning Division secured over \$3M in public funds, which leveraged \$1.5M in private funds and created an estimated 77 new jobs. In addition, P&CD staff continued to serve as the regional clearinghouse for projects requesting federal funds. To this end, staff reviewed a total of 36 applications for projects throughout the region and provided support letters as appropriate. As the regional coordinator for Pennsylvania's Keystone Opportunity Zone (KOZ) Program, P&CD staff processed the necessary local approval for 10 applications requesting property owner and business tax abatement. On the planning side, staff completed the process of updating the Southern Alleghenies Comprehensive Economic Development Strategy (CEDS) which serves as a roadmap for economic development activities in the region.

The Employment, Advancement, and Retention Network (EARN) Program provided job placement and job retention services to 422 Temporary Assistance for Needy Families (TANF) recipients during fiscal 2015. The majority of those clients had multiple barriers that interfered with their rapid placement into employment as well as with job retention. Many were concurrently receiving substance abuse treatment. In addition, the number of EARN participants with some sort of criminal history has steadily increased over the past few years, and these individuals are often automatically excluded from certain employers and/or occupations. Other frequent barriers include domestic violence situations and mental health conditions, particularly depression. Many do not have a driver's license or a high school diploma or GED. The EARN program provided intensive instruction and case management so these individuals could obtain employment and keep their jobs, despite these many obstacles. EARN provided weekly instruction of up to 30 hours per week in topics including but not limited to completing applications, interview skills, resume writing, communication skills, team work, customer service, and basic computer skills. Clients also participated in onsite or offsite work experience, where they learned valuable job keeping skills, such as following directions, timeliness, and teamwork. As a result, 244 jobs were obtained, with the majority in retail occupations, food service, and health care. The Southern Alleghenies EARN program earned \$294,695 in performance based funds for meeting monthly goals of job placement, retention, increased hours worked, and activity compliance rate. A portion of these funds was used to create the position of EARN employer liaison, to establish relationships with local employers and advocate for jobs on behalf of the EARN participants. The liaison worked in close cooperation with the local CareerLinks.

The Southern Alleghenies Workforce Investment Board (SAWIB) continues to support the region's public workforce system and ensure that the residents have access to a wide variety of workforce services. Roughly 7% of the WIA funds received by the Commission were used to cover the infrastructure costs associated with maintaining five PA CareerLinks®, one affiliated site, eleven access points. Another 55% of the annual allocation was used to underwrite subcontracts with the agencies that provide workforce services to jobseekers and employers. WIA funds were also used for the required quality assurance and monitoring functions, to underwrite core workshops for employers and job seekers, and for participation in the Industry Cluster Research Consortium. Despite their costliness, PA CareerLink® workforce centers remain important to the counties they serve; tens of thousands of residents, including many of the region's long-term unemployed, utilized PA CareerLink<sup>®</sup> services over the past year. Increasing the region's education attainment level has historically been a high priority for the SAWIB. For this past fiscal year, some \$879,000 was earmarked to support training for jobseekers. Over 120 individuals received assistance with the cost of pursuing post-secondary education or onthe-job training (OJT). Awards of up to \$6,000 per person were given to these eligible individuals to help defray the cost of their schooling. The SAWIB was also successful in securing and administering additional funding to support training opportunities for the unemployed. These grants included the National Emergency Grant for Dislocated Workers (NEG-DWT), with \$100,000 to cover costs associated with post-secondary education and onthe-job training contracts. An additional \$100,000 was received through the National Emergency Grant-Jobs Driven (NEG-JD) to support on-the-job training for the long-term unemployed and veterans. Also, the SAWIB is participating in the multi-year Make it in America grant, a multi-region initiative designed to reduce the need for H1b visas by providing skilled training for incumbent workers in manufacturing. To date 128 individuals have participated in these three special initiatives. With the significant loss of jobs in the coal mining industry, the SAWIB has been working to secure additional funding to support retraining initiatives. Funding is anticipated in the upcoming fiscal year as well.

In regard to business-related activities, any change was due primarily to a significant change in notes receivable, notes payable, and amounts due to other governments. *The Commission* closed 13 loans at a value of \$2,265,750 with a leverage of \$21,933,199 in public and private funds; projected 104 jobs created and projected 158 jobs retained in the region we serve. *The Commission* borrowed no funds this fiscal year from the Commonwealth of Pennsylvania Small Business First and First Industries Funds. At June 30, 2015, *The Commission* had \$3,344,401 in loans approved, but not yet funded.

#### CAPITAL ASSETS AND DEBT ADMINISTRATION

At the end of fiscal year 2015, *The Commission* had \$41,869 invested in a broad range of capital assets, including computer related equipment, software and other office equipment.

#### CONTACTING THE COMMISSION'S FINANCIAL MANAGEMENT

The financial report is designed to provide the customers, clients, citizens and creditors in the Southern Alleghenies Region with a general overview of *The Commission*'s finances and to demonstrate *The Commission*'s accountability for the appropriations and grants that it receives.

If questions should arise about this report or additional financial information is needed, contact Steven K. Howsare, Executive Director, SAP&DC, 3 Sheraton Drive, Altoona, PA 16601-9343 or visit the Commission's website at: www.sapdc.org



# **INDEPENDENT AUDITOR'S REPORT**

October 02, 2015

The Board of Directors Southern Alleghenies Planning and Development Commission Altoona, Pennsylvania

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Southern Alleghenies Planning and Development Commission, as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Southern Alleghenies Planning and Development Commission, as of June 30, 2015, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages I-V be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Southern Alleghenies Planning and Development Commission's basic financial statements. The introductory section, combining and individual nonmajor fund financial statements, and statistical section, are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States*, *Local Governments, and Non-Profit Organizations,* and is also not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the basic financial statements and the schedule of expenditures of federal awards are fairly stated in all material respects in relation to the basic financial statements as a whole.

# Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 02, 2015, on our consideration of the Southern Alleghenies Planning and Development Commission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Southern Alleghenies Planning and Development Commission's internal control over financial reporting and compliance.

WESSEL & COMPANY Certified Public Accountants

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION GOVERNMENT-WIDE STATEMENT OF NET POSITION JUNE 30, 2015

	Primary Government						
	Governmental Activities	Business-type Activities	Total				
ASSETS AND DEFE	RRED OUTFLOW	VS					
Current Assets:							
Cash (Note 2)	\$ 1,377,686	\$ 1,812,246	\$ 3,189,932				
Accounts Receivable	573,507	-	573,507				
Notes Receivable (Note 3)		2,654,897	2,654,897				
Total Current Assets	1,951,193	4,467,143	6,418,336				
Non-Current Assets:							
Notes Receivable (Note 3)	-	8,991,216	8,991,216				
Capital Assets, Net (Note 4)	41,869	-	41,869				
Total Non-Current Assets	41,869	8,991,216	9,033,085				
Deferred Outflows:							
Prepaid Expenses	48,551	_	48,551				
Total Deferred Outflows	48,551		48,551				
Total Assets and Deferred Outflows	\$ 2,041,613	\$ 13,458,359	\$ 15,499,972				
LIABILITIES, DEFERRED INF	LOWS, AND NET	POSITION					
Current Liabilities:							
Accounts Payable	\$ 435,677	\$-	\$ 435,677				
Interfund (Receivable)/Payable	101,278	(99,991)	1,287				
Accrued Liabilities	103,488	-	103,488				
Accrued Vacation	49,096	-	49,096				
Notes Payable (Note 5)		55,934	55,934				
Total Current Liabilities	689,539	(44,057)	645,482				
Non-Current Liabilities:							
Due to Other Governments (Note 7)	-	5,322,053	5,322,053				
Notes Payable (Note 5)	-	538,325	538,325				
Total Non-Current Liabilities		5,860,378	5,860,378				
Total Liabilities	689,539	5,816,321	6,505,860				
Deferred Inflows:							
Unearned Revenue	620,894	-	620,894				
Total Deferred Inflows	620,894	-	620,894				
Net Position:							
Net investments in capital assets	41,869	-	41,869				
Restricted	-	6,001,777	6,001,777				
Unrestricted	689,311	1,640,261	2,329,572				
Total Net Position	731,180	7,642,038	8,373,218				
Total Liabilities, Deferred Inflows, and Net Position	\$ 2,041,613	\$ 13,458,359	\$ 15,499,972				

			Program Revenues		Net (Expense	Net (Expenses) Revenues and Changes in Net Position	thanges in	Net Position
						Primary Government	iment	
Functions/Programs	Expenses	Charges for Services	Operating Grants and Contribution	Capital Grants and Contributions	Governmental Activities	Business-type Activities		Total
Governmental Activities: General Grants Welfare Grants Workforce Investment Act Grants Travel Development Unallocated Depreciation Expense	<ul> <li>\$ 2,024,011</li> <li>758,234</li> <li>3,896,941</li> <li>610</li> <li>9,319</li> </ul>	 ↔	\$ 2,056,667 758,234 3,896,941	· · · · · ·	\$ 32,656 - (610) (9,319)	ч ч ч ч ч Ф	⇔	32,656 - (610) (9,319)
Total Governmental Activities	6,689,115		6,711,842		22,727	'		22,727
Business-type Activities: Loan Programs Health and Human Services	33	9,745	ı	ı	ı	9,712		9,712
EDA Flood Local Economic Development	1 1	6,667 6.212				6,667 6.212		6,667 6,212
Small Business First	2,621	7,415		ı	I	4,794		4,794
Economic Development	16,386	97,715		'	ı	81,329		81,329
Intermediary Relending Program	1,442	15,477	•		ı	14,035		14,035
Intermediary Relending Program	2,249	16,221	I	·	I	13,972		13,972
ARC/PCLF Intermediary Relending Program	(404) 3 027	22,465 22 780				22,869 19 753		22,809 19 753
	0,011	201 607				0010		00.101
lotal business-type Activities	20,004	204,037	'		1	1/8,040		1/0,040
	\$ 6,714,469	\$ 204,697	\$ 6,711,842	۰ ج	\$ 22,727	\$ 179,343	φ	202,070
		General Revenues: Other Revenue Unrestricted Investr	<b>General Revenues:</b> Other Revenue Unrestricted Investment Earnings		\$ 416	\$ 4,783	ф	5,199
		Total General F	Total General Revenues and Transfers	Isfers	416	4,783		5,199
		Change in Net Position Net Position - Beginnin	Change in Net Position Net Position - Beginning of Year		23,143 708,037	184,126 7,457,912		207,269 8,165,949
		Net Position - End of Year	nd of Year		\$ 731,180	\$ 7,642,038	φ	8,373,218

SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION GOVERNMENT-WIDE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2015

See Independent Auditor's Report and Accompanying Notes to Financial Statements

#### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION BALANCE SHEET - GOVERNMENTAL FUNDS (INCLUDING THE RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCE TO NET POSITION OF GOVERNMENTAL ACTIVITIES) JUNE 30, 2015

	Governmental Fund Types												
	General Grant Fund	Welfare Grant Fund	Workforce Investment Act Grant Fund	Travel Development Fund	Totals (Memorandum Only)								
		<u>ASSETS</u>											
Cash Accounts Receivable Interfund Receivables Prepaid Expenses	\$ 726,424 475,459 18,946 48,550	\$ 396,175 80,744 - -	\$ 239,572 17,304 - -	\$ 15,515 - - -	\$ 1,377,686 573,507 18,946 48,550								
Total Assets	\$ 1,269,379	\$ 476,919	\$ 256,876	\$ 15,515	\$ 2,018,689								
LIABILITIES AND FUND BALANCE													
Liabilities Accounts Payable Interfund Payables Accrued Liabilities Deferred Revenue Accrued Vacation	\$ 271,131 - 103,488 171,856 49,096	\$ 56,325 38,649 - 381,945 -	\$ 108,209 81,574 - 67,093 -	\$ 12 - - -	\$ 435,677 120,223 103,488 620,894 49,096								
Total Liabilities	595,571	476,919	256,876	12	1,329,378								
Fund Balance Assigned Unassigned	673,808	-	-	15,503 	15,503 673,808								
Total Liabilities and Fund Balance	\$ 1,269,379	<u>\$ 476,919</u>	\$ 256,876	<u>\$ 15,515</u>									
Amounts reported for governmental position are different due to the f		tatement of net											

Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.	 41,869
Net Position of Governmental Activities	\$ 731,180

## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUND TYPES FOR THE FISCAL YEAR ENDED JUNE 30, 2015

	 General Grant Fund	Welfare Grant Fund	l	Norkforce nvestment Act Grant Fund	Dev	Travel elopment Fund	(M	Totals emorandum Only)
<u>Revenues</u> Federal and State Grants Local Sources Interest Income	\$ 1,983,437 73,230 416	\$ 758,234 - -	\$	3,896,941 - -	\$	- - -	\$	6,638,612 73,230 416
Total Revenues	 2,057,083	 758,234		3,896,941 -				6,712,258
Expenditures Administration Program	 199,956 1,831,947	 102,957 655,277		280,249 3,616,692		610		583,162 6,104,526
Total Expenditures	 2,031,903	 758,234		3,896,941		610		6,687,688
Excess (Deficit) of Revenues Over (Under) Expenditures	25,180	-		- -		(610)		24,570
Fund Balance - Beginning of Year	 648,628	 		-		16,113		664,741
Fund Balance - End of Year	\$ 673,808	\$ _	\$	-	\$	15,503	\$	689,311

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUND TYPES TO THE STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2015

Amounts reported for governmental activites in the statement of activities are different because:	
Net change in fund balance - total government funds (page 7).	\$ 24,570
The net effect of various transactions involving capital assets, (i.e., purchases , disposals, depreciation expense, etc.) is to decrease net income.	 (1,427)
Change in net position of government activities (page 5).	\$ 23,143

#### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENTS OF FUND NET POSITION PROPRIETARY FUNDS JUNE 30, 2015

	Health and Human EDA Services Flood					Local Economic evelopment Fund		Small Business and First Industries Fund		
ASSETS										
Cash	\$	14,689	\$	41,519	\$	1,048,975	\$	21,495		
Accounts Receivable Due from Other Funds Notes Receivable		- - 333,846		- - 162,127		- 99,988 116,462		- - 5,675,409		
TOTAL ASSETS	\$	348,535	\$	203,646	\$	1,265,425	\$	5,696,904		
LIABILITIES AND NET POSITION										
Liabilities Accounts Payable Due to Other Funds Due to Other Goverments Loans Payable	\$	- - -	\$	- - -	\$	- - -	\$	- 15 5,322,053 -		
Total Liabilities								5,322,068		
Net Position Restricted Unrestricted		348,535 		203,646		1,265,425		374,836		
Total Liabilities and Net Position	\$	348,535	\$	203,646	\$	1,265,425	\$	5,696,904		

Economic evelopment Loan	R	ermediary telending Program	R	ermediary telending Program		ARC/ PCLF				ermediary telending Program	(N	Totals lemorandum Only)
\$ 313,620 - 11 3,196,967	\$	36,740 - 7 536,823	\$	41,365 - - 496,876	\$	218,193 - - 560,485	\$	75,650 - - 567,118	\$	1,812,246 - 100,006 11,646,113		
\$ 3,510,598	\$	573,570	\$	538,241	\$	778,678	\$	642,768	\$	13,558,365		
\$ - - -	\$	- - - 118,900	\$	- - 194,396	\$	- - -	\$	- - - 280,963	\$	- 15 5,322,053 594,259		
 - 3,510,598 -		118,900 454,670 -		194,396 343,845 -		778,678		280,963 361,805 -		5,916,327 6,001,777 1,640,261		
\$ 3,510,598	\$	573,570	\$	538,241	\$	778,678	\$	642,768	\$	13,558,365		

#### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION PROPRIETARY FUNDS FOR THE FISCAL YEAR ENDED JUNE 30, 2015

	Health and Human Services	EDA Flood	Local Economic Development Fund	Small Business and First Industries Fund
<u>Operating Revenues</u> Loan Interest Loan Fees	\$      7,830 1,915	\$     5,667 1,000	\$       6,123 89	\$     4,448 2,967
Total Operating Revenues	9,745	6,667	6,212	7,415
Operating Expenses Administration Bad Debt Expense Interest Expense	33 	-		2,621 _ 
Total Operating Expenses	33			2,621
Operating Income	9,712	6,667	6,212	4,794
Non-Operating Revenues/(Expenses) Other Revenue/(Expenses) Interest Income	242	70	2,109	440
Total Non-Operating Revenue/(Expenses)	242	70	2,109	440
Other Financing Sources/(Uses): Operating Transfers In Operating Transfers Out	-	-	-	-
Net Operating Transfers				
Increase (Decrease) in Net Position	9,954	6,737	8,321	5,234
Net Position - Beginning of Year	338,581	196,909	1,257,104	369,602
Net Position - End of Year	\$ 348,535	\$ 203,646	\$ 1,265,425	\$ 374,836

Economic evelopment Loan	R	ermediary elending Program	R	ermediary elending Program	 ARC/ PCLF	R	ermediary elending Program	(M	Totals emorandum Only)
\$ 85,915 11,800	\$	15,944 (467)	\$	14,926 1,295	\$ 21,108 1,357	\$	21,109 1,671	\$	183,070 21,627
 97,715		15,477		16,221	 22,465		22,780		204,697
16,386 - -		61 - 1,381		121 - 2,128	(404) - -		42 - 2,985		18,860 - 6,494
 16,386		1,442		2,249	 (404)		3,027		25,354
 81,329		14,035		13,972	 22,869		19,753		179,343
 1,149		- 197		105	 291		180		4,783
 1,149		197		105	 291		180		4,783
-		-		-	-		-		-
 		-		-	 -		-		-
 82,478		14,232		14,077	 23,160		19,933		184,126
 3,428,120		440,438		329,768	 755,518		341,872		7,457,912
\$ 3,510,598	\$	454,670	\$	343,845	\$ 778,678	\$	361,805	\$	7,642,038

#### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENT OF CASH FLOWS PROPRIETARY FUND TYPES FOR THE FISCAL YEAR ENDED JUNE 30, 2015

Cash Flows From Operating Activities Cash Received from Users Cash Payments to Vendors for Services Cash Payments for Other Operating Expenses	\$ 204,697 (19,217) (6,494)	
Net Cash Provided By Operating Activites		\$ 178,986
Cash Flows From Non-Capital and Related Financing Activities Net Disbursements to Other Governments Net Receipts from Borrowers Principal Payments on Debt	(1,473,081) 493,926 (55,201)	
Net Cash Used In Non-Capital and Related Financing Activites		(1,034,356)
Cash Flows From Investing Activities Other Revenue Interest Income	(101,327) 4,783	
Net Cash Uned In Investing Activites		 (96,544)
Net Decrease in Cash and Cash Equivalents		(951,914)
Cash and Cash Equivalents - Beginning of Year		 2,764,160
Cash and Cash Equivalents - End of Year	-	\$ 1,812,246
Reconciliation of operating income to net cash provided by operating activities: Operating Income Adjustments to reconcile operating income to net cash provided by operating activities: Decrease in Loans Receivable Decrease in Accounts Payable	- (357)	\$ 179,343
Total Adjustments	(001)	(357)
-	-	 × /
Net Cash Provided By Operating Activities	=	\$ 178,986

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION STATEMENT OF FIDUCIARY NET POSITION FIDUCIARY FUND JUNE 30, 2015

	Agency Funds
ASSETS	
Accounts Receivable Due from Other Funds	\$ 154,693 1,287
Total Assets	\$ 155,980
LIABILITIES AND NET POSITION	
Liabilities Accounts Payable	 155,980
Total Liabilities	 155,980
Net Position Held in Trust	 
Total Liabilities and Net Position	\$ 155,980

## SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION NOTES TO FINANCIAL STATEMENTS JUNE 30, 2015

## NOTE 1 – SUMMARY OF ACCOUNTING POLICIES

Southern Alleghenies Planning and Development Commission (The Commission) was incorporated on July 28, 1967 as a response of the region's business and political leadership to federal initiatives encouraging planning for community and economic growth on a multi-county basis. The driving force of the Commission is to promote progress through regional cooperation.

The Commission serves Bedford, Blair, Cambria, Fulton, Huntingdon, and Somerset Counties. Its governing board is comprised of nineteen (19) individuals, two (2) County Commissioners from each participant county, as well as seven (7) at large members representing the private sector. Valuable guidance is also provided by numerous other public and private sector representatives who serve on The Commission's various advisory committees.

The business and community development services of The Commission include partnerships and designations of various federal and state agencies, e.g.;

- Local Development District (Appalachia Regional Commission)
- Economic Development District (Economic Development Administration)
- Workforce Investment Area (PA Department of Labor and Industry)
- Area Loan Organization (PA Department of Community and Economic Development)
- Regional Export Network (PA Department of Community and Economic Development)
- Partners for Regional Economic Performance (PA Department of Community and Economic Development)
- Regional Planning Organization for Rural Transportation (PA Department of Transportation)
- Regional Project Review Clearinghouse (PA Department of Community and Economic Development)
- The Alleghenies Tourism Council
- A. Reporting Entity

The Commission, for financial purposes, includes all of the funds and account groups relevant to its operations. The financial statements presented herein do not include agencies which have been formed under applicable state laws or separate and distinct units of government apart from The Commission. The Commission does not serve as an oversight unit over any other governmental unit and, therefore, the reporting entity consists of only The Commission.

B. Basis of Presentation

The Commission's basic financial statements consist of government-wide statements, including a statement of net position and a statement of activities, and fund financial statements which provide a more detailed level of financial information.

The Comission has previously implemented GASB Statement No. 63, "Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources and Net Position." GASB defines two new elements of financial statements: (1) deferred outflows of resources and (2) deferred inflows of resources as dictated by GASB Statement No. 53, "Accounting and Financial Reporting for Derivative Instruments." GASB Statement No. 63 also amends GASB Statement No. 34, "Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments" that reference statements of net assets. Statement of net assets has been replaced with the statement of net position. The Commission had no transactions that qualified as deferred outflows or inflows as defined by GASB 63.

#### **GOVERNMENT-WIDE FINANCIAL STATEMENTS**

The statement of net position and the statement of activities display information about The Commission as a whole. These statements include the financial activities of the primary government, except for fiduciary funds. The statements distinguish between those activities of The Commission that are governmental and those that are considered business-type activities.

The statement of net position presents the financial condition of the governmental and business-type activities of The Commission at year-end. The statement of activities presents a comparison between direct expenses and program revenues for each program or function of The Commission's governmental activities and for the business-type activities. Direct expenses are those that are specifically associated with a service, program or department and therefore clearly identifiable to a particular function. Program revenues include charges paid by the recipient of the goods or services offered by the program, grants and contributions that are restricted to meeting the operational or capital requirements of a particular program and interest earned on grants that is required to be used to support a particular program. Revenues which are not classified as program revenues are presented as general revenues of The Commission, with certain limited exceptions. The comparison of direct expenses with program revenues identifies the extent to which each business segment or governmental function is self-financing or draws from the general revenues of The Commission.

#### **BASIC FINANCIAL STATEMENTS – FUND FINANCIAL STATEMENTS**

During the year, The Commission segregates transactions related to certain Commission functions or activities in separate funds in order to aid financial management and to demonstrate legal compliance. Fund financial statements are designed to present financial information of The Commission at this more detailed level. The focus of governmental and enterprise fund financial statements is on major funds. Each major fund is presented in a separate column. The Commission's only fiduciary fund is reported as an agency fund.

C. Fund Accounting

The accounts of The Commission are organized on the basis of funds and account groups, each of which is considered a separate accounting entity. The operations of each fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, fund equity, revenues, and expenditures, or expenses, as appropriate. Commission resources are allocated to and accounted for in individual funds based upon the purpose for which they are to be spent and the means by which spending activities are controlled. The various funds are reported

by generic classifications within the financial statements. The following fund types are used by The Commission:

#### **GOVERNMENTAL FUNDS**

Governmental funds are those through which most governmental functions typically are financed. Governmental fund reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Current liabilities are assigned to the fund from which they will be paid. The difference between governmental fund assets and liabilities is reported as fund balance. The following are The Commission's major governmental funds:

General Fund - the general fund is the general operating fund of The Commission. It is used to account for all financial resources not accounted for and reported in another fund.

#### **PROPRIETARY FUNDS**

Proprietary funds focus on the determination of changes in net assets, financial position and cash flows and are classified as either enterprise or internal service.

Enterprise Fund -- The Commission's enterprise fund is its loan fund, which is used to account for all revenues and expenses pertaining to revolving loans. An enterprise fund accounts for operations that are financed and operated in a manner similar to private business enterprises where the stated intent is the cost of providing goods and services to the participants on a continuing basis, which are financed or recovered through user charges.

In applying the provisions of Governmental Accounting Standards Board (GASB) Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds*, the Commission applies all GASB pronouncements and all Financial Accounting Standards Board pronouncements, Accounting Principle Board Opinions, and Accounting Research Bulletins issued on or before November 30, 1989, which do not conflict with or contradict GASB pronouncements.

#### FIDUCIARY FUNDS

The Commission's only fiduciary fund is an agency fund. Agency funds are custodial in nature (assets equal liabilities) and do not involve measurement of results of operations.

The Commission's Agency Fund is used to account for expenses related to the Blair, Bedford, Cambria, Somerset and Huntingdon CareerLink Sites and for pass thru funds where the Commission acts solely as an escrow agent for the Commonwealth of Pennsylvania.

D. Measurement Focus

#### **GOVERNMENT-WIDE FINANCIAL STATEMENTS**

The government-wide financial statements are prepared using the economic resources measurement focus. All assets and all liabilities associated with the operation of The Commission are included on the statement of net position.

## FUND FINANCIAL STATEMENTS

All governmental funds are accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets and current liabilities generally are included on the balance sheet. The statement of revenues, expenditures and changes in fund balances reports on the sources (i.e., revenues and other financing sources) and uses (i.e., expenditures and other financial resources. This approach differs from the manner in which the governmental activities of the government-wide financial statements are prepared. Governmental fund financial statements therefore include a reconciliation with brief explanations to better identify the relationship between the government-wide statements and the statements for governmental funds.

Like the government-wide statements, all proprietary funds are accounted for on a flow of economic resources measurement focus. All assets and all liabilities associated with the operation of these funds are included on the statement of net position. The statement of changes in fund net position presents increases (i.e., revenues) and decreases (i.e., expenses) in net total assets. Operating revenues include interest and fees received on outstanding loans. Non-operating revenues include revenues from other sources that are not directly attributable to the outstanding loans. The statement of cash flows provides information about how The Commission finances and meets the cash flow needs of its proprietary activities.

E. Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Government-wide financial statements are prepared using the accrual basis of accounting. Governmental funds use the modified accrual basis of accounting. Proprietary and fiduciary funds use the accrual basis of accounting.

**Revenues – Exchange and Non-Exchange Transactions** – Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place.

Revenue from grants, entitlements and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the year when use is first permitted, matching requirements, in which The Commission must provide local resources to be used for a specified purpose, and expenditure requirements, in which the resources are provided to The Commission on a reimbursement basis.

**Unearned Revenue** – Unearned revenue arises when assets are recognized before revenue recognition criteria have been satisfied.

Grant and entitlements received before the eligibility requiremetns are met are also recorded as unearned revenue.

On governmental fund financial statements, receivables that will not be collected within the available period have also been reported as unearned revenue.

**Expenses/Expenditures** – On the accrual basis of accounting, expenses are recognized at the time they are incurred.

The measurement focus of governmental fund accounting is on decreases in net financial resources (expenditures) rather than expenses. Expenditures are generally recognized in the accounting period in which the related fund liability is incurred, if measurable.

F. Budgetary Data

Administrative budgets are prepared, however they are not legally required and therefore are not presented. Each grant budget is prepared on a fiscal year basis that corresponds to the fiscal year of the individual grant or activity. Budgets are adopted on a basis consistent with generally accepted accounting principles. The Commission's Board of Directors approves all budgets and revisions. The level of budgetary responsibility varies, i.e. some on an object basis (salaries, fringes, etc.), some on a functional basis (training, administration, etc.), and some in total. Unused appropriations lapse at the end of the contract.

The Commission's primary funding source is federal and state grants, which have grant periods that may or may not coincide with the Commission's fiscal year. These grants normally are for a twelve-month period; however, they can be awarded for periods shorter or longer than twelve months.

Because of the Commission's dependency on federal and state grant revenues, revenue estimates are based upon the best available information as to potential sources of funding.

The Commission's annual budget differs from that of most local governments in two respects: (1) the uncertain nature of grant awards from other entities and (2) conversion of grant budgets to a fiscal year basis.

The resulting annual budget is subject to constant change within the fiscal year due to:

- Increases/decreases in actual grant awards from those estimated;
- Changes in grant periods;
- Unanticipated grant awards not included in the budget; and
- Expected grant awards, which fail to materialize.

The Board of Directors formally approves the annual budget but, greater emphasis is placed on complying with the individual grant budget, terms and conditions on a grant-by-grant basis. These terms and conditions usually specify the period during which costs may be incurred and outline budget restrictions or allowances.

G. Encumbrances

Encumbrance accounting, under which purchase orders, contracts, and other commitments for the expenditure of monies are recorded in order to reserve that portion of the applicable appropriation, is employed as an extension of formal budgetary integration in the budgetary funds. Generally accepted accounting principles (GAAP) require encumbrances outstanding at year end to be reported as reservations of fund balances since they do not constitute expenditures or liabilities.

H. Cash and Investments

Cash includes amounts in demand deposits, as well as short-term investments with a maturity date within three months of the date acquired by the Commission.

Statues authorize The Commission to invest in U.S. treasury bills, short-term obligations of the United States Government or its agencies or instrumentalities, deposits in savings accounts or time deposits of institutions insured by the Federal Deposit Insurance Corporation or Federal Savings and Loan Insurance Corporation. The Commission's cash investment accounts are insured or insured collateralized as provided by law by the depository with obligations from the United States of America, Commonwealth of Pennsylvania, or any of its agencies or instrumentalities backed by the full faith and credit of the Commonwealth of Pennsylvania or any of its agencies or instrumentalities backed by the full faith and credit of the full faith and credit of the political subdivision.

I. Short-Term Interfund Receivables/Payables

During the course of operations, numerous transactions occur between individual funds for goods provided or services rendered. Internal activity is eliminated within the Government-Wide Financial Statements.

J. Accumulated Compensated Absences

The Commission reports compensated absences in accordance with the provisions of GASB No. 16, "Accounting for Compensated Absences". Accumulated compensated absences for paid time off are accrued as a liability as the benefits are earned if the employees' rights to receive compensation are attributable to services already rendered and it is probable that the employer will compensate the employees for the benefits through paid time off or some other means.

The entire compensated absence liability is reported on the government-wide financial statements.

It is The Commission's policy to permit employees to carry over into the next calendar year no more than 70 hours (10 days). Upon separation from Commission employment and regardless of reason, employees will be reimbursed no more than 35 accrued PTO hours. However, if two weeks notice is not provided by any employee when leaving the Commission's employ, then the reimbursement of 35 PTO hours will be forfeited. No PTO use will be allowed during the last two weeks (ten workdays) of an employee's employment.

K. Accounts Receivable

Accounts receivable are considered by management to be fully collectible and accordingly no allowance for doubtful accounts is considered necessary.

L. Capital Assets

General capital assets are those assets not specifically related to activities reported in the proprietary funds. These assets generally result from expenditures in the governmental funds. These assets are reported in the governmental activities column of the government-wide statement of net assets but are not reported in the fund financial statements. All capital assets are capitalized at cost (or estimated historical cost) and updated for additions and retirements during the year. Donated fixed assets are recorded at their fair market values as of the date received. The Commission maintains a capitalization threshold of \$5,000. The Commission does not possess any infrastructure. Improvements are capitalized; the costs of normal maintenance and repairs that do not add to the value of the asset or materially extend an asset's life are not.

All reported capital assets are depreciated. Improvements are depreciated over the remaining useful lives of the related capital assets. Depreciation is computed using the straight-line method over the following useful lives:

Description	Governmental Description Estimated Lives	Business-Type Activities <u>Estimated Lives</u>
Furniture, Computers/Software and Equipment Vehicles	3 – 10 Years 5 Years	N/A N/A

#### M. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

#### N. Income Taxes

The Commission is exempt from Federal Income Tax under Section 501(c)(4) of the Internal Revenue Code; therefore, no provision for income taxes has been made.

The Commission previously adopted FASB Interpretation No. 48 (FIN 48) the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Commission has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. The Commission believes that income tax tiling positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Commission has not recorded any reserves, or related accruals tor interest and penalties for uncertain income tax positions at October 02, 2015.

The Commission is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Commission believes it is no longer subject to income tax examinations for years prior to June 30, 2012.

The Commission's policy is to classify income tax related interest and penalties in interest expense and other expenses, respectively.

O. Net Position

Net position represents the difference between assets and liabilities. Net assets invested in capital assets, net of related debt consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowings used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Commission or through external restrictions imposed by creditors, grantors, or laws, or other regulations of other governments. The Commission's policy is to first apply restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position is available.

P. Fund Balance

The Commission previously implemented GASB Statement No. 54, "Fund Balance Reporting and Governmental Fund Type Definitions." This statement required the governmental funds' fund balances to be reclassified into the following five categories.

Nonspendable fund balance – fund balance permanently restricted and unavailable for current operations

*Restricted fund balance* – fund balance temporarily restricted for specified purposes stipulated by constitution, external resource providers, or through enabling legislation

*Committed fund balance* – fund balance temporarily restricted for specified purposes established by a formal action by the Board of Directors. Formal action by the Board of Directors is also necessary to modify or rescind a fund balance commitment.

Assigned fund balance – fund balance intended for a specific purpose that does not meet the criteria to be classified as restricted or committed. The Board of Directors has authorized the Executive Director as the official authorized to assign fund balance to a specific purpose.

Unassigned fund balance – fund balance available for operations without any restriction.

The Board of Directors will spend the most restricted dollars before less restricted in the order as defined above.

The Commission reports the following fund balance classifications:

#### **General Grant Fund**

Unassigned

\$ 673,808

This represents funds for future programs.

# Travel Development Fund

Assigned

\$ 15,503

This represents funds for future programs within the Travel Development Program.

Q. Governmental Financial Assistance

Southern Alleghenies Planning and Development Commission receives nearly all of its support under grants and contracts with various governmental agencies. A significant reduction in the level of this support, if such was to occur, would have a significant effect on the Commission's programs and activities.

R. Unearned Revenue

Unearned revenue arises when potential revenue does not meet both the "measurable" and "available" criteria for recognition in the current year. Unearned revenue also arises when the Commission receives resources before it has legal claim to them. This occurs when grant monies are received prior to the incurrence of qualifying expenditures. In subsequent periods, when both revenue recognition criteria are met, or when the Commission has a legal claim to the resources, the liability is removed from the Fund's balance sheet and revenue is recognized.

S. New GASB Pronouncements

GASB Statement No. 68, Accounting and Financial Reporting for Pensions, is effective for financial statements for periods beginning after June 15, 2014. This Statement replaces the requirements of Statements No. 27, Accounting for Pensions by State and Local Governmental Employers, and No. 50, Pension Disclosures, as they relate to pensions that are provided through pension plans administered as trusts or equivalent arrangements that meet certain criteria. For cost-sharing plans, a cost-sharing employer that does not have a special funding situation is required to recognize a liability for its proportionate share of the net pension liability (of all employers for benefits provided through the pension plan) – the collective net pension liability. A cost-sharing employer is required to recognize pension expense and report deferred outflows of resources and deferred inflows of resources related to pensions for its proportionate shares of collective pension expense and collective deferred outflows of resources and deferred inflows of resources related to pensions. This Statement has no impact on the financial statements of the Commission.

GASB Statement No. 69, Government Combinations and Disposals of Government Operations, is effective for financial statements for periods beginning after December 15, 2013. This Statement establishes accounting and financial reporting standards related to government combinations and disposals of government operations. This Statement had no impact on the financial statements of the Commission.

GASB Statement No. 70, Accounting and Financial Reporting for Nonexchange Financial Guarantees, is effective for financial statements for periods beginning after June 15, 2013. The objective of this Statement is to improve accounting and financial reporting by state and local governments that extend and receive nonexchange financial guarantees.

# NOTE 2 – CASH AND INVESTMENTS

The Organization has a policy that requires all deposits and investments, other than U.S. government obligations, to be covered by Federal insurance or to be fully collateralized by the financial institution issuing the investment or acquiring the deposit. Deposits that are not insured by the Federal Deposit Insurance Corporation are collateralized using the pooled asset method to 100% of value as required by Pennsylvania Law.

The securities pledged as collateral are held by the trust department of a financial institution or by its agents in the financial institution's name. When certificates of deposit are purchased, the Organization or its agent either holds the actual certificate of deposit or receives a safekeeping certificate as its proof of ownership.

Cash and investments as of June 30, 2015 are classified in the accompanying financial statements as follows:

Statement of net assets: Cash and Investments Fiduciary funds:	\$ 3,189,932
Cash and investments	
Total Cash and Investments	\$ <u>3,189,932</u>

Cash and investments as of June 30, 2015 consist of the following:

Cash on hand	\$	150
Deposits with financial institutions	3,1	89,782
Total Cash and Investments	\$ <u>3,1</u>	<u>89,932</u>

#### NOTE 3 – NOTES RECEIVABLE

Notes receivable reflect revolving loans to area businesses to encourage industrial growth and development. The Commission's notes receivable activity for the year ended June 30, 2015 was as follows:

	Balance at June 30, 2014	Additions	Reductions	Balance at June 30, 2015
Economic Development Administration/Service Revolving Loan Fund	\$ 85,399	\$ 100,000	(\$ 23,272)	\$ 162,127
Economic Development Administration	2,966,223	1,046,238	( 815,494)	3,196,967
Health and Human Services	187,529	165,000	( 18,681)	333,848
Small Business and Industries First Fund	6,884,305	290,750	( 1,499,646)	5,675,409
Local Economic Development	203,819		( 87,357)	116,462
Intermediary Relending Program	1,238,781	585,000	( 222,966)	1,600,815

Appalachian Regional Commission	า			
PA Capital Loan Fund	573,983	125,000	( 138,498)	560,485
				_
Total Notes Receivable	\$ <u>12.140.039</u>	\$ 2.311.988	(\$ <u>2.805.914)</u>	\$ <u>11.646.113</u>

The above notes receivable have terms ranging from three (3) to fifteen (15) years and interest rates ranging from 1.5% to 5.5%. Further, the notes receivable, with the exception of the Intermediary Relending Program, which has a \$14,955 allowance for doubtful accounts at June 30, 2015, utilized the direct write-off method for uncollectible notes. There were no direct write-offs during the fiscal year 2015.

Total Notes Receivable	\$ 11,646,113
Amount Receivable in One Year	
Amount Receivable in Excess of One Year	\$ <u>8,991,216</u>

# NOTE 4 – CAPITAL ASSETS

The Commission's capital asset activity for the year ended June 30, 2015, was as follows:

		alance at 30, 2014	<u>/</u>	Additions	<u>Dis</u>	posals		ance at 30, 2015
Office Equipment	\$	49,256	\$		\$		\$	49,256
Computer Equipment		88,623		7,892	(	3,492)		93,023
Computer Software		5,205						5,205
Vehicles		26,500						26,500
Other Equipment		68,599	-				_	68,599
Total Capital Assets, at historical cost	\$	238,183	\$	7,892	(\$	<u>3,492</u> )	\$	<u>242,583</u>
Less accumulated								
Office Equipment	(\$	35,843)	\$	(1,944)	\$		(\$	37,787)
Computer Equipment	(	88,627)		(219)		3,492	(	85,354)
Computer Software	(	5,204)					(	5,204)
Vehicles	(	1,324)		(5,300)			(	6,624)
Other Equipment	( _	<u>63,889)</u>	_	<u>(1,856)</u>			( _	<u>65,746</u> )
Total Accumulated Depreciation	(\$_	<u>194,887)</u>	\$ <u> </u>	<u>(9,319)</u>	\$	<u>3,492</u>	(\$	<u>200,714</u> )
Governmental activities Capital assets, net	\$	43,296	\$ <u></u>	(1,427)	\$		\$	41,869

#### NOTE 5 – NOTES PAYABLE

The Commission's long-term debt is segregated between the amounts to be repaid from governmental activities and amounts to be repaid from business-type activities.

#### **Governmental Activities:**

As of June 30, 2015, there were no long term notes payable under governmental activities.

#### **Business-Type Activities:**

As of June 30, 2015, the long-term debt payable from proprietary fund resources consisted of the following:

Loans payable to the U.S. Department of Agriculture, Farmers Home Administration are in the amount of \$500,000. The Commission uses these funds to finance loans to third parties for certain purposes. Terms of the loan provide, among other things, for repayment of principal and interest in twenty-eight (28) equal, annual amortized installments commencing October 24, 1993 with any remaining balance due and payable on October 24, 2020. Interest only was paid annually for the first two vears. Interest will accrue on the unpaid principal balance at the rate of 1% per annum.

Loans payable to the U.S. Department of Agriculture, Farmers Home Administration are in the amount \$500,000. The Commission uses these funds to finance loans to third parties for certain purposes. Terms of the loan provide, among other things, for repayment of principal and interest in twenty-eight (28) equal. annual amortized installments commencing March 23, 1998 with any remaining balance due and payable on March 23, 2025. Interest only was paid annually for the first two years. Interest will accrue on the unpaid principal balance at the rate of 1% per annum.

Loans payable to the U.S. Department of Agriculture are in the amount of \$262,500. The Commission uses these funds to finance loans to third parties for certain purposes. Terms of the loan provide, among other things, for repayment of principal and interest in twenty-eight (28) equal, annual amortized installments commencing May 25, 2003 with any remaining balance due and payable on May 25, 2030. Interest only will be paid annually for the first two years. Interest will accrue on the unpaid principal balance at the rate of 1% per annum. \$118,900

197,396

<u>280,963</u>

\$<u>594,259</u>

Long-term liability activity for the year ended June 30, 2015 was as follows:

# Business-type Activities Payable from Restricted Net Assets:

Loans Payable:	Balance at June 30, 2014	Additions	<u>Reductions</u>	Balance at June 30, 2015	Amount Due Within <u>One Year</u>
Intermediary Relending Program	\$ 138,084		(\$ 19,184)	\$ 118,900	\$ 19,564
Intermediary Relending Program Intermediary Relending	212,833		( 18,436)	194,396	18,615
Program	298,543		( <u>17,579</u> )	280,963	17,755
Business-type activities long-term liabilities	\$ <u>649,460</u> \$	§ <u> </u>	(\$ <u>55,199</u> )	\$ <u>594,259</u>	\$ <u>55,934</u>

## **Debt Maturity**

## **Business-type Activities**

Principal and interest payments due on The Commission's loans payable outstanding at June 30, 2015 are as follows:

	<u>Principal</u>	<u>Interest</u>
2016	\$55,934	\$5,755
2017	56,494	5,196
2018	57,058	4,631
2019	57,629	4,061
2020	58,205	3,484
2021-25	213,378	10,648
2026-31	95,561	2,623
Total	\$ <u>594,259</u>	\$ <u>36,398</u>

# NOTE 6 – LINE OF CREDIT

The Commission has a line of credit in the amount of \$500,000. The line of credit is secured by the Commission's real property, personal property, and promissory notes and bears interest at a fluctuating rate of .50% under Wall Street Journal National Prime Rate. As of June 30, 2015, the balance on the line of credit was \$0 with an interest rate of 4.00%.

# NOTE 7 – DUE TO OTHER GOVERNMENTS

Due to other governments relates to various loans from the Pennsylvania Small Business and First Industries Fund obtained under a master loan agreement, dated January 27, 1983 and subsequently amended July 1, 2005, between the Pennsylvania Department of Commerce and the Southern Alleghenies Planning and Development Commission. The Commission uses these funds to finance loans to various businesses. Repayments are used to offset associated commission debt. Interest rates range from 3% - 5%. The balance outstanding at June 30, 2015 amounted to \$5,322,053.

#### NOTE 8 – DEFERRED COMPENSATION PLAN

On January 1, 1999, The Commission established a deferred compensation plan which was adopted under the provisions of the Internal Revenue Code Section 457 (Deferred Compensation Plan with Respect to Service for State and Local Governments). A third-party administers the plan under an annuity contract agreement.

For purposes of employer matching contributions, the plan covers all employees of The Commission that meet the two (2) eligibility requirements, which are defined as follows:

- 1. Completion of one year of service before entry date, and
- 2. Twenty-one (21) years of age or older.

The employee amount of contributions shall be equal to any percentage greater than three percent (3%) of compensation for the pay period. The employer will match one hundred percent (100%) of the employee's contribution up to a maximum of five percent (5%). The 2015 fiscal year contributions for the employee by the employer amounted to \$48,701.

However, employees are eligible to make salary deferral contributions upon hire. All amounts of compensation deferred under the Plan and all income attributed to those amounts (until paid or made available to the employee or beneficiary) are the fiduciary responsibility of The Commission and are restricted for employees that participate in the plan. The Commission must exercise due care as required of any ordinary prudent investor.

Plan activity for the year ended June 30, 2015 was as follows:

Fair market value at July 1, 2014 Contributions	\$ 1,577,435 147,214
Investment income and appreciation of plan net assets Withdrawals*	34,147 ( <u>166,262)</u>
Fair market value at June 30, 2015	\$ <u>1,592,534</u>

\* Includes refunds, terminations, and cash retirement withdrawals.

# NOTE 9 – OPERATING LEASES

During 2010, the Commission entered into a ten (10) year operating lease for office space covering the period October 1, 2010 to September 30, 2020. The agreement provides for monthly payments of \$7,063 for the first five (5) years of the lease term and monthly payments of \$7,769 for the last five (5) years of the lease. The term of the lease may be extended or renewed at the option of the Commission, for two (2) additional terms of five (5) years each.

The Commission entered into a one (1) year operating lease agreement in May 2014 for office space. Lease payments began in July 2014 at \$1,400 per month. The lease was renewed for another 12 month period.

The Commission entered into a one (1) year operating lease agreement in July 2014 for office space. Lease payments began in July 2014 at \$1,654 per month. The lease was renewed for another 12 month period with a 3% increase (\$1,703 per month).

The Commission entered into a five (5) year operating lease agreement in January 2011 for a mail machine. Lease payments began in November 2011 at \$203 per month. After twelve monthly payments, the monthly lease payment increased to \$443 per month.

The Commission entered into a three (3) year operating lease agreement for a copier. Lease payments began in August 2014 at \$677 per month.

Rent expense amounted to \$172,210 for the fiscal year ended June 30, 2015.

Future minimum lease payments on the leases are as follows:

#### Year Ended June 30

2016 2017 2018 2019 2020 2021-2023	\$	172,409 132,852 127,434 124,725 124,725 31,181
2021-2023	_	31,181

\$<u>713,326</u>

#### NOTE 10 - RELATED PARTY TRANSACTIONS

During May 2002, the Commission loaned Southern Alleghenies Community Development Corporation (a non-profit corporation) \$50,000. This is a non interest bearing loan. Throughout the current year, \$1,300 in principal was paid, leaving a balance outstanding of \$19,488 as of June 30, 2015. Management is of the opinion that the loan is collectible.

### Grant Programs

The Commission participates in state and federally assisted grant programs. These programs are subject to program compliance audits by the grantors or their representatives. The Commission is potentially liable for any expenditure which may be disallowed pursuant to the terms of these grant programs. In the opinion of management, liabilities resulting from disallowed expenditures, if any, would not be material to the accompanying financial statements at June 30, 2015.

### NOTE 12 – SUBSEQUENT EVENTS

Subsequent to year end, The Commission entered into a contract to provide services through the Appalachian Regional Commission for the Export Promotion for the Mining Equipment Supply Chain totaling over \$350,000 for the period of October 1, 2015 through September 30, 2018.

Subsequent events were considered through October 02, 2015, which is the date that financial statements were available to be issued.

σ	SOUTHERN	I ALLEGHENIES P CHEDULE OF EXF FOR THE Y	SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2015	ELOPMENT CO ERAL AWARD 0, 2015	MMISSION					
Grantor Program Title	Federal CFDA Number	Pass Through Grantor's Number	Grant Period	Cash Received	Program or Award Amount	Local Match Required	Accrued or (Deferred) Revenue at 6/30/14	Revenue Recognized	<i>F</i> Federal Expenditures	Accrued or (Deferred) Revenue at 6/30/15
U.S. DEPARTMENT OF AGRICULTURE										
<b>Passed Through the Commonwealth of Pennsylvania Department of Labor and</b> Federal Food Stamp Program	1 <b>Indu</b> 561	<b>stry</b> 4100060659	7/1/13-6/30/14 Total CFDA #10.561	(1,524) (1,524)	3,033 3,033	N/A	(1,524) (1,524)			
TOTAL U.S. DEPARTMENT OF AGRICULTURE				\$ (1,524) \$	3,033		\$ (1,524) \$	-	\$ - \$	.
U.S. DEPARTMENT OF COMMERCE										
<i>Direct Federal Funding</i> Economic Development Support for Planning Organizations Economic Development Support for Planning Organizations	11.303 11.303	01-83-14349 01-83-14349-01	7/1/13-6/30/14 7/1/14-6/30/15 Total CFDA #11.303	- 70,000 70,000	52,000 70,000 122,000	50.00% 50.00%	(7,337) - (7,337)	7,337 70,000 77,337	7,337 70,000 77,337	1 1
<i>Direct Federal Funding</i> EDA Revolving Loan Fund EDA Revolving Loan Fund Make It In America	11.307 11.307 11.307	01-79-07376.2 01-1958002 01-69-14381	N/A N/A 10/1/13-9/30/16 Total CFDA #11.307	- - 10,713	N/A N/A 37,700 37,700	N/A N/A		2,821,578 136,443 15,038 2,973,059	2,821,578 136,443 15,038 2,973,059	- - 4,325
TOTAL U.S. DEPARTMENT OF COMMERCE				\$ 80,713 \$	\$ 159,700		\$ (7,337) \$	\$ 3,050,396 \$	\$ 3,050,396 \$	4,325
<u>U.S. DEPARTMENT OF DEFENSE</u>										
Passed Through the Northern Tier Regional Planning and Development Commission Procurement Technical Assistance For Business Firms 12.002 Procurement Technical Assistance For Business Firms 12.002 Procurement Technical Assistance For Business Firms 12.002	<b>nmission</b> 12.002 12.002 12.002	SP4800-13-2-1379 02/1/13-12/31/1; SP4800-14-2-1479 1/1/14-12/31/14 SP4800-15-2-1579 1/1/15-12/31/15 Total CFDA #12.( Total CFDA #12.(	SP4800-13-2-1379 02/1/13-12/31/13 SP4800-14-2-1479 1/1/14-12/31/14 SP4800-15-2-1579 1/1/15-12/31/15 Total CFDA #12.002	\$ 41,264 \$ \$ 117,220 \$ 63,434 221,918	\$ 185,773 \$ 212,281 212,281 610,335	25.00% 50.00% 50.00%	\$ 41,264 ( - - 41,264	\$ - 4 117,220 109,302 226,522	\$ 117,220 109,302 226,522	- - 45,868 45,868
TOTAL U.S. DEPARTMENT OF DEFENSE				\$ 221,918 \$	610,335		\$ 41,264	\$ 226,522 \$	\$ 226,522 \$	45,868
<u>U.S. DEPARTMENT OF LABOR</u>										
Passed Through the Commonwealth of Pennsylvania Department of Labor and WIA Adult Program 17.2 WIA Adult Program 17.2 WIA Adult Program 17.2 WIA Adult Program	r <b>and Industry</b> 17.258 100 17.258 100 17.258 100	133011 143001 143011	10/1/13-6/30/15 7/1/14-6/30/16 10/1/14-6/30/16 Total CFDA #17 258 **	349,093 82,059 765,931 1 197 083	944,994 82,059 1,077,161 2 104 214	N/A N/A N/A	49,754 - - 49.754	299,339 82,059 752,116 1 133,514	299,339 \$ 82,059 752,116 1 133,514	- - (13,815)

-(13,815) (13,815) .

299,339 \$ 82,059 752,116 1,133,514

299,339 82,059 752,116 1,133,514

49,754

944,994 82,059 1,077,161 2,104,214

349,093 82,059 765,931 1,197,083

10/1/13-6/30/15 7/1/14-6/30/16 10/1/14-6/30/16 Total CFDA #17.258 \*\* 1

	SOUTHER	N ALLEGHENIES CHEDULE OF EX FOR THE	THERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2015	LOPMENT CC ERAL AWARD 0, 2015	NOISSIMMO					
Grantor Program Title	Federal CFDA Number	Pass Through Grantor's Number	Grant Period	Cash Received	Program or Award Amount	Local Match Required	Accrued or (Deferred) Revenue at 6/30/14	Revenue Recognized	Federal Expenditures	Accrued or (Deferred) Revenue at 6/30/15
U.S. DEPARTMENT OF LABOR (Continued)										
Passed Through the Commonwealth of Pennsylvania Department of Labor and Industry WIA Youth Activities WIA Youth Activities 17.259 100	<b>ir and Indi</b> 17.259 17.259	133301 143301	4/1/13-6/30/15 4/1/14-6/30/16	249,428 935,641	964,364 1,151,009	N/A N/A	65,314 -	184,114 893,062	184,114 893,062	_ (42,579)
		-	Total CFDA #17.259 **	1,185,069	2,115,373		65,314	1,077,176	1,077,176	(42,579)
Passed Through the Commonwealth of Pennsylvania Department of Labor and Industry WIA Dislocated Workers	or and Indu 17.278	100124011	10/1/12-6/30/14	5,455	930,659	N/A	5,455	- 000 0 FC	' 000 C	
WIA Dislocated Workers WIA Dislocated Workers WIA Dislocated Morkers	17.278 17.278 17.278	100124011 100124152 100144001	10/1/13-0/30/15 10/1/12-6/30/15 7/1/14-6/30/16	506,479 53,125 160 317	62,705 62,705 160 317	A/N A/N	6,287 c	310,938 46,838 160 317	310,938 46,838 160 317	
With Dislocated Workers WIA Dislocated Workers	17.278	100144011	10/1/14-6/30/16	634,583 47 260	970,566 47 260			624,841	624,841	(9,742)
WIA LISIOCATED WORKEIS WIA Dislocated Workers WIA Dislocated Workers	17.278 17.278 17.278		7/1/13-6/30/15 7/1/13-6/30/16 10/1/14-6/30/17	47,209 23,011 3,975	47,209 34,690 42,377	A A A	· · · ·	47,209 24,054 6,775	47,209 24,054 6,775	- 1,043 2,800
			1 0tal UF UA #17.278 ** 1,296,214 Total WIA Cluster <b>\$3.678.366</b>		3, 135,059 \$ 7.354.646		03,283 \$ 178.351	1,22/,032 \$ 3.437.722	1,227,032 \$ 3.437.722	(5,899) <b>\$ (62.293)</b>
Passed Through the Commonwealth of Pennsulvania Denartment of Labor and Industry	or and Indi	strv								
Trade Adjustment Assistance	17.245	100-13-100-1	08/14/13-12/31/14 Total CFDA #17.245	18,039 18,039	57,355 57,355	- -	8,674 8,674	9,365 9,365	9,365 9,365	1
<b>Passed Through the Central Pennsylvania Workforce Development Corp</b> H-1B Jobs Accelerator Training Grant	17.268	SOUT06-MIIA-14	SOUT06-MIIA-1414 10/1/13-9/30/15	56,796	63,100	N/A	3,547	56,150	56,150	2,901
			I 01al CFUA #17.268	56,796	63,100		3,547	96,150	56,150	2,901
Passed Through the Commonwealth of Pennsylvania Department of Labor and Industry WIA National Emergency Grants UVIA National Emergency Grants WIA National Emergency Grants WIA National Emergency Grants UVIA National Emergency Grants	<b>r and Ind</b> 17.277 17.277 17.277	<b>istry</b> 100127011 100126200 100147200	6/29/12-6/30/14 6/26/13-6/30/15 7/1/14-9/30/16 Total CFDA #17.277	15,293 64,784 40,492 120,569	150,287 100,000 100,000 350,287	N/A N/A N/A	15,293 4,941 - 20,234	- 59,843 39,535 99,378	59,843 39,535 99,378	- - (957)
TOTAL U.S. DEPARTMENT OF LABOR				\$3,873,770	\$ 7,825,388		\$ 210,806	\$ 3,602,615	\$ 3,602,615	\$ (60,349)
U.S. DEPARTMENT OF TRANSPORTATION										
<b>Passed Through the Commonwealth of Pennsylvania Department of Transportation</b> Highway Planning and Construction 20.205 Highway Planning and Construction 20.205 Highway Planning and Construction 20.205	<b>sportation</b> 20.205 20.205 20.205	520916-4 520916-5 520916-6	7/1/12 - 6/30/13 7/1/13 - 6/30/14 7/1/14 - 6/30/16 Trial CEDA #20 205	\$ 7,153 79,243 104,540 190 936	\$ 236,490 217,720 570,000	10.00% 10.00% 10.00%	\$ 7,153 \$ 36,669 43,822	\$ 74,704 \$ 137,023 211,727	\$ 74,704 \$ 137,023 2117727	\$ 32,130 32,483 64,613
TOTAL U.S. DEPARTMENT OF TRANSPORTATION					\$ 1,024,210			\$ 211,727	\$ 211,727	\$ 64,613
APPALACHIAN REGIONAL COMMISSION										
<b>Direct Federal Funding</b> ARC Energy	23.001	PA-17707-13	10/1/13-9/30/15 Total CFDA #23.001	\$ 26,932 26,932	\$ 90,000 90,000	49.00%	\$ 17,009 17,009	\$ 23,022 23,022	\$ 23,022 23,022	\$ 13,099 13,099

# See Independent Auditor's Report and Accompanying Notes to Schedule of Expenditures of Federal Awards

	SOUTHER	N ALLEGHENIES F CHEDULE OF EXF FOR THE Y	SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2014	ELOPMENT CC ERAL AWARD 0, 2014	NOISSIMMO					
Grantor Program Title	Federal CFDA Number	Pass Through Grantor's Number	Grant Period	Cash Received	Program or Award Amount	Local Match Required	Accrued or (Deferred) Revenue at 6/30/14	Revenue Recognized	Federal Expenditures	Accrued or (Deferred) Revenue at 6/30/15
APPALACHIAN REGIONAL COMMISSION (Continued)										
<b>Direct Federal Funding</b> Appalachian Local Development District Assistance Appalachian Local Development District Assistance	23.009 23.009	PA-0708F-C42 PA-0708F-C43	1/1/14-12/31/14 1/1/15-12/31/15 0000	51,568 51,027	103,136 102,055	50.00% 50.00%	(6,608) -	58,176 49,428	58,176 49,428	\$ (1,599)
			Total CFDA #23.009	102,595	205,191		(6,608)	107,604	107,604	(1,599)
<i>Direct Federal Funding</i> Appalachian Research, Technical Assistance, and Demonstration Projects Appalachian Research, Technical Assistance, and Demonstration Projects	23.011 23.011	PA-8304-C32-13 PA-8304-C33-14	7/1/13-6/30/14 7/1/14-6/30/15 Total CEDA #23 011	49,369 300,626 340 005	400,000 400,000 800,000	50.00% 50.00%	49,369 - 10.360	- 361,300 361,300	- 361,300 361 300	- 60,674 80 674
				010,000	000,000		10,000			+ 10,00
TOTAL APPALACHIAN REGIONAL COMMISSION				\$ 479,522	\$ 1,095,191	1 1	\$ 59,770	\$ 491,926	\$ 491,926	\$ 72,174
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES										
Passed Through the Commonwealth of Pennsylvania Department of Labor and Industry Temoorary Assistance for Needy Families 93.558 410	<b>ibor and Indu</b> 93.558	<b>stry</b> 4100060659	7/1/13-6/30/14	(11.306)	712.817	N/A	(11.306)	,	,	
Temporary Assistance for Needy Families	93.558	4100060659	7/1/14-6/30/15	677,891	712,817	N/A	-	676,821	676,821	(1,070)
Temporary Assistance for Needy Families	93.558	4100060659	7/1/12-6/30/13	25,716	383,825	N/A	(141,442)	17,870	17,870	(149,288)
Temporary Assistance for Needy Families	93.558 02 550	4100060659 4100060650	7/1/13-6/30/14	179,694 27 106	383,825 202 025	N/A	(8,564)	46,204	46,204	(142,054)
Temporary Assistance for Needy Families	93.558	4100033361	7/1/13-6/30/14	8.694	296.752	A/N	8.694	-	-	(ero'e) -
Temporary Assistance for Needy Families	93.558	100143361	7/1/14-6/30/15	293,131	306,268	N/A		303,341	303,341	10,210
			Total CFDA #93.558	1,201,016	3,180,129	1	(152,618)	1,061,573	1,061,573	(292,061)
TOTAL U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES				\$1,201,016	\$ 3,180,129		\$ (152,618)	\$ 1,061,573	\$ 1,061,573	\$ (292,061)

\*\* Major Program

TOTAL FEDERAL FINANCIAL ASSISTANCE

\$ 194,183 \$ 8,644,759 \$ 8,644,759 \$ (165,430)

\$6,046,351 \$13,897,986

See Independent Auditor's Report and Accompanying Notes to Schedule of Expenditures of Federal Awards

### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS JUNE 30, 2015

#### NOTE 1 – BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Southern Alleghenies Planning and Development Commission and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations.* Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

### NOTE 2 – EDA REVOLVING LOAN FUND

Southern Alleghenies Planning and Development Commission administers two EDA Revolving Loan Funds (CFDA No. 11.307) funded by the U.S. Department of Commerce. At June 30, 2015, the Federal Awards Expended under each program was calculated as follows:

	<u>#01-79-07376.2</u>	<u>#01-1958002</u>
Balance of RLF loans outstanding @ 6/30/15	\$ 3,196,967	\$162,127
Cash and investment balance in RLF @ 6/30/15	5 313,620	41,520
Administrative expenses paid out of RLF income during FYE 6/30/15	16,386	
Unpaid principal of all loans written off during FYE 6/30/15		
	\$ <u>3,526,973</u>	\$ <u>203,647</u>
Original federal grant	\$ 1,705,000	\$ 100,000
Total amount loaned with local match	2,129,001	150,000
Federal share of RLF	<u> </u>	<u> </u>
Total Federal Awards Expended	\$ <u>2,821,578</u>	\$ <u>136,443</u>

Southern Alleghenies Planning and Development Commission has the following subrecipients who receive federal funding:

Center for Community Action	\$ 146,078
Goodwill Industries of the Conemaugh Valley	785,291
Huntingdon Employment & Training, Inc.	757,075
Johnstown Industrial Development Corp	60
North Central Regional Planning	61,883
Northern Tier Regional Planning	61,289
Northwest PA Regional Planning	161
Private Industry Council of Centre County	1,200,445
Tableland Services, Inc.	558,130
Total Federal Pass-Through Funds	\$ <u>3,570,412</u>

# NOTE 4 – FEDERAL CASH RECEIVED

Southern Alleghenies Planning and Development Commission has reported cash that was returned to the granting agencies on the Schedule of Federal Awards as a negative cash receipt.



# INDEPENDENT AUDITOR'S REPORT ON APPLYING "AGREED-UPON PROCEDURES" FOR COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF HUMAN SERVICES FUNDED FINANCIAL ASSISTANCE PROGRAM SCHEDULES AND EXHIBITS

October 02, 2015

The Board of Directors Southern Alleghenies Planning and Development Commission Altoona, Pennsylvania 16602

We have performed the procedures enumerated below, which were agreed to by the Commonwealth of Pennsylvania, Department of Human Services (DHS) and the Southern Alleghenies Planning and Development Commission solely to assist you with respect to the financial schedules and exhibits required by the DHS Single Audit Supplement. This engagement to apply agreed-upon procedures was performed in accordance with standards established by the American Institute of Certified Public Accountants. The sufficiency of the procedures is solely the responsibility of the DHS. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures and associated findings are as follows:

a. We have verified by comparison of the amounts and classifications that the supplemental financial schedules listed below, which summarize amounts reported to DHS for the fiscal year ended June 30, 2015, have been accurately compiled and reflect the audited books and records of the Southern Alleghenies Planning and Development Commission. We have also verified by comparison to the example schedules that these schedules are presented, at a minimum, at the level of detail and in the format required by the DHS Single Audit Supplement pertaining to this period.

Program Name	Exhibit Number	Referenced Schedule/Exhibit
Earn Grant Agreement Contract #4100060659	Schedule I	Schedule of Revenue, Expenses, and Comparison with Budget
Workforce Investment Act	Schedule II	Schedule of Cumulative Expenditures of Federal Awards

b. We have inquired of management regarding adjustments to reported revenues or expenditures which were not reflected on the reports submitted to DHS for the period in question.

We were not engaged to, and did not, perform an audit, the objective of which would be the expression of an opinion on the specified elements, accounts, or items. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Pennsylvania Department of Human Services and should not be used by those who have not agreed to the procedures, and taken responsibility for they of the procedures for their purposes. However, this report is a matter of public record and its distribution is not limited.

WESSEL & COMPANY Certified Public Accountants

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION EARN GRANT AGREEMENT CONTRACT NUMBER 4100060659 SCHEDULE OF REVENUE, EXPENSES AND COMPARISON WITH BUDGET YEAR ENDED JUNE 30, 2015

	Budget	Actual	(Over)/Under Actual
REVENUE			
Pennsylvania Department of Human Services	\$712,817	\$676,821	\$35,996
TOTAL REVENUE	712,817	676,821	35,996
ADMINISTRATION COSTS Personnel			
Staff Salaries Staff Fringe Benefits	67,887 16,706	67,847 16,418	40 288
Total Salaries/Fringe Benefits	84,593	84,265	328
Equipment and Supplies	480	373	107
Operating Expenses	24,591	18,443	6,148
TOTAL ADMINISTRATION COSTS	109,664	103,081	6,583
DIRECT TRAINING COSTS Personnel			
Staff Salaries	211,999	207,448	4,551
Staff Fringe Benefits	117,410	101,325	16,085
Total Salaries/Fringe Benefits	329,409	308,773	20,636
Equipment and Supplies	7,144	7,144	0
Operating Expenses	92,098	87,580	4,518
Other Program Expenses	2,500	1,800	700
TOTAL DIRECT TRAINING COSTS	431,151	405,297	25,854
TOTAL SUBCONTRACTED EXPENSES	172,002	168,443	3,559
TOTAL EXPENSES	712,817	676,821	35,996
EXCESS OF REVENUE OVER (UNDER) EXPENSES	\$0	\$0	\$0

See Independent Auditor's Agreed Upon Procedures Report

#### SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF CUMULATIVE EXPENDITURE OF FEDERAL AWARDS - WIA YEAR ENDED JUNE 30, 2015

			Agreement	Authorized		Cumulative		
Title	CFDA #	Contract no.	Period	Budget		Expenditures		Over) Under
WIA DW-RR	17.278	100-12-4152	10/1/12-06/30/15	\$ 62,705.00	\$	62,705.00	\$	-
NEG DWT	17.277	100-12-6200	06/26/13-06/30/15	\$ 100,000.00	\$	100,000.00	\$	-
Grand Totals				\$ 162,705.00	\$	162,705.00	\$	-
			Agreement	Authorized		Cumulative		
Title	CFDA #	Contract no.	Period	Budget		Expenditures	(	Over) Under
WIA Adult	17.258	100-13-3011	10/01/13-06/30/15	\$ 944,994.00	\$	944,994.00	\$	-
WIA Dislocated Worker	17.278	100-13-4011	10/01/13-06/30/15	\$ 886,476.00	\$	886,476.00	\$	-
WIA DW-RR	17.278	100-13-4154	10/1/13-06/30/15	\$ 47,269.00	\$	47,269.00	\$	-
WIA DW-RR	17.278	100-13-4051	07/01/13-06/30/16	\$ 34,690.00	\$	24,054.00	\$	10,636.00
WIA Youth Program	17.259	100-13-3301	04/01/13-06/30/15	\$ 964,364.00	\$	964,364.00	\$	-
Trade Adjustment Assistance	17.245	100-13-1001	08/14/13-10/23/14	\$ 57,354.81	\$	57,354.81	\$	-
PA Jobs First	na	100-13-1036	06/30/14-06/30/15	\$ 369,594.00	\$	369,594.00	\$	-
Grand Totals				\$ 3,304,741.81	\$	3,294,105.81	\$	10,636.00
			Agreement	Authorized		Cumulative		
Title	CFDA #	Contract no.	Period	Budget		Expenditures		Over) Under
WIA Adult	17.258	100-14-3001	07/01/14-06/30/16	\$ 82,059.00	\$	82,059.00	\$	-
WIA Adult	17.258	100-14-3011	10/01/14-06/30/16	\$ 1,077,161.00	\$	752,116.00	\$	325,045.00
WIA DW	17.278	100-14-4001	07/01/14-06/30/16	\$ 160,317.00	\$	160,317.00	\$	-
WIA DW	17.278	100-14-4011	10/01/14-06/30/16	\$ 970,566.00	\$	624,841.00	\$	345,725.00
WIA DW WIOA Transitional	17.278	100-14-4152	10/01/14-06/30/17	\$ 42,377.00	\$	6,775.00	\$	35,602.00
WIA Youth Program	17.259	100-14-3301	04/01/14-06/30/16	\$ 1,151,009.00	\$	893,062.00	\$	257,947.00
TANF	93.558	100-14-3361	07/01/14-06/30/15	\$ 306,268.00	\$	303,341.00	\$	2,927.00
NEG Jobs Driven	17.277	100-14-7200	07/01/14-09/30/16	\$ 100,000.00	\$	39,535.00	\$	60,465.00
Grand Totals				\$ 3,889,757.00	\$	2,862,046.00	\$	1,027,711.00
Granu Totais								
Title	CFDA #	Contract no.	Agreement Period	 Authorized Budget		Cumulative Expenditures	(	Over) Under
	<b>CFDA #</b> 17.259	<b>Contract no.</b> 100-15-3301	•	\$	E		( \$	<b>Over) Under</b> 1,081,358.00

See Independent Auditor's Agreed Upon Procedures Report



#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

October 02, 2015

The Board of Directors Southern Alleghenies Planning and Development Commission Altoona, Pennsylvania 16602

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Southern Alleghenies Planning and Development Commission, as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise Southern Alleghenies Planning and Development Commission's basic financial statements, and have issued our report thereon dated June 30, 2015.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Southern Alleghenies Planning and Development Commission's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Southern Alleghenies Planning and Development Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of Southern Alleghenies Planning and Development Commission's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Southern Alleghenies Planning and Development Commission's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

WESSEL & COMPANY Certified Public Accountants



# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS IN ACCORDANCE WITH OMB CIRCULAR A-133

October 02, 2015

The Board of Directors Southern Alleghenies Planning and Development Commission Altoona, Pennsylvania 16602

### Report on Compliance for Each Major Federal Program

We have audited Southern Alleghenies Planning and Development Commission's compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of Southern Alleghenies Planning and Development Commission's major federal programs for the year ended June 30, 2015. Southern Alleghenies Planning and Development Commission's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

# Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Southern Alleghenies Planning and Development Commission's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations.* Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Southern Alleghenies Planning and Development Commission's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Southern Alleghenies Planning and Development Commission's compliance.

# **Opinion on Each Major Federal Program**

In our opinion, Southern Alleghenies Planning and Development Commission complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2015.

#### **Report on Internal Control over Compliance**

Management of Southern Alleghenies Planning and Development Commission is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Southern Alleghenies Planning and Development Commission's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Southern Alleghenies Planning and Development Commission's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiencies, in internal control over compliance with a type of compliance of deficiencies, in internal control over compliance with a type of deficiencies, in internal control over compliance with a type of a federal program that is less severe than a material weakness in internal control over compliance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

WESSEL & COMPANY Certified Public Accountants

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SCHEDULE OF FINDINGS AND QUESTIONED COSTS JUNE 30, 2015

# SUMMARY OF AUDIT RESULTS

- 1. Type of report the auditor issued on the general-purpose financial statements of the auditee: Unmodified Opinion.
- 2. No significant deficiencies in internal control were disclosed by the audit of the financial statements.
- 3. No instances of noncompliance material to the financial statements of Southern Alleghenies Planning and Development Commission were disclosed during the audit.
- 4. No significant deficencies in internal control over major federal award programs were disclosed during the audit.
- 5. Type of report the auditor issued on compliance for each major federal award program: Unmodified Opinion.
- 6. No audit findings are required to be reported in accordance with Section 510(a) of OMB Circular A-133 is reported in this Schedule.
- 7. Identification of major programs:
  - US Department of Labor and Industry Workforce Investment Act Cluster #17.258, #17.259, and #17.278
- 8. The dollar threshold used to distinguish between Type A and Type B Programs was \$300,000.
- 9. The Commission does qualify as a low-risk auditee.

#### FINDINGS – FINANCIAL STATEMENT AUDIT

None Noted

# FINDINGS AND QUESTIONED COSTS – MAJOR FEDERAL AWARD PROGRAMS AUDIT

None Noted

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS JUNE 30, 2015

NOT APPLICABLE

# SOUTHERN ALLEGHENIES PLANNING AND DEVELOPMENT COMMISSION CORRECTIVE ACTION PLAN JUNE 30, 2015

NONE NECESSARY