

Your PTAC Announces Training Opps

Workshop:
**Federal Agency Spending via
 Simplified Acquisition Procedures
 Grew by \$2.8B in Fiscal Year 2018**

Attend this half-day workshop to access practical, timely information for growing your company.

[REGISTER NOW](#)

Webinars:

**Email your PTAC for a FREE Access Code
 to the Webinars below:**

Southern Alleghenies PTAC - jgerraughty@sapdc.org

North Central PTAC - dhottel@ncentral.com

Northern Tier PTAC - lentz@northerntier.org

Winning Strategies & Best Practices for Government Prospecting

March 7, 2019

1:00 PM EST

Trainer: Joshua Frank

[Reserve My Space](#)



Understand, Obtain & Leverage Your Small Business Certifications

March 21, 2019

1:00 PM EST

Trainer: Carroll Bernard



What's Trending in Government Contracting in 2019

March 28, 2019

1:00 PM EST

Trainer: Stephanie Amend

[Get Registered](#)

Job Order Contracting (JOC) Statewide Fairs – March 2019

The JOC Program has an annual estimated value of small business construction opportunities totaling \$50 – \$70 Mil annually! Here is An Opportunity to Do Business with the Commonwealth!

Participation will afford attendees the opportunity to network and market their goods and services directly to the awarded JOC program general construction, HVAC, plumbing, and electrical prime contractors for each of the six regions of the commonwealth. The JOC program will provide prime and subcontracting opportunities in construction projects with a total value of \$300,000 or less.

Please come prepared with marketing materials and be prepared to discuss your goods and services in a five-to-seven (5-7) minute pitch with prime contractors! All events will start promptly at 10 a.m.

All Small and Small Diverse Businesses that are interested in attending must register!

[South Central - Harrisburg \(Tuesday, March 12th\)](#)

[South Eastern - Cheyney \(Wednesday, March 13th\)](#)

[North Eastern - Scranton \(Thursday, March 14th\)](#)

[South Western - Pittsburgh \(Monday, March 18th\)](#)

[North Western - Erie \(Tuesday, March 19th\)](#)

[North Central - Boalsburg \(Thursday, March 21st\)](#)

There is on-site, off-street parking, several garages and/or metered parking near all site locations listed. Please feel free to google parking sites as warranted.

For more information on the JOC program, please contact the Bureau of Diversity, Inclusion and Small Business Opportunities at 717.783.3119, or email Paula Murphy, Construction Liaison at pmurphy@pa.gov or Audrey Smith, Procurement Liaison at audresmith@pa.gov.

