



Progress Through Regional Cooperation In The Alleghenies

In This Issue:

Training Events
Position of the PTAC
Upcoming Training
Events

Watchdogs Flag Ineligible

Replacing DUNS

Training @ a Glance

<u>DYNET Erie 2019</u> - August 22, 9:00 AM EDT, Erie, PA. **Details**

PA Procurement Expo September 4-5, 2019, Harrisburg, PA.

Details

Bringing the World to PA
September 16, 2019, Omni
Bedford Springs Hotel,
Bedford,PA.

Position of the PTAC - July/August 2019

By James Gerraughty, PTAC Program Manager

Summer is always a bit of a breather when it comes to PTAC outreach activities and events. It's also a time that we use to plan for future events and team up with other PTACs and service providers to deliver quality training to our PTAC's clients and other interested businesses.

There are links and an article below about two events that we're very excited to be a part of; the DyNet-Erie and PA Procurement Expo events.

Please refer to the events calendar below. Furthermore, you can review and register for upcoming SA/NC/NT PTAC events on our ecenter Page.

If you have ideas for topics, or would like to learn more about something, please drop us a line at (814) 949-6500 or ptac@sapdc.org

July/August 2019





Upcoming Training Events

All events are free, unless otherwise noted. <u>Events do require registration</u>, so please visit the associated link for more information.

PTAC:

<u>DYNET Erie 2019</u> - August 22, 9:00 AM EDT, Erie, PA. <u>More Info</u>

<u>PA Procurement Expo</u> - September 4-5, 2019, Harrisburg, PA. <u>Details</u>

In discussions with the Small Business Administration (SBA) about specific government contracting training workshops, with topics like SBIR/STTR, cost accounting principles, and Proposal preparation. Stay tuned!

PREP:

Bringing the World to PA - September 16, 2019, Omni Bedford Springs Hotel, Bedford, PA. Registration is due by September 6th. Registration and details at: BTW2PA REGISTRATION

SBA To End Self-Certification After Watchdogs Flag Ineligible Companies

By Jory Heckman, Federal News Network

With one in four dollars spent in federal contracts now going to small businesses, the Small Business Administration is looking to give more teeth to the verification process for companies that claim to meet the criteria for this lucrative market.

For the sixth year in a row, agencies exceeded SBA's governmentwide small business contracting goal and spent more than \$120 billion on small-business contracts, exceeding last year's record by nearly \$15 billion. Agencies awarded 25 percent of their contract spending to small businesses in fiscal 2018 and earned an overall 'A' rating on SBA's annual small business scorecard.

But next year, SBA expects to have finalized a rule

that would close a loophole that allowed for participants in SBA's Women-Owned Small Business (WOSB) program to self-certify they're eligible for the program, despite a provision in the 2015 National Defense Authorization Act mandating SBA to put an end to the self-certifications, as well as considerable scrutiny from watchdog offices.

The Government Accountability Office reported in March that about 40% of the WOSB-certified businesses in its audit sample were ineligible for the program. GAO had also expressed concerns Read More

Accessed 07/30/2019

GSA Offers First Look at Unique IDs to Replace DUNS

By Aaron Boyd, Nextgov Sr. Editor By December 2020, every organization - vendors, grantees, coops - doing business with federal agencies will have a new, 12-character identifier, as the government moves away from the proprietary DUNS number.

The DUNS, created by Dun & Bradstreet in 1962, has been the official entity verification number since it was codified in the Federal Acquisition Regulation in 1998. The General Services Administration, which administers the program, opened the contract to new vendors last year.

GSA awarded the new contract in March to Ernst & Young, which will administer the new ID number, including managing the transition from Dun & Bradstreet.

As that transition work begins, GSA released the technical details of the new numbers and set a virtual meeting for July 25 for all interested parties to learn more.

"The U.S. government is moving to a new unique entity identifier for federal awards management, including, but not limited to, contracts, grants, and cooperative agreements, which will ultimately become the primary key to identify entities throughout the federal awarding lifecycle, in SAM.gov, other [Integrated Award Environment] systems, on required

forms, and in downstream government systems," according to a notice posted Wednesday in the Federal Register. "The DUNS will be phased out as the entity identifier for entity record within SAM."

With the new contractor and schema comes a new name. **Keep Reading**

Accessed 07/30/2019

About Us

The PTAC at SAP&DC is an economic development entity that bridges the gap between supplier and buyer in the government marketplace. The PTAC stands ready to support businesses in the central PA Alleghenies region in the pursuit to secure contracts with local, state and/or federal government agencies nationwide.

Due to the generous support of our Commonwealth and Federal funding partners, services provided by the PTAC are free of charge.

Whether you are an experienced contractor or new to the government marketplace, the PTAC will provide one-on-one counseling utilizing all of the program resources necessary to increase your share of contract awards.

Contact us today at The PTAC at SAP&DC to get started!

Email: ptac@sapdc.org Phone: (814) 949-6500 Web: PTAC @ SAP&DC

SAP&DC | 814-949-6528 | jgerraughty@sapdc.org | http://www.sapdc.org 3 Sheraton Drive Altoona, PA 16601



STAY CONNECTED





Copyright © 2018. All Rights Reserved.

SAP&DC, 3 Sheraton Drive, Altoona, PA 16601

SafeUnsubscribe™ jqerrauqhty@sapdc.orq
Forward this email | About our service provider
Sent by jqerrauqhty@sapdc.orq in collaboration with



Try email marketing for free today!