



Progress Through Regional Cooperation In The Alleghenies

In This Issue:

[Training @ a Glance](#)

[State of the PTAC](#)

[Upcoming Training Events](#)

[Infrastructure Project Delays](#)

[Joint Venture and Subcontracting Plan Rules Get Modernized](#)

State of the PTAC - July 2020

By James Gerraughty,
PTAC Program Manager



By the time you are reading this, there is a reasonably good possibility that we will be back in the office! I understand there is some new construction, paint, carpet, and thick veneer of disinfectant (just in case).

Training @ a Glance

First Steps of Government Contracting

July 16th, 9 AM EDT

[DETAILS](#)

Doing Business with the Commonwealth of PA

July 30th, 9 AM EDT

[DETAILS](#)

I am actually not sure of the disinfectant, but I do know that visiting procedures will be enforced at our office. We will likely continue the email/phone call/video chat for some time. If you absolutely need to see us in person, there will be guidelines that will have to be followed. Either way, the PTAC looks forward to working with you and your company!

Please review our training opportunities that are coming up in July and beyond for our PTAC and PREP Partners. We have some scheduled webinars on government contracting

topics by the Northern Tier PTAC, and a tentative webinar on CMMC. For an up-to-date list at any time, [please visit](#), and you can search by date and location between our 3 centers.



One more thing: The PTACs at Southern Alleghenies, North Central, and Northern Tier wish you and yours a Happy and Safe Independence Day!

Got ideas for topics, or would like to learn more about government contracting? Please drop us a line at (814) 949-6500 or send us an [Email](#).

Upcoming Training Events with the PTAC and other PA PREP Partners

All events are free, unless otherwise noted. Events **do require registration**, so please visit the associated link for more information.

PTAC:

First Steps of Government Contracting -

July 16, 2020, 9:00 AM EDT: A free webinar to learn the basic principles that businesses must know in order to do business with the Federal, State, or local government. [Please Register Here](#)

Doing Business with the Commonwealth of PA -

July 30, 2020, 9:00 AM EDT: A free webinar to highlight the tools and resources essential to competently seek solicitations and bidding opportunities in PA state contracting. [Please Register Here](#)

A CMMC Deep-Dive - Tentatively scheduled for August 2020; stay tuned!

Items of Note:

We regret to inform that the Showcase for Commerce in Johnstown, PA has been cancelled for 2020.

It has been rescheduled for June 2-4, 2021.

Please note: Due to the COVID-19 outbreak, webinars on various topics will be coming up with short notice. The PTAC will endeavor to get the information out to clients via email. For an up-to-date listing of PTAC events, [please visit](#) often!

Cities Delay Infrastructure Projects Amid Covid-19

Budget Uncertainty

By Andrea Noble, Staff Corespondent, Route Fifty

Cities and towns across the United States are cutting budgets as the result of financial pressure brought on by the coronavirus pandemic-and that's translating to fewer infrastructure projects, a new survey has found.

Of 1,100 municipalities asked about local spending cuts, 65% said they are either canceling or delaying infrastructure projects or capital expenditures, according to the survey conducted by the National League of Cities.

Those cuts have the potential to stifle economic recovery efforts by reducing job growth, said Joe Buscaino, NLC president and president pro tempore of the Los Angeles City Council.

"Cancelation will create an economic ripple effect," he said on a phone call Thursday to discuss the survey's results.

In Los Angeles, one capital project at risk of being delayed is [a revitalization](#) of the Hollywood Walk of Fame that would reduce road traffic and expand sidewalks. Buscaino said it was planned to help boost tourism. Another potentially delayed project would include [redevelopment](#) around the Los Angeles River, which Buscaino said would include housing and more walkable, bikeable trails.

The NLC is pushing for Congress to provide direct federal funding to cities and towns so they will be able to use the money to address local needs as they emerge from the coronavirus crisis. The CARES Act that Congress passed earlier this year [allocated](#) \$139 billion in state and local government aid, but money only went directly to state governments and cities with populations over 500,000 people. There are also restrictions on how the money can be spent, so governments can't use it to make up for lost tax revenue. [Keep Reading](#)

(Accessed 6-29-2020)

Clean-Up on Aisle "FAR": Joint Venture and Subcontracting Plan Rules Get Modernized

By Shane McCall, Sr Associate Attorney,
Koprince Law LLC

Joint ventures and small business subcontracting are two issues near and dear to the hearts of many small business federal contractors. Well, the Federal Acquisition Regulation will soon be updated with respect to both of these topics. The new rules will align with SBA's rules and remove any inconsistencies. Let's dive in!

Joint Ventures

It has taken nearly four years for the FAR joint venture rules to be updated, but it's good that they will be. The proposed FAR [rule on joint ventures](#) was published June 5 with comments due August 4.

A joint venture is an arrangement of two or more businesses to compete and perform as prime contractor for a contract. In the small business world, they provide an opportunity for two or more businesses to jointly compete and bring the attributes of both entities to the table.

In [2010](#) and [2013](#), Congress authorized SBA to create what would be called the [All Small Mentor-Protégé Program](#) to allow small businesses, service-disabled veteran-owned small businesses (SDVOSBs), Women-Owned Small Businesses (WOSBs), and HUBZone businesses to enter into mentor-protégé arrangements like 8(a) participants had been doing for some time.

The program allows a joint venture comprised of a protégé and mentor to seek any type of small business or socioeconomic set-aside contract for which the protégé qualifies. Two or more small businesses can also form a joint venture to go after a socioeconomic set-aside bid as long as one of the joint venture members qualifies under a socioeconomic program.

[Continue Reading](#)

(Accessed 06/23/2020)

About Us

The PTAC at SAP&DC is an economic development entity that bridges the gap between supplier and buyer in the government marketplace. The PTAC stands ready to support businesses in the central PA Alleghenies region in the pursuit to secure contracts with local, state and/or federal government agencies nationwide.

Due to the generous support of our Commonwealth and Federal funding partners, services provided by the PTAC are

free of charge.

Whether you are an experienced contractor or new to the government marketplace, the PTAC will provide one-on-one counseling utilizing all of the program resources necessary to increase your share of contract awards.

Contact us today at The PTAC at SAP&DC to get started!
Email: ptac@sapdc.org
Phone: (814) 949-6500
Web: [PTAC @ SAP&DC](#)

SAP&DC | 814-949-6528 | jgerraughty@sapdc.org | <http://www.sapdc.org>
3 Sheraton Drive
Altoona, PA 16601



STAY CONNECTED



Copyright © 2018. All Rights Reserved.

SAP&DC, 3 Sheraton Drive, Altoona, PA 16601

[SafeUnsubscribe™ jgerraughty@sapdc.org](#)

[Forward this email](#) | [About our service provider](#)

Sent by jgerraughty@sapdc.org in collaboration with

Constant Contact 

Try email marketing for free today!