



We're very pleased to share with you a collection of recent success stories from our regional PTAC clients. From the team of PTACs in Southern Alleghenies, North Central, and Northern Tier regions, we are grateful for you, our hardworking business clients.

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Mill Lane
Middlebury Center, PA 16935
(570) 439-0633

Mill Lane
Emporium, PA 15834
(814) 486-3219

New Creation Events, LLC
Northern Tier PTAC

New Creation Events LLC was started on

Losey Contracting North Central PTAC

A most recent business which reached out for North Central's PTAC's assistance was Losey Contracting located in Emporium. Losey Contracting has been in business since 2012 and operated on a part-time basis. Don worked full time at a local powdered metal facility as the Operations Manager while running the excavation business on the side. He finally decided to take the step into full-time operation of his business in October of this year. Don was set up with North Central's PTAC in late November. North Central's PTAC immediately began to send Construction Data Reports on a weekly basis. Don was provided information on how to register for business opportunities on a Federal level. This required him to apply for a DUNS#. He then proceeded to register in SAM. His business profile will be downloaded into a SBA website. Prime contractors have access to this site to look up potential companies to sub-contract work on major projects. In spite of the nasty weather, Don's business is going strong. A most recent call from Gibson Township to clear the 31 inches of snow off township roads was an unusual request, but he loaded up the bulldozer and cleared over 15 miles of snow enabling the plow trucks access to finish the job. Don recently purchased equipment to enable him to complete larger jobs. His experience includes land clearing, French drains, road building, drainage and building demolition to name a few. PTAC has begun sending PA Solicitation bid eAlerts to assist in the job search process. Losey Contracting has expressed their gratitude to North Central's PTAC in assisting to help their business grow.

September 27, 2017. The client was initially a referral from the SBDC. The company was growing up until COVID-19 hit. Melissa decided to delve into getting certified as a WOSB. She attended the webinar on the new process through SBA certification and quickly contacted the PTAC for assistance. She successfully registered in SAM and submitted her paperwork to SBA for WOSB certification on October 21, 2020. She is still waiting on the official approval from SBA.

The PTAC began by reviewing the company's NAICS codes to ensure they qualified for certification and researched the NAICS prior award history. The PTAC then assisted the client in getting her address changed Dun & Bradstreet. The PTAC assisted the client with the SAM registration, notarized letter as well as the application process through beta.certify.sba.gov. The approval of this application will benefit the region/state in that it will expand the opportunity for set aside goals for WOSB approved companies. It will also give the client exposure to the Dynamic Small Business Search for contracting officers and other prime contractors. It will allow company to diversify their portfolio into the government marketplace. Melissa is planning to apply for HUBZone approval as well.



anding Stone Avenue
Huntingdon, PA 16652
(814) 643-2645

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Joseph T. Berrena Mechanicals, Inc.

SAP&DC PTAC

The PTAC was contacted in October, 2020 by the owner/President, Matt Berrena asking for assistance with registration on a website Statewide Facilities Maintenance.

First of all, PTAC staff had to figure out what agency in Pennsylvania this website was associated with; it was PennDOT. Made a call to my contact at PennDOT, Mr. Joseph Demko, Maintenance and Operations Manager, he provided me with the correct website address for registration. I then shared it with Matt.

Matt also informed in the email that he was awarded four additional contracts from State Correctional Institutes and PA National Guard resulting in \$2.2 million for repairs/services. This allows the client to maintain current and hire new employees.

Matt expressed his thanks for the PTAC's continual assistance.

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[Customer Contact Data Notice](#)

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