

James F. Gerraughty

From: Gloria Brooks at Southern Alleghenies PTAC <brooks+sapdc.org@ccsend.com>
Sent: Wednesday, February 23, 2022 10:48 AM
To: James F. Gerraughty
Subject: PTAC Success Stories



We're very pleased to share with you a collection of recent success stories from our regional PTAC clients. From the team of PTACs in Southern Alleghenies, North Central, and Northern Tier regions, we are grateful for you, our hardworking business clients.

1395 Industrial Park Rd.
Clearfield, PA 16830
(814) 765-9615



312 East Main Street
Westfield, PA 16950
(814) 367-2265

Tafco-TMP Manufacturing Co.

Electri-cord Manufacturing Co.
Northern Tier PTAC

North Central PTAC

The company located in Clearfield, Clearfield County. Its location is part of the North Central PTAC Commission's jurisdiction. Garry first reached out to the PTAC requesting some specifications.

I spoke to him about programs we offered such as bid match and introduced him to the Pennsylvania's COSTARS Supplier Program. Through my contact with the Dept. of General Services, we were able to locate Garry's Pennsylvania Vendor ID Number. He can now start pursuing state government work with the COSTARS program.

During our conversations, it was discovered that Tafco's SAM registration needed updated. Together this was completed through a GoToMeeting.

Notification was also given to Garry concerning his HUBzone status. His firm was removed from the certification program until his registration in SAM.gov was updated. For failing to complete his annual recertification of SAM registration, Garry's HUBzone certification was decertified. I was able to reach out to the HUBzone help desk for assistance. They helped by reversing the decertification back to the recertification status. Then, Garry just needed to log back into his GLS account and complete his recertification. Having some troubles and issues, I had asked from some extensions for this recertification. And through some trail and errors with the correct browser and Window version, we had success of the HUBzone recertification.

Since, then we have been working on capabilities statements, sending PA solicitation bid eAlerts, updating Dynamic Small Business Search profile, and introducing Garry to CMMC certification. All this is done in preparation for this company to be well

Electi-cord is a highly successful manufacturer within the Northern Tier region. Late in 2021, the company needed assistance in renewing their SAM registration to continue to be able to bid on government contracts.

The PTAC assisted the client with obtaining their renewal, marking the first SAM renewal conducted by new PTAC Program Manager, Ethan Sexton. This renewal came after the changes made to SAM.gov which required some added assistance. The renewal was successful and allowed Electri-cord to continue business as usual.



suiting in pursuing government work both state and federal levels.

Village Restorations & Consulting, Inc.

Claysburg, PA 16625

(814) 696-1379

info@villagerestorations.com

SAP&DC PTAC

An inquiry was made by co-owners, Pamela Roub and Roland Cadle of Village Restorations and Consulting, Inc. in regards to the Shuttered Venue Grant. The PTAC then met with Pamela Roub, on April 8, 2021, to assist her with the Shuttered Venue Grant. After discussing the grant, she had mentioned that they had two contracts with the Army that they lost due to the COVID 19 pandemic. This affected many of their employees.

In August, the PTAC came across a solicitation that was released by AHEC Army Heritage Trail Repair FY21 downloaded the attachments and forward them onto Pamela. She stated that she was aware that the Army was releasing this solicitation, and since they had built the trail they would be bidding on it.

In September, Village Restorations and Consulting, Inc. was awarded the Army contract for Repair the WWI American Trench Exhibit & Revolutionary Redoubt Exhibit in the amount of \$106,950.

In October, they were also awarded the contract that was previously lost Living History Educational Program in the amount of \$105,740.

This is a true example of how patience and persistence pays off even when dealing with adverse situations.

SAP&DC PTAC - Gloria Brooks brooks@sapdc.org and James Gerraughty jgerraughty@sapdc.org North Central PTAC - Barb Brennen bbrennen@exchange.ncentral.com - Northern Tier PTAC - Ethan Sexton sexton@northerntier.org

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