

James F. Gerraughty

From: Gloria Brooks at Southern Alleghenies PTAC <brooks+sapdc.org@ccsend.com>
Sent: Wednesday, August 10, 2022 10:04 AM
To: James F. Gerraughty
Subject: PTAC Success Stories



We're very pleased to share with you a collection of recent success stories from our regional PTAC clients. From the team of PTACs in Southern Alleghenies, North Central, and Northern Tier regions, we are grateful for you, our hardworking business clients.

Brome Holdings, LLC.

114 1/2 State Street
DuBois, PA 15801
(800) 537-8169



606 Main Street
Athens, PA 18810
(607) 738-9324

North Central PTAC

Brome Holdings, LLC is a service provider of goods and services. It is located in North Central Pennsylvania's region of Clearfield County. Early spring of this year, Brome Holdings, LLC attended one of North Central's participated PTAC training events. Having just most recently started up, she was looking to expand into the government marketplace. The PTAC reached out to her to discuss what the company's intentions were with government contracting.

The PTAC enrolled her as an active client. Much time has been spent either on the phone, video conferencing and in person to help assist getting Brome Holdings up to speed with government contracting.

Brome Holdings, LLC has been highly active in working with the PTAC and pursuing their goal of government contracting. In order to do this, they have persisted in overcoming many obstacles. A persevering list follows:

- Becoming a client of the PTAC
- Introduced to NAICS and PSC codes
- Proceeded with the necessary steps for SAM registration
- Obtaining a PA Supplier Vendor Number
- Registering in the PA Supplier Portal
- Set up with PA Solicitation Bid eAlerts
- Registering in the state of Pennsylvania as a Self-Certified Small Business
- Started the MBE Certification in the state of Pennsylvania
- Assisting with PA Solicitation Bid Submittal
- Assisting with PA Solicitation Bid Award & Invoice Submittal

Northern Tier PTAC

During the second quarter of 2022, Rogers needed help renewing their Veteran Owned Small Business Certification with the state of Pennsylvania.

The PTAC assisted the client with their self-certification Veteran Owned Small Business status within the state system. This included compiling the correct documentation and uploading it into the system, as well as completing the self-certification application. The renewal was successful and allows Rogers' to continue with their Veteran Owned status.

This list is only a start of what Brome Holdings LLC wants to achieve. Much progress has been made. However, work continues due to the determination of the owner. Most recently, Brome Holdings, LLC was awarded a PA Solicitation Bid. Discussion has started on participating in the Bid Match Program. The owner has ambitions to work on the Woman Owned Small Business Certification and HUBzone Certification. The work will continue to help put Brome Holdings LLC in a position for which the company can continue to grow by pursuing solicitations and contracts in the realm of local, state, and federal government marketplace.



CNC Construction, Inc.

2473 Nolo Rd.
Penn Run, PA 15765
(724) 254-1810

SAP&DC PTAC

CNC Construction, Inc. received their Woman-Owned Small Business (WOSB) certification in May, 2022, after several months of application issues and correspondence with the SBA. Woman-owned businesses in the construction field are somewhat of a rarity, thus this certification will help with the disadvantaged business opportunities in state and federal contracting/subcontracting, as well as commercial opportunities.

SAP&DC PTAC was introduced to Ms Costello by the St. Francis University SBDC in 2021. Ms Costello had previously attempted the certification with another PTAC, but to no avail, and the SBDC reached out to us. The PTAC worked with Ms Costello to navigate the often confusing and frustrating application process, assisting with document gathering and submission, as well as sitting on calls with the SBA for clarification and questions on behalf of the client. Once the paperwork was gathered, corrected, and submitted, it was found there was a final error that was modified and accepted by the SBA in the certification process. The WOSB certification was granted.

Mother and Daughter Cleaning, LLC

163 Eichler Road

Fishertown, PA 15539
(814) 494-3833

Mother and Daughter Cleaning, LLC received their Economically-Disadvantaged Woman-Owned Small Business (EDWOSB) certification from the SBA in May, 2022.

SAP&DC PTAC has worked with Lisa Imler (Owner) to navigate the often confusing and frustrating application process, assisting with document gathering and submission, as well as communicating with the SBA on behalf of the client. Due to the changes on the SBA website and the application process, the process with the client was intensive. In March, the SBA informed Ms Imler that an analyst had been assigned to her application for final review. The EDWOSB certification was granted in May 2022.

SAP&DC PTAC - Gloria Brooks brooks@sapdc.org and James Gerraughty jgerraughty@sapdc.org North Central PTAC - Barb Brennen bbrennen@exchange.ncentral.com - Northern Tier PTAC - Ethan Sexton sexton@northerntier.org

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