

**James F. Gerraughty**

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**From:** Gloria Brooks at Southern Alleghenies PTAC <brooks+sapdc.org@ccsend.com>  
**Sent:** Friday, November 18, 2022 9:37 AM  
**To:** James F. Gerraughty  
**Subject:** PTAC Success Stories



*We're very pleased to share with you a collection of recent success stories from our regional PTAC clients. From the team of PTACs in Southern Alleghenies, North Central, and Northern Tier regions, we are grateful for you, our hardworking business clients.*



**Muffler Shop  
Plus, Inc.**

146 Ellison Road  
Elkland, PA 16920  
(814) 326-4426

**HMS Technical Development, LLC.**

638 Interstate Parkway  
Bradford, PA 16701  
(814) 596-8032

## Northern Tier PTAC

### North Central PTAC

HMS Technical Development LLC. is a research and development company that has been in existence about three years in McKean county, PA. The PTAC was contacted by the company after their attendance of a virtual training event. The company had interest in learning about small disadvantage business requirements for federal and state contracting.

HMS Technical Development, LLC. has been highly active in working with the PTAC of pursuing their goal of government contracting. To do this, they have persisted in accomplishing many of their goals. The list is as follows:

- Becoming a client of the PTAC
- Introduced to NAICS and PSC Codes
- Completed SAM registration
- Obtaining a PA Supplier Vendor Number
- Registering in the PA Supplier Portal
- Registering in the state of Pennsylvania as a self-certified small business
- Receiving PA Solicitation Bid Alerts
- Assisting with Entity Administrative letter

HMS Technical Development LLC. would like to pursue both the federal and state government certifications to help increase the ability of winning set aside government contracts. On the horizon, the Woman Owned Small Business, the Economically Disadvantaged Woman Owned Small Business and HUBzone

During the third quarter of 2022, Muffler Shop Plus needed assistance renewing their SAM registration to continue to be able to bid on government contracts.

The PTAC assisted the client with their renewal, with this renewal coming after updates made to SAM.gov which required some added assistance. The renewal was successful and allowed Muffler Shop Plus to continue business as usual. This was also the first SAM renewal for Muffler Shop Plus General Manager Willis Stanton.

certifications are in her view. Much progress has been made. Our work will continue due to the determination and assurance of the owner of how she would like the direction of her company to proceed in the future.



## **G.P.S. Line Striping LLC.**

8645 Janesville Pike  
Smithmill, PA 16680  
(814) 577-1715

## **SAP&DC PTAC**

The parking lot maintenance job was announced and G.P.S. Line Striping, LLC. wanted to bid on it. Mr. Abernethy called the PTAC for assistance on the steps needed to bid.

The PTAC assisted Mr. Abernethy with reviewing the solicitation and setting up the mandatory site visit. After the visit, Mr. Abernethy was able to calculate pricing for the job. He scheduled another meeting with the PTAC and logged into the PA Supplier Portal for bid submission which was done at the PTAC office due to internet connectivity issues. Mr. Abernethy was awarded the \$5,000 contract.

While completing the work at the base, Mr. Abernethy was approached by the contracting officer asking if he accepted government credit cards, which he did not. He asked the contracting officer why he stated that anything under the \$10,000 threshold they don't have to put it out for bid. This caught Mr. Abernethy's attention; he contacted his bank and within a month he was set up with capabilities of accepting credit cards. He is looking forward to getting future working from the base.

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SAP&DC PTAC - Gloria Brooks [brooks@sapdc.org](mailto:brooks@sapdc.org) and James Gerraughty  
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