

**SOUTHERN ALLEGHENIES
PLANNING AND DEVELOPMENT COMMISSION**

**COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY
COMMITTEE**

May 3, 2021

10:00 AM

Zoom

Virtual Meeting

ACTION SUMMARY

The following are the major actions taken by the Comprehensive Economic Development Strategy (CEDS) Committee at its regular meeting held on May 3, 2021, on Zoom.

1. No actions were taken at this meeting.

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MEETING MINUTES

I. Welcome

The following members were present at the meeting:

- Beth Futrick, Cherry Hill Farm
- Diana McClure, Keller Engineers
- Lindsay Pyle, Somerset County
- Blake Fleegle, Organization
- Matthew Price, Huntingdon County CVB
- Mike Keating, Juniata College
- Chris Boryan, Fulton County Medical Center

Others in attendance included:

- Dustin Bishop, SAP&DC
- Brandon Carson, SAP&DC
- Janice Streightiff, SAP&DC

Each participant received a meeting packet that included:

- Agenda

II. Applicant Interviews

Brandon Carson and Dustin Bishop welcomed the committee to the meeting. The following consultants presented their proposals to the committee answering any questions they had.

- 10:30 AM – 11:00 AM Points Consulting – Mike Higbee, Emma Williams, and Brian Points
- 11:00 AM – 11:30 AM Fourth Economy – Chris Worley, Rich Overmoyer, and Victoria Adams Phipps, and Kristina Harrold
- 11:30 AM – 12:00 PM ISRC- Paul Saldana

III. Post-Interview Discussion

Dustin opened the floor for discussion. Matt Price commented that all the presentations were good, but he liked the team approach Fourth Economy took. Beth Futrick commented that Fourth Economy and Points Consulting would leave us with some implementation tools while IRSC would connect us with funding sources. Brandon noted that funding is important but reminded the group that SAP&DC has the resources to do that as well. Diana McClure commented that she was concerned about IRSC's lack of experience with the region. Brandon thought Fourth Economy and Points Consulting were both very good. He noted that SAP&DC has worked successfully with both of these organizations in the past. Blake Fleegle added that he liked Fourth Economy and Points Consulting as well. Mike Keating stated that he was in favor of Fourth Economy; but noted that they have lost some staff recently and wondered if anyone knew why. Brandon Carson replied that he knew that Steve McKnight left to take a job as President/CEO at Altoona-Blair County Development Corporation. There are a lot of new faces and the committee wondered if this would impact their ability. Diana agreed, but felt they were a quality company. After much discussion, the committee decided that they liked both Fourth Economy and Points Consulting but could not decide between the two today. It was decided an email vote would be taken allowing the committee to review the proposals and presentations again and rescore the two. The one who scored the highest would be selected. This would also allow committee members who were not able to attend the meeting today to view the presentations and vote on the proposals. Diane asked if the RFP left any room for negotiating? She felt the supply chain was important and would like to see that addressed. Staff will look at the RFP to see.

They decided that Dustin would send the recording to the committee along with a list of comments from today's discussion and ask that they rank the two proposals 1 & 2 in their order of preference by close of business Wednesday, May 5, 2021. Dustin will tally the rankings and share the results with the committee. The selected consultant will be presented to the SAP&DC Board of Directors on May 26, 2021, for final approval. Staff will then notify everyone that submitted a proposal of the selection.

IV. Adjournment

The meeting adjourned at 12:20 PM.

<p>NOTE: The next meeting of the CEDS Committee will be at a date and time to be determined.</p>

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 COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY
 COMMITTEE
 May 3, 2021**

ACTION ITEMS

Action Items	By Whom	Due Date
Check RFP to see if it left any room for negotiating.	SAP&DC Staff	Following the meeting
Send the recording to the committee along with a list of comments from today's discussion and ask the committee members to rank the two proposals.	Dustin Bishop	COB Wednesday, May 5, 2021
Tally the rankings and share the results with the committee.	Dustin Bishop	Following the scoring