

## INCOTERMS<sup>®</sup> 2020 RULES Chart of Responsibilities and transfer of risk

|  | Any Trar               | nsit Mode               | Sea/Inland Waterway Transport |                    |                    |                                | Any Transport Mode  |                                  |                       |                                   |                        |
|--|------------------------|-------------------------|-------------------------------|--------------------|--------------------|--------------------------------|---------------------|----------------------------------|-----------------------|-----------------------------------|------------------------|
|  | EXW                    | FCA                     | FAS                           | FOB                | CFR                | CIF                            | СРТ                 | CIP                              | DAP                   | DPU                               | DDP                    |
|  | Ex Works               | Free<br>Carrier         | Free<br>Alongside<br>Ship     | Free On<br>Board   | Cost &<br>Freight  | Cost<br>Insurance<br>& Freight | Carriage<br>Paid To | Carriage<br>Insurance<br>Paid To | Delivered<br>at Place | Delivered<br>at Place<br>Unloaded | Delivered<br>Duty Paid |
| Transfer of Risk                           | At Buyer's<br>Disposal | On Buyer's<br>Transport | Alongside<br>Ship             | On Board<br>Vessel | On Board<br>Vessel | On Board<br>Vessel             | At Carrier          | At Carrier                       | At Named<br>Place     | At Named<br>Place<br>Unloaded     | At Named<br>Place      |
| Charges/Fees                               |                        |                         |                               |                    |                    |                                |                     |                                  |                       |                                   |                        |
| Packaging                                  | Seller                 | Seller                  | Seller                        | Seller             | Seller             | Seller                         | Seller              | Seller                           | Seller                | Seller                            | Seller                 |
| Loading Charges                            | Buyer                  | Seller                  | Seller                        | Seller             | Seller             | Seller                         | Seller              | Seller                           | Seller                | Seller                            | Seller                 |
| Delivery to Port/<br>Place                 | Buyer                  | Seller                  | Seller                        | Seller             | Seller             | Seller                         | Seller              | Seller                           | Seller                | Seller                            | Seller                 |
| Export Duty, Taxes<br>& Security Clearance | Buyer                  | Seller                  | Seller                        | Seller             | Seller             | Seller                         | Seller              | Seller                           | Seller                | Seller                            | Seller                 |
| Origin Terminal<br>Charges                 | Buyer                  | Buyer                   | Seller                        | Seller             | Seller             | Seller                         | Seller              | Seller                           | Seller                | Seller                            | Seller                 |
| Loading on Carriage                        | Buyer                  | Buyer                   | Buyer                         | Seller             | Seller             | Seller                         | Seller              | Seller                           | Seller                | Seller                            | Seller                 |
| Carriage Charges                           | Buyer                  | Buyer                   | Buyer                         | Buyer              | Seller             | Seller                         | Seller              | Seller                           | Seller                | Seller                            | Seller                 |
| Insurance                                  |                        |                         |                               |                    |                    | Seller                         |                     | Seller                           |                       |                                   |                        |
| Destination Terminal<br>Charges            | Buyer                  | Buyer                   | Buyer                         | Buyer              | Buyer              | Buyer                          | Seller              | Seller                           | Seller                | Seller                            | Seller                 |
| Delivery to<br>Destination                 | Buyer                  | Buyer                   | Buyer                         | Buyer              | Buyer              | Buyer                          | Buyer               | Buyer                            | Buyer                 | Buyer                             | Seller                 |
| Import Duty, Taxes<br>& Security Clearance | Buyer                  | Buyer                   | Buyer                         | Buyer              | Buyer              | Buyer                          | Buyer               | Buyer                            | Buyer                 | Buyer                             | Seller                 |



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