

April 2022

# SAP&DC



## What's New In Export



Dear SAP&DC Export Clients,

Well, if the saying "April showers brings May flowers" is true, then we should have allot flowers in May. I hope everyone gets a chance to get and smell those flowers.

We are so excited to announce that we are going to have a live BTW2PA event this year. The event will be held in September of 2022, please watch for updates on when and were.

In this newsletter:

- Bringing The World to Pennsylvania, **Live** Event
- Rules and Regulations, staying up to date on the changes
- USMCA Webinar
- Upcoming Trade Events
- Training

Your International Trade Specialist

Joyce

#BTW2PA

# Southern Alleghenies

*Bringing the World to Pennsylvania*

Will be a **live** event in September of 2022!

More information will be available soon



**SAP&DC**  
SOUTHERN ALLEGHENIES PLANNING  
& DEVELOPMENT COMMISSION

**PA** **pennsylvania**  
DEPARTMENT OF COMMUNITY  
& ECONOMIC DEVELOPMENT

**Rules and Regulations, as well as  
Classifications  
Make sure you are staying up to date**

As with anytime, but especially now make sure you are keeping up to date on the changes happening with rules, regulations and classification. I have listed a few of the sites that you should be checking.

- [Export Administration Regulations \(EAR\)](#)
- [Director of Defense Trade Controls \(DDTC\)](#)
- [Consolidated Screening List \(CSL\)](#)
- [Harmonized Tariff Schedule \(HTS\)/Schedule B](#)
- [U.S. International Trade Commission email updates on HTS/Schedule B](#)
- [Sanctions Programs and Country Information](#)

## USMCA Webinar

Our partners at  
Northeastern Pennsylvania Alliance (NEPA)  
are hosting a webinar on the benefits of the USMCA

**May 12, 2022**  
**10:00-11:30 AM EST**

[\*\*Register Here\*\*](#)

## [\*\*Upcoming Trade Events\*\*](#)

- **Bauma 2022 - Rescheduled** - October 24-30, 2022 | Location: Munich, Germany | Contact: [Karen Vogelsang from Trade Show Services GACC New York, Inc.](#)
- **K-Fair - October 19-26, 2022** | Location: Dusseldorf, Germany | Contact: [Jennifer Black, OIBD](#)

- **GSGP Trade Mission To Central America** | Costa Rica & Dominican Republic |  
September 12-16, 2022 | Industry: Multi-Sector | Contact: Jennifer Black, OIBD
- **Summer Fancy Food Show** | Industry: Specialty Food & Beverages | June 12 -  
14, 2022 | Contact: Tina Weyant WTC

## Training

**Learn How SBA Export Finance Programs Support U.S. Small Business Exporters**  
April 28, 2022 9:00 - 10:00 AM EST  
[Register Here](#)

**USMCA Webinar**  
May 12, 2022 10:00 - 11:30 AM EST  
[Register Here](#)

## Training Webinars You May Have Missed?

No worries, view our recorded sessions!

Click on the topic of your choice below to be routed to the recording!

- [USMCA What Has Changed & What Do I Need To Do To Comply](#)
- [Proper Filing of the EEI through ACE/AES & Recent Regulatory Changes](#)
- [Classification Under The US Harmonized Tariff & Schedule B](#)
- [Due-Diligence – Knowing Your Customer, the End Use, User & Destination](#)
- [Understanding ITAR Classification & CJ Filing Requirements](#)
- [Export Controls Under Export Administration Regulations \(EAR\) & Changes Under Export Control Reform \(ECR\)](#)
- [Incoterms, Landed Cost, Payment Methods, How do these relate to pricing your Product?](#)
- [Commercial Documents for Exports](#)

### SAP&DC International Program

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Visit our website [www.sapdc.org](http://www.sapdc.org)

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