

February 2024

# SAP&DC



## What's New In Export



Come Join us on March 18th at the Blair County Convention Center

Come meet the Authorized Trade Representatives that can assist you with your exports to their countries!

Registration is required, see below for a link to the registration form.

In this newsletter:

- Binging the World to PA
- Webinar-Supply Chain Management
- ANTI-BOYCOTT LAW AWARENESS
- Market Updates
- Upcoming Trade Events
- Training

**Your International Trade Specialist**

Joyce

**Make sure you get registered for this great event!**

## **BTW<sub>2</sub>PA SAP&DC**

**March 18, 2024**

### **Blair County Convention Center**

Are you interested in connecting with our Authorized Trade Representatives (ATR's) in person to see what options are available for you to export your products or services overseas.

This is a free event, but registration is required.  
Deadline to register is March 1, 2024.

You can contact Joyce Hoffman for more information and registration.

[jhoffman@sapdc.org](mailto:jhoffman@sapdc.org)

814-949-6527

Or

You can download the registration [here](#)

To register for this webinar you can [click here](#) or the flyer below.

### **SAP&DC Webinar Series Supply Chain Management**

This webinar will help you understand the production flow of your goods or services

Please join us

March 12, 2024

10:00 AM - 11:00 AM EST

Presented by:

Bob Imbriani of Team WorldWide

## ANTI-BOYCOTT LAW AWARENESS

Antiboycott laws are regulations enforced by the US government to prevent companies from participating in or supporting boycotts that are not sanctioned by the US authorities. These laws primarily target boycotts against Israel but also apply to other prohibited boycotts.

Key points to consider regarding antiboycott laws:

- 1. Prohibited Activities:** Companies are prohibited from participating in, complying with, or supporting international boycotts that are not authorized by the US government.
- 2. Reporting Requirements:** Businesses are required to report any requests or demands they receive to participate in boycotts that are inconsistent with US antiboycott regulations
- 3. Non-Discrimination:** Antiboycott laws prohibit discrimination against individuals or entities based on their nationality or country of origin.
- 4. Penalties for Non-Compliance:** Violations of antiboycott laws can result in significant penalties, including fines and legal consequences.

More information, including reporting requirements and forms, are available online: [BIS Website \(doc.gov\)](#) | [Office of Antiboycott Compliance \(doc.gov\)](#)

## Market Updates

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- The Fortnightly, News on Business in the Middle East Region [Click Here](#)
- South Korea Market Intelligence & Business Opportunities [Click Here](#)
- China Briefing [Click Here](#)
- South East Asia [Click Here](#)
- Canada Newsletter [Click Here](#)
- AHEC Southeast Asia and Greater China [Click Here](#)

## Upcoming Trade Events

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### BTW2PA

March 18, 2024

Blair County Convention Center

Contact [Joyce Hoffman](#) for registration

**Expo Pack Mexico 2024**

June 4-7, 2024

Packaging & Processing

Contact [Christa Mummau](#) for more information

**Trade Mission to Brazil & Chile**

June 8-14, 2024

Multi Sector

[Click here](#) for more information

or

Contact [Zoe Munro](#)

**Summer Fancy Food 2024**

June 23-25, 2024

Food & Beverage

Contact: [Tina Weyant](#)

## **Training**

## **Webinar's**

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**SAP&DC Webinar Series**

All webinar's are from

10:00 AM - 11:00 AM EST

Presented by

Bob Imbriani

Executive Vice President/International, Team Worldwide

**Supply Chain Management**

March 12, 2024

[Register Here](#)

**Ask Bob Imbriani Your Questions**

April 9, 2024

[Register Here](#)

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SAP&DC

**International Documentation**

June 12, 2024

10:00 AM - 12:00 PM EST

Presented by:

Mike Allocca

of

Allocca Enterprises Inc.

[Register Here](#)

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MidAtlantic District Export Council

**Update on CE Mark and RoHS/REACH**

February 22, 2024

10:00AM - 11:00 AM EST

[Register Here](#)

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## **Seminar's**

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**SAP&DC, CEDA-COG & North Central**

will be hosting two seminars

that will be presented by :

Bob Imbriani

of

Team WorldWide

**Exporting Repairs, Warranties, Samples & Replacements**

May 22, 2024

8:30 AM - 12:00 PM EST

[Register Here](#)

&

**Classification Under the U.S. Harmonized Tariff and Schedule B**

May 22, 2024

1:00 PM - 4:00 PM EST

[Register Here](#)

Both will be held at:

200 Innovation Blvd, Room 243

State College, PA

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**SEDA-COG**

**Presented by Bob Imbriani of Team WorldWide**

**Export Controls under the ITAR & EAR**

March 6, 2024

8:30 AM - 12:00 PM

State College

Cost \$50.00

[Register Here](#)

**Creating an Export Management Compliance Program**

March 6, 2024

1:00 - 4:00 PM

State College

cost \$50.00

[Register Here](#)

**Export Controls Under the International Traffic in Arms Regulations (ITAR)**

April 17, 2024

8:30 AM - 12:00 PM

State College

Cost \$50.00

[Register Here](#)

**Creating a Technology Control Plan (TCP)**

April 17, 2024

1:00 - 4:00 PM

State College

Cost \$50.00

[Register Here](#)

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From our Partners:

**PennTAP**

Has multiple resources for your company to utilize at no cost or minimal cost

Contact: [Amy Jorden](#)

**IMC (Innovative Manufactures' Center)**

IMC has multiple training sessions for your business

Webinars and Seminars

You can [click here](#) to see what is available

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**Training Webinars You May Have Missed?**

No worries, watch our recorded sessions!

Click on the topic of your choice below to be routed to the recording!

- [US Foreign Corrupt Practices Act](#)
- [Near Shoring as Opposed to Off Shoring. Why Choose the "Americas"](#)
- [Classification Under The US Harmonized Tariff & Schedule B](#)
- [Understanding ITAR Classification & CJ Filing Requirements](#)
- [Export Controls Under Export Administration Regulations \(EAR\) & Changes Under Export Control Reform \(ECR\)](#)
- [Incoterms, Landed Cost, Payment Methods, How do these relate to pricing your Product?](#)
- [Commercial Documents for Exports](#)

**SAP&DC International Program**

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Visit our website [www.sapdc.org](http://www.sapdc.org)

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