



*The Procurement Technical Assistance Program (PTAP) is now under the management of the Department of Defense (DoD) Office of Small Business Programs (OSBP) and has changed its name to APEX Accelerators. The Southern Alleghenies PTAC and its two centers at North Central and Northern Tier will be changing to the new name and a new scope of assistance over the next few months. What will not be changing is our mission, service, and contact information, and we look forward to assistance with all things government contracting related.*

*We're very pleased to share with you a collection of recent success stories from our regional APEX Accelerators clients. From the team of the APEX Accelerators in Southern Alleghenies, North Central, and Northern Tier regions, we are grateful for you, our hardworking business clients.*



HMS Technical Development LLC.  
638 Interstate Parkway  
Bradford, PA 16701  
(814) 596-8032



Meadowlark Counseling Services, LLC.  
8 South Main St. Unit 1  
Mansfield, PA 16933  
(570) 463-4335

North Central APEX Accelerator

HMS Technical Development, LLC. is a

Northern Tier APEX Accelerator

research and development company located in north central Pennsylvania's McKean County. Helen Schuster, the owner, has been a client of APEX Accelerators at North Central for two years. She was introduced to the HUBZone Socio-Economic Certification and like the benefits it encompassed. Due to this, she decided to pursue the certification. The application was submitted in late August, after Helen gathered all the necessary documentation that was needed for the application. On October 20, 2023, the HUBZone certification was awarded to her. She is now able to pursue set-a-side HUBZone certification solicitations for federal government contracting. Helen was also able to generate a position at her company. She hired an accounting assistant/special project coordinator. Work has not stopped. She continued working on her capability statement, cybersecurity compliance and possibly pursuing woman owned small business certification.

The APEX has assisted the client from how to get started pre-application, reviewed documents needed to apply for certification and application. This is the first VOSB/SDVOSB certification both applied for and successfully received in the region in over two years.



Mother and Daughter Cleaning, LLC.

163 Eichler Road  
Fishertown, PA 15536  
(814) 494-3833

**Southern Alleghenies APEX Accelerator**

Ms. Watts, owner, contacted the APEX Accelerator staff to help with submission of paperwork for a solicitation that was released at the end of October. Staff had met with Ms. Watts and assisted with bid preparation paperwork. During this time, staff had noticed that one of the required documents was not included in the documentation the "site visit document" was missing. Staff had contacted the point of contact (POC) on the bid and had them email it to us. Ms. Watts was able to get a site visit appointment with the Attorney General Criminal Law office in State College for that afternoon. After the paperwork was completed, we were able to login to the PA Supplier Portal to upload the documents and answer the questions for the bid submission. Internet service in Bedford County is very spotty; Ms. Watts prefers

any bid submission to be uploaded through the APEX Accelerators office.  
Ms. Watts was awarded the contract in November.

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