



We're very pleased to share with you a collection of recent success stories from our regional APEX Accelerators clients. From the team of the APEX Accelerators in Southern Alleghenies, North Central, and Northern Tier regions, we are grateful for you, our hardworking business clients.



Emporium Machining Technologies LLC.

220 East Second Street
Emporium, PA 15834
(814) 389-6983

North Central APEX Accelerator

Emporium Machining Technologies, LLC. (EMT) is a small machine shop in Emporium, Cameron County, has reached out for North Central's APEX Accelerator assistance. EMT has been working with North Central's APEX Accelerator for a few years. Much work such as the SAM registration and the PA Supplier Vendor registration has been



Andrea Lee Contracting, LLC.

2471 Kellytown Road
Mansfield, PA 16933
(570) 404-1967

Northern Tier APEX Accelerator

While the client went through the registration process before becoming a client with Northern Tier, the APEX has since helped Andrea in a variety of ways. The APEX has assisted with registration in SAM.gov, setting the client up with daily construction reports through Construct Connect and has given a tutorial to the client with how to

completed. Mike has obtained his SDVOSB certification with the SBA. He also has been working and updating his capability statement. Most recently, with the help of the APEX Accelerator, Mike applied for the Veteran Business Enterprise and the Small Diverse Business Enterprise with the state of Pennsylvania. On February 14, 2024, he was granted those certifications. This will now assist him with government contracting work within the state of Pennsylvania. Mike now has his goals set on pursuing the HUBzone certification which will further enhance his pursuit of government contracting work. Mike is consistently working to pursue contracting work whether as a prime or a sub-contractor.

search for contract opportunities via the company NAICS codes in SAM. Andrea has been extremely active client thus far and the APEX looks forward to continued assistance.

Andrea Lee Contracting recently became the first Northern Tier client in over four years to become a certified Woman-Owned Small Business.



Joseph T. Berrena Mechanicals, Inc.

279 Standing Stone Avenue
Huntingdon, PA 16652
(814) 643-2645

Southern Alleghenies APEX Accelerator

JTB Mechanicals Inc. has been an APEX client for years and requested assistance in getting a U.S. government facilities clearance to perform HVAC work. The APEX explained the process for the clearance, and that a government agency or prime contractor has to "sponsor" their company to begin the process. The APEX researched some firms, and made an introduction to Matt/JTB Mechanicals. The company was able to find a sponsor and the process is underway for the clearance.



Central PA Blinds N Designs LLC.

144 Back Street
East Freedom, PA 16637
(814) 656-2353

Southern Alleghenies APEX Accelerator

The client had submitted a previous contract which was denied. They had to wait six months for resubmission.

In this time, the APEX had assisted the client in reorganizing their business. They had accomplished this and submitted their new application in September of 2023. After an on-site visit interview with the PA DBE Specialist, and a very long verification process they were awarded their DBE certification.

SAP&DC APEX Accelerators - Gloria Brooks brooks@sapdc.org and James Gerraughty jgerraughty@sapdc.org North Central APEX Accelerator - Barb Brennen bbrennen@exchange.ncentral.com - Northern Tier APEX Accelerator - Ethan Sexton sexton@northerntier.org

SAP&DC is an Equal Opportunity Employer



SAP&DC | 3 Sheraton Drive, Altoona, PA 16601

[Unsubscribe prosser@sapdc.org](mailto:prosser@sapdc.org)

[Constant Contact Data Notice](#)

Sent by sapdc@sapdc.ccsend.com powered by



Try email marketing for free today!