



We're very pleased to share with you a collection of recent success stories from our regional APEX Accelerators clients. From the team of the APEX Accelerators in Southern Alleghenies, North Central, and Northern Tier regions, we are grateful for you, our hardworking business clients.





<u>J's Custom Cleaning Service, LLC.</u> 193 Central Ave. Ext. Brookville, PA 15825 (814) 316-6093

North Central APEX Accelerator

J's Custom Cleaning Service, LLC., is a small cleaning company located in Brookville, PA, Jefferson County. Jeremy Shoffstall, owner, has reached out for North Central's APEX Accelerator

Tyoga Container Company Inc.

9 Fish Street Tioga, PA 16946 (800) 724-6003

Northern Tier APEX Accelerator

Tyoga Container needed assistance renewing their SAM.gov registration and securing an unique entity identifier for their company.

The APEX was referred to Tyoga

assistance. Jeremy had a goal in mind of obtaining his Service-Disabled Veteran Owned Small Business Certification. For some years, he has reached out on separate occasions for assistance to seek government contracting work. One example is APEX Accelerator has assisted him with registrations such as the SAM registration. Also, he has had guidance with setting up his accounts in VetCert and Connect.SBA.Gov, which was needed in order to submit his application for SDVOSB certification. Assistance was also given with his collection documentation needed for his SDVOSB certification application. Jeremy's Service-Disabled Veteran Owned Small Business Certification was granted to him August 2024. SDVOSB and VOSB solicitations for federal contracts can now be bid on. Due to the state of Pennsylvania recognizing this certification, it will automatically allow him a Veteran Business Enterprise Certification in the state. This will open and assist Jeremy's business with state of Pennsylvania's solicitations. Because Jeremy's business and residency is located in a HUBZone area, he can too. pursue the HUBZone certification which will enhance him a greater opportunity to receive federal contracting opportunities.

Container in collaboration with Northern Tier's International Trade Program Manager as Tyoga Container were looking to apply for Global Access Program (GAP) funding. After renewing the SAM and receiving their UEI, Tyoga Container successfully applied for and were awarded the GAP funding which allows the company to travel to trade shows with an international audience.





PA Talent Pipeline Event.

3 Sheraton Drive Altoona, PA 16601 (814) 949-6528

Southern Alleghenies APEX Accelerator

The half-day outreach event occurring on September 11, 2024 on the PA Submarine Talent Pipeline program, a multiyear business development and manufacturing program with a goal to shoring up manufacturing base and defense. Follow-up conversations between APEX Accelerators clients and Vince Jordan of the U.S. Navy Submarine Talent Pipeline program, are ongoing with four companies (as of this writing) signing up with the program.

The event was the end result of months of discussion and planning between the APEX Accelerator and Vince Jordan. The APEX Accelerators are looking forward to not only continuing the assistance to and the promotion of the PA Talent Pipeline but being park of the economic impact to our region, state, and county.

SAP&DC APEX Accelerators - Gloria Brooks <u>brooks@sapdc.org</u> and James Gerraughty <u>igerraughty@sapdc.org</u> North Central APEX Accelerator - Barb Brennen <u>bbrennen@exchange.ncentral.com</u> - Northern Tier APEX Accelerator - Ethan Sexton <u>sexton@northerntier.org</u>

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