

January 2025

SAP&DC



What's New In Export



Hopefully 2025 will be a fruitful one for everyone.

In this newsletter:

- GAP Application Period 2
- Webinar-Transportation Pricing & Cost Reduction
- Webinar-Food Export USA Branded Program
- Australian Market Opportunity
- Harmonized Tariff Schedule changes for 2025
- When Can You Throw Away Your Export Documents
- Market Updates
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- Training

GAP Application Period 2

Accepting application January 13, 2025 thru February 28, 2025
For activities occurring between
March 2025 thru September 2025

Please contact [Joyce Hoffman](#) for more information and the application.

TRANSPORTATION PRICING & COST REDUCTION

Please join us for this FREE webinar!

Learn how to reduce your shipping cost.

February 19, 2025

10:00 am – 11:00 am EST

Presented by:

Bob Imbriani

of

Team WorldWide

[Register Here](#)



Mark your calendars!



Food Export USA Branded Program Webinar

**February 5, 2025
11:00 am - 12:00 pm**

The Branded Program provides 50% cost reimbursement for a wide variety of international marketing activities.

Eligible products must be value-added agricultural products including but not limited to:

- Consumer Food Products
- Food Ingredients
- Specific Wood Products
- Pet Food Products
- Feed Ingredients
- Foodservice Products
- And more

Learn more about eligibility requirements, how to apply, important dates, & eligible activities for reimbursement.



[Register here!](#)

Australian Market Opportunity

Australia's public hospitals and other health services are prioritizing the purchase of new equipment and undertaking vital upgrades. This presents lucrative opportunities for Pennsylvania suppliers of medical technologies. Key focus areas include:

- Primary care
- Hospital services
- Mental health
- Aged care
- Digital health
- Medical research
- Preventative health

Pennsylvania companies can leverage Australia's focus on healthcare innovation through the following avenues:

- Advanced medical devices and diagnostics
- Telehealth and digital health platforms
- Biotechnology and genomics research

Australia's emphasis on healthcare innovation creates significant opportunities for foreign companies specializing in medical devices, pharmaceuticals, and digital health solutions. The country's robust infrastructure and research focus offer fertile ground for collaboration in medical research, digital health, and preventive care, paving the way for partnerships and sustained growth.

[You can read the full article here.](#)

Harmonized Tariff Schedule - 2025 Changes

Have you been keeping track of all of the changes to the Harmonized System throughout the year? If you haven't, take the time and review your HS numbers to ensure there haven't been any changes. There were about ten pages of changes throughout 2024. So along the lines of new year - fresh start, now is the perfect time to review your HS numbers to ensure nothing has changed and you won't have hiccups later on!

You can look in your specific chapter(s) or just review the changes to see if any are applicable to your company. <https://hts.usitc.gov/>

When Can You Throw Away Your Export Documents?

Most export regulations require you to keep copies of your export documents for a minimum of five years, but recent changes have bumped that requirement to 10 years in some situations. Learn how the updated rules affect document retention timelines, when the retention period starts and which export documents you must save.

Although it may seem like a headache to keep all your paperwork, there are quite a few rules regarding export document retention. If you do toss your export paperwork without paying attention to those rules, you could be in for an even bigger headache.

[Read more here](#)

Source: [Shipping Solutions](#)

Market Updates

- The Fortnightly, News on Business in the Middle East Region [Click Here](#)
- South East Asia [Click Here](#)
- South Korea [Economic Brief](#)
- China [Briefing](#)

Upcoming Trade Events

Expo Pack Guadalajara 2025 **Mexico**

June 10-12, 2025
Packaging & Processing
Contact: [Christa Mummau](#)

PARIS AIR SHOW 2025 **Paris**

June 16-22, 2025

Aerospace Industry
Contact: [Theresa Brennan](#)

Summer Fancy Food 2025
New York, NY
June 29 - July 1, 2025
Food & Beverage
Contact: [Tina Weyant](#)

Training

Webinars

SAP&DC Free Webinar Series

All webinars will be from
10:00 to 11:00 am EST

The presenter will be
Bob Imbriani
of
Team Worldwide

Transportation Pricing & Cost Reduction

February 19, 2025

[Register Here](#)

Supply Chain Management

March 26, 2025

[Register Here](#)

International Contracts & Distributor Agreements

April 23, 2025

[Register Here](#)

Northwest Commission

Food Export USA Branded Program

February 5, 2025

11:00 am - 12:00 PM EST

[Register Here](#)

Seminars

No new seminars at this time.

From our Partners:

PennTAP

Has multiple resources for your company to utilize at no cost or minimal cost

Contact: [Amy Jorden](#)

IMC (Innovative Manufactures' Center)
IMC has multiple training sessions for your business
Webinars and Seminars
You can [click here](#) to see what is available

Training Webinars You May Have Missed? No worries, watch our recorded sessions!

Click on the topic of your choice below to be routed to the recording!

- [US Foreign Corrupt Practices Act](#)
- [Near Shoring as Opposed to Off Shoring. Why Choose the "Americas"](#)
- [Classification Under The US Harmonized Tariff & Schedule B](#)
- [Understanding ITAR Classification & CJ Filing Requirements](#)
- [Export Controls Under Export Administration Regulations \(EAR\) & Changes Under Export Control Reform \(ECR\)](#)
- [Incoterms, Landed Cost, Payment Methods, How do these relate to pricing your Product?](#)
- [Commercial Documents for Exports](#)

SAP&DC International Program

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