

March 2025

# SAP&DC



## What's New In Export

**Warmer weather is on the way!**

In this newsletter:

- BTW2PA Save the Date!!
- Webinar-Supply Chain Management
- Webinar-International Contracts & Distributor Agreements
- Important Travel Update New UK Entry Requirement
- Market Updates
- Upcoming Trade Events
- Training

Your International Trade Specialist  
Joyce

# SUPPLY CHAIN MANAGEMENT

Please join us for this FREE webinar!

Learn how to manage your supply chain.

March 26, 2025

10:00 am – 11:00 am EST

Presented by:

Bob Imbriani

of

Team WorldWide

[Register Here](#)



## Important Travel Update: New UK Entry Requirement for Pennsylvania Businesses

Effective January 8, 2025, the United Kingdom has introduced the Electronic Travel Authorisation (ETA) system, requiring visitors from the United States, including business travellers, to obtain pre-approval before entering the UK.

The ETA is a digital travel permit similar to the U.S. ESTA system. It applies to U.S. citizens traveling to the UK for business, tourism, or transit purposes and is mandatory for those who do not hold a valid UK visa.

Key Details:

- **Who Needs an ETA?** All U.S. travellers visiting the UK for short stays (up to six months), including business trips and transit.
- **Application Process:** Submit an online application through the UK ETA website or mobile app, provide personal details, and pay a £10 processing fee. Approvals typically take up to three business days.
- **Validity:** Each ETA is valid for two years or until passport expiration, allowing multiple UK visits.

- **Exemptions:** U.S. citizens with UK visas, British or Irish citizens, and those with residency rights in the UK do not require an ETA.

Pennsylvania businesses planning UK travel should ensure compliance with this new requirement to avoid delays. For official guidance, visit [www.gov.uk/guidance/apply-for-an-electronic-travel-authorisation-eta](http://www.gov.uk/guidance/apply-for-an-electronic-travel-authorisation-eta).

## Market Updates

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- The Fortnightly, News on Business in the Middle East Region [Click Here](#)
- South East Asia [Click Here](#)
- South Korea [Economic Brief](#)
- China [Briefing](#)

## Upcoming Trade Events

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### **International Business Conference with PSU**

April 17, 2025  
8:00 am - 1:00 pm  
**State College, PA**  
Contact: [Noelle Long](#)  
Registration: [Click here](#)

### **Summer Fancy Food 2025**

**New York, NY**  
June 29 - July 1, 2025  
Food & Beverage  
Contact: [Tina Weyant](#)

## Training

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## Webinars

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**SAP&DC**  
**Free Webinar Series**

All webinars will be from  
10:00 to 11:00 am EST

The presenter will be  
Bob Imbriani  
of  
Team Worldwide

**Supply Chain Management**

March 26, 2025

[Register Here](#)

**International Contracts & Distributor Agreements**

April 23, 2025

[Register Here](#)

**Unlock Asia's Booming Healthcare Markets**

April 29, 2025

9:00 am - 10:00 am EST

[Register Here](#)

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## Seminars

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No new seminars at this time.

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From our Partners:

**PennTAP**

Has multiple resources for your company to utilize at no cost or minimal cost

Contact: [Amy Jorden](#)

**IMC (Innovative Manufactures' Center)**

IMC has multiple training sessions for your business

Webinars and Seminars

You can [click here](#) to see what is available

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### **Training Webinars You May Have Missed?**

No worries, watch our recorded sessions!

Click on the topic of your choice below to be routed to the recording!

- [US Foreign Corrupt Practices Act](#)
- [Near Shoring as Opposed to Off Shoring. Why Choose the "Americas"](#)
- [Classification Under The US Harmonized Tariff & Schedule B](#)
- [Understanding ITAR Classification & CJ Filing Requirements](#)

- [Export Controls Under Export Administration Regulations \(EAR\) & Changes Under Export Control Reform \(ECR\)](#)
- [Incoterms, Landed Cost, Payment Methods, How do these relate to pricing your Product?](#)
- [Commercial Documents for Exports](#)

**SAP&DC International Program**

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SAP&DC



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