

April 2025

SAP&DC



What's New In Export



BTW2PA September 11th!

In this newsletter:

- Webinar-Classification Under HS & Determination of Duty
- BTW2PA Save the Date!!
- SBA Red Tape HotLine
- Market Updates
- Upcoming Trade Events
- Training

Your International Trade Specialist
Joyce

CLASSIFICATION UNDER THE HARMONIZED SYSTEM & DETERMINATION OF DUTY

An understanding of the Harmonized System is essential for Importers and Exporters alike. It is a major factor in determining **duty rates**.

This program will provide those new to importing or the seasoned professional a solid understanding of the classification process.

It will also provide an explanation of how duty rates are determined and applied to include information on **the new tariff rates** that are being applied under the current administration.

Join us for this
free webinar

May 1, 2025
10:00-11:15 am EST

Bring all of your questions!

[Register Here](#)

Presented by
Bob Imbriani
Of
Team World Wide





Save the Date!!

September 11, 2025

BTW2PA

SAP&DC

**Watch for registration
Coming soon**

Please contact me if you have any questions.

SAP&DC
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Funded in part by Business PA

SBA's red tape hotline is now live! If you have concerns about federal regulations that impose excessive costs on small businesses, contact SBA's Office of Advocacy by calling [1-800-827-5722](tel:1-800-827-5722) and pressing option 3 or emailing RedTape@sba.gov.

Market Updates

- The Fortnightly, News on Business in the Middle East Region [Click Here](#)
- South East Asia [Click Here](#)
- South Korea [Economic Brief](#)
- China [Briefing](#)

Upcoming **Trade Events**

Summer Fancy Food 2025

New York, NY

June 29 - July 1, 2025

Food & Beverage

Contact: [Tina Weyant](#)

Trade Mission to Quebec

Canada

October 6-9, 2025

Multi Sector

Contact: [Zoe Munro](#)

Trade Mission to Saudi Arabia & UAE

Saudi Arabia & UAE

December 6-12, 2025

Multi Sector

Contact: [Zoe Munro](#)

Trade Mission to Australia

Australia

March 2026

Multi Sector

Contact: [Zoe Munro](#)

Training

Webinars

SAP&DC **Free Webinar Series**

All webinars will be from
10:00 to 11:00 am EST

The presenter will be
Bob Imbriani
of
Team Worldwide

International Contracts & Distributor Agreements

April 23, 2025

[Register Here](#)

****Special Webinar****

Classification Under the Harmonized System & Determination of Duty

May 1, 2025
10:00 - 11:15 am EST
[Register Here](#)

Unlock Asia's Booming Healthcare Markets

April 29, 2025
9:00 am - 10:00 am EST
[Register Here](#)

Water Opportunities for U.S. Exporters in Peru

April 29, 2025
12:00 pm EST
[Register Here](#)

Seminars

No new seminars at this time.

From our Partners:

PennTAP

Has multiple resources for your company to utilize at no cost or minimal cost
Contact: [Amy Jorden](#)

IMC (Innovative Manufactures' Center)

IMC has multiple training sessions for your business
Webinars and Seminars
You can [click here](#) to see what is available

Training Webinars You May Have Missed?

No worries, watch our recorded sessions!

Click on the topic of your choice below to be routed to the recording!

- [US Foreign Corrupt Practices Act](#)
- [Near Shoring as Opposed to Off Shoring. Why Choose the "Americas"](#)
- [Classification Under The US Harmonized Tariff & Schedule B](#)
- [Understanding ITAR Classification & CJ Filing Requirements](#)
- [Export Controls Under Export Administration Regulations \(EAR\) & Changes Under Export Control Reform \(ECR\)](#)
- [Incoterms, Landed Cost, Payment Methods, How do these relate to pricing your Product?](#)
- [Commercial Documents for Exports](#)

SAP&DC International Program

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